Agostina Fregossi

Argentina

Software QA Analyst

Summary

Passionate professional who is willing to give it all in every job that embraces.
Highly motivated and optimistic in every given challenge with an exceptional customer service devotion. Problem solver, doer, proactive, innovative, quick learner and excellent autonomy.

Actualmente me especializo en el control de calidad de sistemas como especialista en testeo de desarrollos en organismo nacional. Soy una persona muy curiosa y con muchas ganas de seguir aprendiendo. Me interesan muchos los sistemas informáticos y sus tecnologías.
Tengo amplia experiencia en marketing CRM trabajando como tester en el mercado de la agroindustria adquirida en importante empresa multinacional. Participación en armado de campañas de marketing, proyectos, definición de requerimientos y armado de escenarios para su testeos. Excelente dominio del idioma inglés.
Persona innovadora, autónoma, apasionada por su trabajo, problem solver. Gran predisposición para el trabajo en equipo y con excelente manejo de las relaciones interpersonales.

Experience

Software QA Analyst at AFIP
August 2014 - Present (5 years 4 months)

Specialist in testing software developments

*Planning, scheduling, executing, and reporting tests to validate functionality of new features.
*Bug validation and verification.
*Test automation, script generation with Selenium WebDriver Java.
*Collaborating with business stakeholders to ensure software meets business requirements.
*Generating reports for Department of Statistic accessing Oracle´s db with SQL.

Analista de Control de Calidad – Dirección de Informática de los Recursos de la Seguridad Social

*Brindo seguimiento a los eventos relevados para el control de calidad de los sistemas.
*Brindo soporte al usuario generando una relación de confianza y servicio personalizado.

*Automatización de pruebas, elaboración de scripts en Selenium WebDriver Java.
*Genero informes de estadísticas consultando las bases de datos de Oracle.
*Participo de destacados proyectos de la Dirección, ej: Libro de Sueldos Digital

CRM Dealer Analyst, Marketing at Syngenta Crop Protection
September 2008 - March 2014 (5 years 7 months)
Marketing CRM Analyst. Responsable for giving support to exclusive Distributors from five different country regions.

*Coordinated, maintained, followed up and measured the CRM Distributor Program achieving loyalty from our exclusive customers, the Distributors.
*Strengthened the Distributors relationship by generating a unique trusted bond which was recognized and valued by our customers and sales department.
*Trained Distributors in CRM techniques, organized and carried on every visit and its content to their store. This had a great impact because it allowed being closer, knowing their needs and strengthening even more the relationship.
*Generated tools in order to boost sales (identify, capture, develop and build customer loyalty). This helped to detect new business opportunities. In every moment I worked in an integrated fashion with Sales and Technical Support teams.
*Helped Distributors to implement Syngenta's Strategy into their businesses.
*Created presentations, alerts, commercial reports and emailings for internal and external customers.
*Actively worked on standardizing formats for commercial reports. I introduced Access as a database tool.
*Provided support to Distributors by elaborating promotions campaigns and actions that brought added value to their businesses.
*Participated in the creation of campaigns launched by Customer and Operational Marketing Division.
*Created forecasting reports which helped to identify market trends.
*Provided Campaign Managers analytical support.
*Defined requirements and tested functionalities in the CRM application system and widely collaborated with IT department.

Operator Contact Center at Syngenta Crop Protection
May 2007 - September 2008 (1 year 5 months)

Internship, Soybean Centinela Program at Syngenta Crop Protection
January 2007 - May 2007 (5 months)
Administration of Late Season Soybean diseases Program.

Internship, Office Asistant Agri at SGS

December 2005 - May 2006 (6 months)

Non GMO and Commodities Fumigation Certifications.

Education

Universidad de Ciencias Empresariales y Sociales
Tecnicatura, Programación de sistemas / Programmer, 2016 - 2016
Universidad de Buenos Aires
Ingeniera Agrónoma / Bachelor’s degree, Agronomy, 2000 - 2015

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LinkedIn Recruiter

Profile Notes and Activity (2)

11/20/2019—View by Juan Pablo Mazza

11/20/2019—InMail sent by Juan Pablo Mazza ({1})