Nicolini, Sergio Gustavo
Hernandarias 3463 (B1824PQG) Lanús Oeste, Buenos Aires
Phone +54 911 5605 4089
Argentinian, 48 years.
nico-serg@hotmail.com

Work Experience

ACCENTURE SERVICE CENTER S.R.L. – (Oct.2016/Current)
Multinational leader dedicated to the provision of financial services, strategy, consulting, technology, operating in more than 120 countries.

Tax Local Gaap Team Lead for Latin America South, Oil & Gas Projects (Schlumberger)
Responsible for the coordination and delivery of more than 250 processes involving Indirect Taxes and Local Gaap tasks for 13 entities (Argentina, Brazil, Bolivia, Chile)

Local Gaap
Accruals, Loans, Advances, Pre-Payments, Other Receivables, AR AP Local and Intercompany, Cash and Banks, Fixed Assets and Inventory, Payroll, Revenue, Drafting Financial Statements.
Balance Sheet Notes.

Indirect Tax
VAT Declarations, Gross Income, Regimes SICORE, SIJP, SIRCAR, ARBA, ARCIBA, Municipal Taxes.

Team Management
Direct reports, 10 people
Metrics reporting
Standardization projects
Coordination of automations
Detection of potential issues, preventive alerts, action plans
Responsible for compliance with audit standards and information security
Business Advisor for Oil & Gas Projects

HELMERICH & PAYNE INTERNATIONAL DRILLING CO. (Nov.2014/May.2016)

Treasurer
Direct reports, 2 people
Monthly volume of negotiation about USD 15 million
Responsible for control and disposal of liquid and current assets
Responsible for payment management regarding any commitment acquired by the company
Responsible for a proper attention to vendors, third parties and intern business areas
Responsible for banking management (BCRA, Santander Río, HSBC)
Payments abroad (imports, interests, rents, portfolio investments, dividends)
Detection and resolution of potential issues
Responsible for customers collection management

Responsible for implementation of new processes related to performance, control and follow up

ATLAS COPCO ARGENTINA S.A.C.I. (Jan.2013/Oct.2014)

International Treasury Responsible
Direct reports, 1 person
Monthly volume of negotiation about USD 4 million
Responsible for payments abroad and foreign currency income
Imports, exports, triangulations, commissions, services, rents
Managing of intercompany accounts (IC AR-AP), foreign customers and vendors
Responsible for compliance of Argentina Central Bank regulations
Responsible for banking management (BCRA, Citi, HSBC, Itaú, Comafi, cash pool)
Detection and resolution of potential issues, early alerts and action plans
Support to different business areas in special projects and indent sales
Reporting, cash flow

Credit & Collections Responsible
Direct reports, 3 people
Responsible for local collections management (Local AR)
Active volume about USD 7 million, 400 active customers
Responsible for implementation of new process related to control and follow up
Leading joint actions and action plans with intern business areas
Reporting, cash flow

DELFIN GROUP ARGENTINA S.A. (2011/2012)

Customer Service Representative
Responsible for main customers portfolio, about 200 active clients
Leading coordination of import and exports shipments for Argentina and Uruguay
Routing of air and ocean shipments from/to main shipping points in China (Shanghai, Ningbo, Shenzhen, Xiamen, Qingdao, Tianjin y Chongqing), Japan, Korea, Vietnam, Malaysia and India.

BAKER HUGHES ARGENTINA S.R.L. (2002/2010)

Treasury Analyst (2009/2010)
Direct reports, 1 person
Monthly volume of negotiation about USD 10 million
Responsible for compliance of Argentina Central Bank regulations and requirements
Responsible for payments abroad and foreign currency income
Imports, exports, commissions, services, rents, expats, dividends
Responsible for banking management (BCRA, Citi)
Managing of intercompany accounts (IC AR-AP), foreign customers and vendors
Detection and resolution of potential issues, early alerts and action plans
Support to different business areas
Reporting, cash flow

Regional Accounting Analyst Sr. Latin America (2004/2009)
Corporate Department, Treasury, administrative regional support
Argentina, Bolivia, Brazil, Colombia, Ecuador, México, Trinidad & Tobago and Venezuela
Responsible for intercompany accounts reconciliations, consolidation and US GAAP reporting
Analysis and reporting, plan versus actuals, reserves, fixed assets, income tax provision, quarter packs, audit packs, EX1, cash profit
Support to internal and external audits

Accounting Analyst - Hughes Christensen, Argentina and Bolivia (2003/2004)
Accounts analysis and reconciliations, preliminary balance sheet preparing
Tax positions (VAT, income tax, gross income tax, tax withholdings)
AR Analysis, collections, FX transaction and FX translation analysis
Back up for other departments, Billing, Accounts Payable, Inventory and Logistics

Inventory and Logistics Assistant, Hughes Christensen, Argentina and Bolivia (2002/2003)
Localization of tools and costs reviewing
Purchase orders issuing
Responsible for Customs banks accounts
Shipments coordination, imports, exports, temporary imports and exports
Monitoring third parties intervention, forwarders, customs brokers, carriers

EXPRESS S.R.L. Freight forwarder (1991/2002)

Ocean Department and Customer Service Responsible (1998/2002)
Operating and administrative shipments coordination, intern, local agents, foreign agents
Quotation to customers, supporting in tender processes
Shipping coordination, pick up, recruitments, follow up, monitoring third parties intervention
Issuing of shipping documentation, BL, AWB, CRT, freight certifications
Responsible for billing and collections managements
Performance analysis, reporting
Support to Commercial Department as required

Chief of Administrative Department (1993/1998)
Direct reports, 7 people
Responsible for treasury, accounts receivable, accounts payable and purchasing transactions
Responsible for foreign agents AR-AP accounts (The WACO System).
Support to intern business areas

Senior Accounting Analyst (1991/1993)
Accounting entries, analysis and account reconciliations
AP registration, issuing of payments
Responsible for purchasing transactions

TECHINT S.A.C.I. - NUCLAR S.A. U.T.E. (1989/1991)

Senior Accounting Analyst
Accounting entries, analysis and account reconciliations
Preliminary balance sheet issuing
Keeping of bonds portfolio, interests and amortization, negotiation
Control, follow up and billing of working hours (Atucha projects)
Collections and treasury management

Education

Custom Broker // Argentina Chamber of Commerce
Status: Expected completion 2020

1993
Economist // Buenos Aires University

Status: Unfinished

1988
High School – Orientation: Accountancy // María Reina Institute
Status: Graduated

Languages and skills

English
Oral – High intermediate // Written – Advanced
Technical Foreign Trade English - Advanced
Icana Institute, Level intermediate II graduated (2006)
TOEIC certification (Test of English for International Communication) (2006)

Computing - IT
SAP – Advanced
Oracle – Advanced
Lawson - Advanced
Hyperion Enterprise, Hyperion System 9 Financial Management) – Advanced
SCALA - Advanced
SUN 5 – Advanced
Tango - Advanced
Bejerman – Advanced
Office tools – Advanced

Other
Accounting principles, practices and procedures – Advanced
Incoterms, Customs Regimes, Foreign Trade and Logistics - Advanced
Banking regulations (Forum, ABA, Forex Club, CAC) – Advanced
FCPA (Foreign Corrupt Practices Act) and SOX 404 (Sarbanes-Oxley Law) – Advanced

Description and Goals

A professional with a business strategic vision.
Great independence to analyze situations and creative finding of solutions.
Excellent skill at coordinating both groups and team work, focusing on results.
Career goals: Professional development, facing new challenges.
Opportunities to be found: Performance of middle-leadership tasks in international bodies or leading multinational companies, which offer real management challenges.
Participation in strategic functions within the organization.
Willingness to relocate and reside abroad.