

YASMIN NATALIA JORGE

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GENERAL INFORMATION

- Date of Birth: July 12th,1982
- Single
- Argentina
- Passport: 29654827N

EDUCATION

- **Master in International Economics Relations** (Universidad de Buenos Aires 2009- 2010). Average Academic Performance Scholarship. Complete with Diploma. Average: 8,27
- **International Commerce Bachelor Degree** (Universidad Nacional de la Matanza 2001-2006) Average: 8 (ocho)
- **Bilingual Baccalaureate with economic orientation** (Villa Devoto School: Primary 1995 - Secondary 2000).

PROFESSIONAL SUMMARY

- Global trade compliance professional with more than 13 years of industry and public experience in International Trade. Project Management. International Trade Management and Senior Consultant.
- Expert in foreign exchange and customs auditing for the World Trade Organization (WTO), Central Bank (BCRA) and Customs Investigations. Specialist in direct and indirect taxes; foreign exchange issues and antilaundering and trade compliance. Expert in analyzing Trade and Production Costs, International Prices and Market Structures.

CORE QUALIFICATIONS

- Integrity
- Team work
- Communication
- Adaptability
- Decision making
- Organization skills
- Strategic planning and negociation
- Problem solving

WORK EXPERIENCE

Public Sector

(February 2014- at present) **Secretary of International Trade - Ministry for Production and Labor**
Role: Senior Consultant in International Trade
External Foreign Exchange and Customs Audits of Companies in the exporters countries involved in Antidumping Investigations for the World Trade Organization
Controlling money laundering by checking importers and exporters foreign trade transactions related to over/under invoicing, short/over shipping, and phantom shipping
Technical analysis of costs structures and international prices
Controlling and promoting governance and policy issues related to international trade in the Chemical and Petrochemical Economic Sector
Monitoring and Analysis of investments project in order to improved exportations
Market analyses, evaluation of complex market research in key industries.
Expert in Mercosur, Bilateral Cooperation Agreements and WTO issues.

(October 2009- January 2014) **Centre for Production Studies**
Area: International Trade and Economic Policy
Occupation: International Trade Manager
Control and implementation of fiscal policies and government foreign trade regulations
Coordinate the Statistics Group for trade statistics database research and negotiation assistance for signing Free Trade Agreements. Development of integration strategies in the global market
Monitoring of foreign trade at national, provincial and productive sector levels
Implementation and Analysis of measures to foster commercial exchange and relationships between local businesses and Asia-Pacific countries – This includes the analysis of international trade indicators and trade barriers.

Private Sector

October 2007 – June 2009: **PricewaterhouseCoopers S.R.L**
Area: Consulting of Foreign Trade
Role: Professional Expert
Reference: Adrian Miguez (Director) amm@carena.com.ar
Local and International advice in: International Trade, Direct and Indirect taxes; foreign exchange issues and antilaundering rules.
Expert in Customs and Foreign Exchange Auditing
Analysis of resource optimization based on the correct used of special regimes
Assistance in Customs and Central Bank information requirements
Strategic planning of foreign trade structures
Analysis of foreign exchange and customs legislation
Product HS classification for optimal duty payment
Preferential/Free Trade Agreement Analysis for duty saving

March 2007 – August 2007: **Arimex Importadora S.A.**
Area: Importer of pharmaceuticals and hairdressing
Role: Foreign Trade Manager
Responsible for enhance product work flow by working with customs brokers and Freight forwarders to analyze, develop and implement logistics plans that impact production, distribution and inventory on a global scale. Overseas market development. International Market intelligence research and analysis. Custom Clearance Support from origin till destination doorstep. Ensure compliance with special trade programs, customs valuation, Harmonized Tariff Schedule (HTS) classifications and country of origin by maintaining a product master database. Export promotion benefits implementation. Landed cost analysis and plan shipment budget estimates. Successfully complete a Government direct export compliance audit.

July 2001 –April 2005 : **M.G.H. S.A.**
Area: Manufacture and Import of Plastic Seals
Role: Import Compliance Coordinator
Coordination of import shipments and tracking, maintained daily import compliance and export control processes. Customs and Trade Planning Coordination design. Import order processing to ensure delivery in accordance with customer requirements. Import business contact and negotiation with foreign vendors and local services suppliers. Support the development and implementation of corporate policies, directives and customs procedures. Control on import – export costs and analysis. Preparing certifications to accomplished the argentine legislation. Planning and estimating of shipments budget.

LANGUAGES

Spanish - Native
English - Advance level.
Portuguese – Intermediate Level

INTERNATIONAL EXAMS

- **International Baccalaureate (IB) 2000**- Spanish A1 (High level - Literature and Grammar), Economics (High Level) - English A2 (High Level - Literature and Grammar) - Information Technology in Global Society (Standard Level in Computing)
- **First Certificate in English** (University of Cambridge)
- **Grade Eight in Spoken English for Speakers of other Languages** (Trinity Collage of London)
- **Certificado de Proficiência em Língua Portuguesa para Estrangeiros (Celpe-Bras)**

OTHER CERTIFICATIONS & SEMINARS

National and Provincial Taxes on Foreign Trade Operations (CIRA),
Seminary of Export Valuation (TARIFAR),
Introduction to Customs Legislation and Exchange Regulations of Import Transactions (FOREX FOUNDATION),
Seminar of the Information Regime of the Communication A 3602 issued by the Argentine Central Bank. (HSBC)

DJAI, DJAS y DAPE (TARIFAR)
MERCOSUR Free Trade Agreement (Customs Operator Center)
Best Practices Exchange on Export Control Outreach (CONEA)
NOSIS Database System Seminary
XV Seminary of International Ports, Multimodal Transportation and International Trade
Improving productivity through more effective supervision and Motivation (INAP)

TECHNOLOGICAL KNOWLEDGE

Office, Lotus, SIAP (VAT, SIJP, IIBB). Database: TARIFAR, CENRA, MBA Financial System, CEP- Monitoring Unit of Foreign Trade, NOSIS.

ACADEMIC EXPERIENCE

UCES-University of Business and Social Sciences: International Economics Teacher in Political Economy II. Bachelor in Political Science and Government

International Development Research Centre: Researcher. ICT4GP-Information and Communication Technologies for Government Procurement

Buenos Aires Professional Council of Economic Sciences: Teacher in charge of Professional Marketing and Leadership Skills lessons

UNLZ – Lomas de Zamora National University: Seminary of Industrial Economics Topics: Export Prices and Costs of Production

PUBLICATIONS

"Determinants of exceptional exporter performance"- XLVIII Annual Seminary AAEP (2013)

"Industrial Strategic Plan 2020" – Ministry of Production, Buenos Aires, Argentina (2011)

"Public Procurement Systems and Regional Integration in Latin America and the Caribbean", Work Document–IDRC (International Development Research Center), Program: ICT4GP-Information and Communication Technologies for Government Procurement; Buenos Aires, August 2011. (Available in Inter-American Network on Govern Procurement web page)

"China's recognition as a Market Economy" Universidad de Buenos Aires Facultad de Ciencias Económicas, Buenos Aires (2016)