# Fabiola Pastran

## Private Equity Analyst

Analyst with a demonstrated history of working in the investment industry. Skilled in Negotiation, Sales, Management, and Teamwork. Strong business development professional with a Master's degree focused in Finance.


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## WORK EXPERIENCE

### Private Equity Analyst
AZTLAN Equity Management

*06/2018 – Present* *Remote*

*Achievements/Tasks*

- Reviewed company reports and filings and analyzed financial statements to develop an understanding of company
- Built complex discounted cash flow models to produce potential valuations of companies in the consumer sector
- Worked with investment team to research and evaluate prospective investments
- Identified projects for potential investments or strategic engagements

### Investment Analyst
Ninter Group USA

*07/2015 – 12/2016* *Surfside, United States*

*Achievements/Tasks*

- Analyzed financial information to determine how an organization is positioned to deliver better and sorted data to the potential investors
- Developed and managed excel-based financial models
- Created and developed new business plans and financial projections with my team that were simpler and much easier for the customers to understand

### Financial Representative Intern
First Investors Corporation

*01/2014 – 05/2014* *Miramar, United States*

*Achievements/Tasks*

- Built a strong relationship with my team by participating in brainstorming sessions regarding new opportunities presented for the organization
- Revamped the structure a client's documents making small details easier to understand
- Took an active role in managing a territory, prospecting, building rapport and closing sales

### Operations and Financial Manager
Servi-Equipos Lara C.A.

*12/2010 – 12/2011* *Barquisimeto, Venezuela*

*Achievements/Tasks*

- Worked with the department's directors to integrate marketing, sales, executive and financial divisions in order to develop new sales strategies
- Developed a professional network consisting of more than 200 customers by using Internet ads, newspaper ads and the past customer database
- Applied new advertising strategies which included online ads and the company's online store in order to increase sales by 30%

## SKILLS

MS Excel | Financial Modeling | Teamwork | Time Management | Self-Motivation | Trading | Microsoft Office | Leadership | Quickbooks | Ability to Work Under Pressure | Problem Solving | Verbal and Written Communication

## EDUCATION

### Master in Finance
Universidad Yacambu

*05/2018* *Barquisimeto, Venezuela*

### Bachelor of Business Administration
University of Miami

*12/2014* *Miami, United States*

*Major:*

- Economics and International Finance and Marketing

## VOLUNTEER EXPERIENCE

La Salle High School Development Program
(01/2017 – Present)

*Raised funds to provide breakfast and tuition to 20 low-income children for the entire school year 2017-2018*

## INTERESTS

Yoga | Running | Puzzles