JORGE OSUNA

MECHANICAL ENGINEER

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LANGUAGES

Spanish, native
English, advanced
- IELTS (C2) 8,5/9
French, low-intermediate
- DELF (A2) 91,5/100

TECHNICAL SKILLS

Business Intelligence
Computer Assisted Drawings (CAD)
Continuous Improvement
Distribution Requirements Planning (DRP)
Inventory analysis
Lean manufacturing
Master Production Scheduling (MPS)
Materials Requirements Planning (MRP)
Product segmentation
Production Planning
Scenario modelling
Supply and Demand Planning

INTERPERSONAL SKILLS

Adaptability
Critic and analytical thinking
Detail oriented
Fast learner
Goal oriented
Handling of uncertainty
Oratory
Proactive and resilient
Provide results with limited resources
Public speaking
Team work

PROFILE

Mechanical engineer with experience in Supply Chain Management, process optimization and consulting. I'm interested in entirely develop technical and interpersonal skills within a solid organization. Internet enthusiast, Excel geek, passionate about languages.

EDUCATION

MECHANICAL ENGINEER ▪ oct. 2014
UNIVERSIDAD SIMÓN BOLÍVAR (USB), Caracas, VE

HIGH SCHOOL DIPLOMA IN SCIENCE ▪ jul. 2008
COLEGIO LA SALLE TIENDA HONDA, Caracas, VE

WORK EXPERIENCE

ACCENTURE

Supply Chain & Operations Management Consulting Consultant
Buenos Aires, AR ▪ jun. 2018 – present.
National Telecommunications Company – Currently advising the merger of two companies to become a single quadruple play telecommunications service provider. End-to-end redefinition of the operating model of the Supply Chain function for implementing SAP S/4HANA and adopting industry best practices.

Supply Chain & Operations Management Consulting Analyst
Buenos Aires, AR ▪ jun. 2017 – may 2018.
Metals Global Client – Industry 4.0 Digital Roadmap. With the aid of Design Thinking techniques, developed a roadmap of digital initiatives to guide future investments towards embracing the Industry 4.0 technologies, enabling the company to gain substantial benefits focused in Operational Efficiency, Safety and People Engagement.

Leading Beverages Company – SAP APO PP/DS Assessment. Built a business case to evaluate the technical and financial feasibility of implementation of the SAP APO PP/DS (Production Planning and Detailed Scheduling) module in a high complexity plant, to confirm benefits, requirements and impacts.

Leading Beverages Company – Fix the Basics for MRP implementation. Defined and implemented a set of initiatives impacting the organization, processes and systems in the end-to-end supply chain to improve inventory accuracy and ensure master data quality and completeness, laying the fundamental capabilities to later on implement SAP MRP

WHIRLPOOL LATIN AMERICA

Senior Sales & Operations Planning (S&OP) Analyst
La Tablada, AR ▪ oct. 2017 – present.
Demand and supply planning in Argentina and the UPB region (Uruguay, Paraguay and Bolivia), leading the S&OP cycle. Request for import licenses (SIMIs) and follow up approval. Determination of purchase quantities based on demand, cubic capacity, lead times and products seasonality. Attention to B2B channels (Business-to-business) and D2C / DTC (direct-to-consumer). Responsible for the supply of +135 national and imported SKUs to Argentina and +230 imported to UPB. Generation of the monthly plan of purchases, POs placement and monitoring. Simulations of evolution of inventories. Prepare annual and monthly forecasts of purchase for all suppliers, with a mixed scheme of products built-to-order and built-to-forecast. Calculation and analysis of indicators of the area, among others: Stock Coverage, Service Level, Availability, Excess Inventory, Forecast Accuracy (Attainment, MAPE & Bias).

CARGILL DE VENEZUELA

Raw Material Planner
Caracas, VE ▪ mar. 2016 – jul. 2016
Conceptually developed and implemented in practice an inventory management policy. Agreement of RASCI roles for the distribution of tasks among those involved. Responsible for the supply and distribution of 50,000 tons / month of wheat and 25,000 tons / month of oils in the five plants of the company.

Production and Distribution Planner and Scheduler (Pasta category)
La Guaira & Maracaibo, VE ▪ aug. 2015 – feb. 2016
Planned and scheduled the production and distribution of two factories of 9 production lines and 8000 tons / month of finished product. Led supply meetings as part of the S&OP cycle. Increased the inventory service level in the category up to 80%, providing attention to the B2B and B2C segments. Increased B2B sales by 100% with the reincorporation of three SKUs into the company's portfolio.

SOFTWARE

DraftSight
EPANET
HEC-RAS
Infor Advanced Planning
Infor Demand Planning
JD Edwards EnterpriseOne
Mathcad
Microsoft Access
Microsoft Excel
Microsoft PowerPoint
Microsoft Word
OpenProj
SAP BusinessObjects
SAP APO PP/DS
Solidworks
Visual Basic for Applications, VBA

SCHOLARSHIPS AND AWARDS

Special mention of exceptionally good work for engineering thesis: "Elaboración de un sistema de medición de gestión para Cargill Venezuela", 2014

Fundación Futuro Presente Scolarship for LIDERA: Training Program for Youth Leadership, in association with Institute of Advanced Studies in Administration, Andrés Bello Catholic University and Metropolitan University, 2012

Best Delegate Award by the Central University of Venezuela, for outstanding participation at Venezuelan International Model United Nations, 2011

EXTRACURRICULAR ACTIVITIES

Simón Bolívar University Delegation for Latin American Model United Nations (LAMUN): Faculty advisor, mar. 2012 – mar. 2013 / Head delegate, mar. 2011 – mar. 2012 / Delegate, jun. 2010 – mar. 2011

Modelo Venezolano de Naciones Unidas (MOVENU) Internacional: Leader of the Academic Staff, 2012

Directorate of the Simón Bolívar University Federation of Students Union: Chairman, sept. 2012 – jul. 2013

Planning Coordinator
Caracas, VE ▪ nov. 2014 – aug. 2015
Led the implementation of Infor Advanced Planning, Supply Chain Management software, with teams involved in 5 plants, 4 distribution centers and corporate offices, also addressed the collection of all data associated with productive and logistics capabilities of the company. Designed a dashboard to report to the business unit management the performance of production lines in all locations. Developed an inventory policy for finished products in distribution centers and factories.

SOLUTIONMAKERS NM

Junior Consultant
Caracas, VE ▪ aug. 2014 – oct. 2014
Member of a team for process consulting in manufacturing and service companies with the aim of improving their results through lean manufacturing methodologies such as 5S and *Kaizen*.

CARGILL DE VENEZUELA

Intern
Caracas, VE ▪ feb. 2014 – jul. 2014
Responsible for the design of a tool for measuring the performance of the infrastructure projects executed in the company, including the administrative monitoring and the work in the field. The project included the identification and weighting of the variables and the determination of of the form and frequency of evaluation.

FREELANCE

Draftsman
Venezuela & Panamá ▪ jun. 2013 – present
Occasionally, leads computer-aided design (CAD) projects. I make plans and computerized solids of industrial parts and pieces in conceptual phase for their later manufacture. I also hold meetings with clients to agree project scope, negotiate rates, delivery times and monitor their progress.

SEMINARS, COURSES, CONFERENCES AND OTHER EVENTS

Consulting University. Accenture, Chicago, 2018.

Leadership and persuasion. Cambridge International Consulting. Caracas, Venezuela, 2016
Over 20 hours of training on the platform NourishingU, Cargill, online courses, 2014

Latin American Model United Nations (LAMUN), Universidad de las Américas Puebla (UDLAP), Puebla, México, 2012 y 2013
Modelo de Naciones Unidas de la Universidad Nacional de Quilmes (MONUUNQ), Universidad Nacional de Quilmes, Buenos Aires, Argentina, 2011
Modelo Venezolano de Naciones Unidas (MOVENU) Internacional, Foro XXI, Caracas, Venezuela, 2010, 2011 y 2013

Líderes: Experiencias y Claves del Éxito, USB, Caracas, 2011
XV Jornadas de Ingeniería Industrial, Universidad Católica Andrés Bello, Caracas, Venezuela 2010
7mo. Congreso de Gerencia y Tecnología Automotriz, USB, Caracas, Venezuela, 2009

Construction Industry Institute at The University of Texas at Austin, online courses, 2014:
- **Partnering 1: Introduction to the Partnership Process - TAL102_31**
- **Partnering 2: Owner Internal Alignment and Partner Selection - TAL102_32**
- **Partnering 3: Relationship and Process Alignment - TAL102_33**
- **Partnering 4: Taking It to the Troops - TAL102_34**
- **Development and Alignment of Project Objectives - TAL113_31**
- **Scope Control and Change Management - TAL113_32**
- **Safety Leading Indicators - TAL284_31**

Universidad Simón Bolívar, Caracas, Venezuela, elective courses, 2013:
- **Introduction to Lean Manufacturing Philosophy (EP1102)**
- **Entrepeneuring and Development of New Businesses (CE3422)**
- **Mechanical Installations (CT4421)**
- **Gas Turbines (CT4417)**
- **Acoustics and Noise Control (MC5464)**