

Eduardo Josué Ochoa Aguilar

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Profile: International Business/Supply Chain Management

Experience

BAYOGOC- Buenos Aires 2018 Youth Olympic Games
Location: Buenos Aires, Argentina
Date: March 2018– Present

Job Position: Sr. Logistics Coordinator

Main Task:

- Plan and coordinate the importation of Sport Equipment, with Freight Forwarder Customs Brokers and local logistics.
- Plan and execute Arrivals and Departure operation for more than 4000 athletes.
- Manage customs operation for Accompanied Luggage of all Accredited clients.

Huawei Technologies LTD.
Location: Buenos Aires, Argentina
Date: November 2015– September 2017

Job Position: Supply Chain Account Manager

Main Task:

- Design supply chain importation strategies to improve the sales appeal.
- Plan and manage the shipment operations in thorough coordination with the shipment companies, customs and local warehousing along the supply chain.
- Administrate and manage the customer relationship with several accounts, by providing competitive solutions to their request of sale and post-sale.
- Apply a logistic method to accomplish the quarter revenue target of shipments delivered/recognized revenue.
- Optimize supply chain costs (international transportation, customs and warehousing) for new business opportunities or public/private tenders.

Galpérin Trading
Location: Buenos Aires, Argentina
Date: December 2013– October 2015

Job Position: International Commercial Assistant

Main Tasks:

- Develop new client business relationships within Europe and Latin America.
- Control the shipment documents per cargo.
- Mediate the business communications between Supplier and Importer.

Education

Bachelor, International Business

Universidad de Palermo, Buenos Aires, Argentina,

May 2016

High School Diploma

Colegio Lamatepec, S.S El Salvador

June 2007

Languages:

- English: Advanced
- Spanish: Native

Skills:

- Business Administration and Management
- Supply Chain Management
- Logistics
- Importation/Exportation
- Suppliers/Customer Negotiation
- Sales and Post-Sales Executive
- Customer Relationship
- Customer Service
- Microsoft Excel
- Microsoft Word
- Microsoft Power Point

References

- Miguel Sifontes- Enterprise Service Director, Huawei Technologies LTD
  Email: miguel.sifontes@huawei.com
  Tel: +54 9 11 3476-0861

- Jiangyuchen (Jimmy Jiang) – Supply Chain Account Manager Leader, Huawei Technologies LTD
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- Luis Gomez- Project Manager, Huawei Technologies LTD
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- Victor Galperin- CEO Galperin Trading
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