ANDREA CEDANO

Management Consultant



Professional in Foreign Trade and International Business with 11 years of experience in Supply Chain areas, participation in different projects (innovation, technology implementation, process re-design and SAP migration).

Knowledge of different methodologies as Design Thinking, Agile, as well as disruptive technologies and their application to Supply Chain.
Adaptable, resilient and diplomatic with experience working with different management styles and multicultural work groups.

EXPERIENCE

Management Consultant - Supply Chain & Operations
Accenture Argentina / Nov 2016 - Today

Project Management and Consulting – Global project for the implementation of serialization in a multinational pharmaceutical company. Team Leader with 3 direct reports (2 analysts and 1 consultant), working with the client in +40 countries.

- Successful delivery of largest-complexity mandate for clients and strong relationship with client market PMO leads.
- Onboarding/assisting expansion of the team to India as well as additional local resources.
- SME contributions and overall process guidance /coaching to the team, with innovative/creative ideas to improve team experiences.

Consultant – Business Process Engineer
BASF Argentina / Dec 2013 – Jun 2016

Responsible for identify the business core points and detect the processes to be remodeled. Supervise the metrics related to the sales process, verifying the key performance indicators and service level agreements accomplishment.

- Design, lead the implementation (including the transition) and monitor the initiatives aimed to optimize processes and prevent recurrent problems.
- Leader of a project to redesign the returns process, involving different areas of the company; achieving to reduce significantly operational costs.
- Co-leader in a project to map all the processes in one of the plants (with focus on inventory management), in order to reduce costs by reducing movements, errors and returns.
- Support of the Internal Controls and Projects Management area, in projects implementation, audits follow up and regional annual control follow up and reports.

CONTACT

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EDUCATION

Master in Technology Strategic management– Thesis ongoing

ITBA – Instituto Tecnológico de Buenos Aires / Argentina. 2014 - 2016

International Business Bachelor´s Degree

Universidad Autónoma de Colombia / Colombia. 2003 - 2008

Foreign Trade Technician´s Degree

Universidad Autónoma de Colombia / Colombia. 2003 - 2006

ADD. EDUCATION

Innovation Management Program

IDEA / Argentina. 2018

“Customer Centric” Strategies

Escuela de Organización Industrial / Spain. 2015

Development of Customer Service Skills

Universidad Sergio Arboleda / Colombia. 2012 - 2013

Diploma: Finance, Marketing and International Transactions

Universidad Autónoma de Colombia / Colombia. 2008

EXPERIENCE (CONTINUED)

Business Expert – International Logistics & Projects Analyst
BASF Química Colombiana SA / Aug 2012 - Nov 2013

Business Expert responsible for analyze and implement the regional guidelines, actively participate in the design and implementation of special requirements from the Business Units (new business models), special projects and area improvements.

- Be an important and reliable partner for the Business Units, Supply Chain coordinators and co-workers, in the definition of new procedures, assistance in new projects, training in new tools and support in SAP.
- Optimization of different processes (Agency Business, Resale and Sales Administration).
- Operational Dynamism (2012): Customer Service and Logistics process re-design - Fully implemented.

International Logistics Analyst + SAP Key User (P2P y OTC)
BASF Química Colombiana SA / Jun 2008 - Jul 2012

Key User (SAP migration) for Colombia, Venezuela and Ecuador – 2010 to 2012: Responsible for guarantee the processes and legal requirements for the 3 countries to be included and customized in SAP, as well as for the tests, training and support of end users.

- Being part of the project core team, responsible for the tests, Go Live support and training programs, which placed the 3 countries as benchmark in South America.
- Excellent support before, during and after the Go Live for the 3 countries and for some users in the region (OTC for Chile and Peru, and Solman for Brazil).

International Logistics Analyst – 2008 to 2010: Agency Business and resale Order process management, monitor, improvement and generation of Service Level Agreement´s, KPI´s and procedures. Customer Service activities during the 1st year.

- Improvement of the service level agreements with intercompany and 3rd party vendors.
- Improvement of the information quality for internal and external customers, through real time status.
- Training and development of new team members.

REFERENCES

Professional references will be provided if requested.

EXPERTISE

Supply Chain & Operations

Project Management

Team Leadership

Customer Service

Chemical and Pharmaceutical industry – Life Sciences

SKILLS

Microsoft Office

Microsoft Project & Visio

SAP (SD y MM)

English Language (Advanced)

Portuguese Language (Basic)

AWARDS

Eureka – Innovation Award
BASF Colombia and Brazil
2013

INTERESTS

- Innovation
- Exponential Technologies
- Agile Methodologies
- Design Thinking
- RPA - Robotics

SOCIAL MEDIA

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