DR. JEREMIAS HERZOG, PHD

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EXECUTIVE SUMMARY

I am currently a full-time Scientific Affairs at Becton Dickinson Italy and I recently completed my MBA at MIB Trieste School of Management. I hold a PhD in Life Sciences and I have 7 years of international experience within functions on medical affairs related to diagnostic, pharmaceutical and medical devices. Most of my work focuses on in the field of oncology, osteoporosis, vaccines, immunology orphan and infectious diseases. I am fluent in English, Spanish and Italian.

AREAS OF EXPERTISE

- Therapeutic area of expertise: Neurosciences (Amyotrophic lateral sclerosis) and Infections disease.
- Biosimilars development (PEG-IFN α 2a, IFN-β 1b, β-galactosidase, HPV vaccine, PTH 1-34, Anti-TNF α).
- Product manager.
- Market research.
- Medical devices.
- Product launch.
- Regulatory compliance.
- Excellent team management, organization and time management skills.

PROFESSIONAL EXPERIENCE

BECTON DICKINSON, Milano, IT
Scientific Affairs Italy and Greece July 2017– Present

- Identify, develop and maintain collaborative relationships with current and future Key Opinion Leaders (KOLs) and healthcare stakeholders in disease states of strategic importance to BD.
- Maintain cross-functional collaboration with internal teams including Regulatory affairs, Compliance, Market access and government affair to ensure achievement of key goals.
- Act as a primary liaison to investigators interested in developing and performing investigator-initiated research.
- Develop local medical affairs strategies and innovative plans which reflect the needs of the local market aligned to the European marketing strategies.
- Product launch planning & management.
- Support digital marketing campaigns for product launch.
- Provide clinical presentations and information response to questions request on scientific data
- Disseminate data and develop medical education activities.
- Serve as a liaison between clinical investigators and internal stakeholders in support of investigator-sponsored studies.
- Provide scientific support at scientific conferences.
- Attend appropriate scientific meetings and remain current of new and emerging scientific information.
- Provide scientific support to the Sales Force.
- Support management of the marketing Budget, preparing budget assumptions and calculations.

BIOTECHNOLOGY TRANSFER UNIT, ICGEB, Trieste, IT
Scientific Project manager January 2016 – December 2017

The ICGEB biotechnology transfer unit focuses on the development of simple and innovative technologies to produce biosimilars.

- Succeeded in achieving the transfer of generic biological products to three pharmaceutical industries from Bangladesh, Russia and Iran.
- Identified patentable microRNAs that increased the levels of Erythropoietin production.
- Effectively communicated and fostered strong working relationships with researchers, clinicians and technical staff.
- Daily supervision and mentoring of master and PhD student's.

MOLECULAR PATHOLOGY LABORATORY, ICGEB, Trieste, Italy
PhD. Researcher October 2011 – December 2015

- Project manager for a four-year scientific research in neurodegenerative diseases: experimental design, application and data analysis.
- Presented complex scientific information and analyses at international conferences and symposiums.
- Managed follow-up expert board meetings with KOLs, scientists and medical doctors. Prepared and proofread research manuscripts, figures, abstracts, and grant applications.
- Managed time and budget to efficiently carry out simultaneous research projects.

BIOSIDUS S.A, R&D department, Buenos Aires, Argentina
Professional R&D researcher May 2009 - September 2011

- Developed and optimized technologies to develop biosimilars products (HPV vaccine, PEG-IFN α 2a, IFN-β 1b, β-galactosidase, PTH 1-34, Anti-TNF α and Erythropoietin).

TEACHER ASSISTANT, Universidad de San Martin, Buenos Aires, Argentina
Microbiology Laboratory June 2008 - June 2009

- Lectured students on molecular microbiology techniques.
- Ran lab portion of the class while assisting students in completing assignments.

EDUCATION

MIB TRIESTE SCHOOL OF MANAGEMENT - Trieste, Italy
MBA in International Business Candidate September 2016 - September 2017

KEDGE BUSINESS- Bordeaux, France
Digital Marketing course March 2017

OPEN UNIVERSITY - London, United Kingdom
PhD. in Life Science October 2011 - January 2016

UNIVERSIDAD DE SAN MARTIN - Buenos Aires, Argentina
Master Degree in Biotechnology March 2001- December 2008

INTERESTS

- Triathlons and Long Distance Running. 70.3 Ironman finisher, Zell am see, Austria| August 2015.
- Frequently involved in volunteer activities: Blood donor and non-profit organizations.