Daniel Enriquez

I'm very passionate about my job and always trying to find new ways to improve the results. My main objective is to add value to the team by creating good relationships and promoting a good environment of teamwork in distributed organizations.
I consider myself proactive, responsible, with the ability to learn quickly. I work independently, knowing to communicate issues or risks on time that may arise in the project. I value working in a good environment with growth opportunities.

I'm a senior Delivery Manager with more than 20 years of experience managing projects, programs, and portfolios around the world leading big teams located in different locations and with multiple skills and technologies knowledge.

EXPERIENCE

TECHNICAL DELIVERY MANAGER SR.
KAPSCH TRAFFICCOM | Jul 2013 – Act

- Stakeholders and customers management
- Project Implementation and Maintenance using different methodologies (Agile, Waterfall, and Kanban)
- Planning & execution (dependencies management, monitoring, control)
- Estimation, budgeting & P&L control
- Managing large, distributed, and multi-disciplinary teams
- Pre-sale support for new and existing customers.
- Quality management
- Risks management
- Overall project drive and steering
- Guiding, Coaching, Organization and Facilitating on use of best practices and values for the Team(s) and External Stakeholders
- Emphasis on challenge and support of the team members
- Problem-solving mindset; facilitating discussion, decision making, and conflict resolution
- Assisting with internal and external communication, improving transparency, and ensuring information distribution to the right recipients
- Project shaping, project audit, project optimization
- Program Management including program-level planning & dependencies
- Portfolio Management including optimization
- Commercial & contract negotiation

SENIOR CONSULTANT
ENRIQUEZ Y ASOCIADOS | Jan 2017 – Act

- PYMES's Integral management and in particular companies in crisis situations both in their organization or in their profitability.
- Preparation of diagnosis and remediation plan, restructuring, process changes, and management.

INSTRUCTOR
IAAP | Jan 2012 – Aug 2015

- I gave courses in Argentina and Paraguay about the implementation of PMOs and how to measure the value they provide.



CONTACT

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EDUCATION

System Analyst
Universitas Estudios Superiores
2004

Bachelor of Educational Technology (Dropped)
Universidad Tecnológica Nacional
2013

Electronic and Communications Technician
ORT Instituto Tecnológico.
1992

LANGUAGES

- English (Advance)
- Portuguese (Basic)

- Within IAAP, I was one of the founders of the PMO forum since 2012, where approximately professionals from 100 Latin American companies actively participated. From this space, I have done research on the behavior of PMOs in Argentina.

CORPORATE PMO HEAD
TELECOM ARGENTINA | Jul 2008 – Jun 2013

- Responsible for strategic planning, budget, and P&L management. Responsible for supporting the board with the portfolio management.
- Responsible for the development of the internal tool team, negotiate with suppliers and recruit and allocate of Project Managers to more than 40 projects annually.

SCRUM MASTER
KAYXO | Feb 2006 – Jun 2008

- Keep all Parties on Track and Informed.
- Introduce Agile Engineering Practices.
- Implement Project Management/Best Practices.
- Responsible for the final quality of the delivered products.

FUNCTIONAL ANALYST
NCS PEARSON | Sep 1999 – Jan 2006

- Analysis and design of new or existing projects.
- Redesigned internal and external reports.
- Versions management and changes control on documents and software.