VALID

# FULL REPORT

# H.W. SANDS CORP.

Informe realizado a pedido de VALID

**EE.UU**

**July 2020**

# Executive summary

Según políticas de calificación de VALID

HW SANDS CORPORATION, has been dedicated since 1983 to the commercialization of transaction cards, security, electrophotography and printing, in addition to offering a variety of dyes, inks and chemical solutions for the service of silkscreen, gravure and flexographic printing.

Its shareholders and executives are Lisa M. Strahl-Lombardo (38%), Sandra Bobrow (32%) and Arthur S. Bobrow (32%).

There are no records of rejected checks, financial debts, negative press or corporate ethics issues.

The company declares to comply with VALID's Code of Ethics and Conduct and that some of its products contain cancer-causing chemicals, in accordance with CA Prop 65 chemicals (Safety Data Sheets for Chemical Products.

The company did not send the accounting and sales information, claiming to be confidential information.

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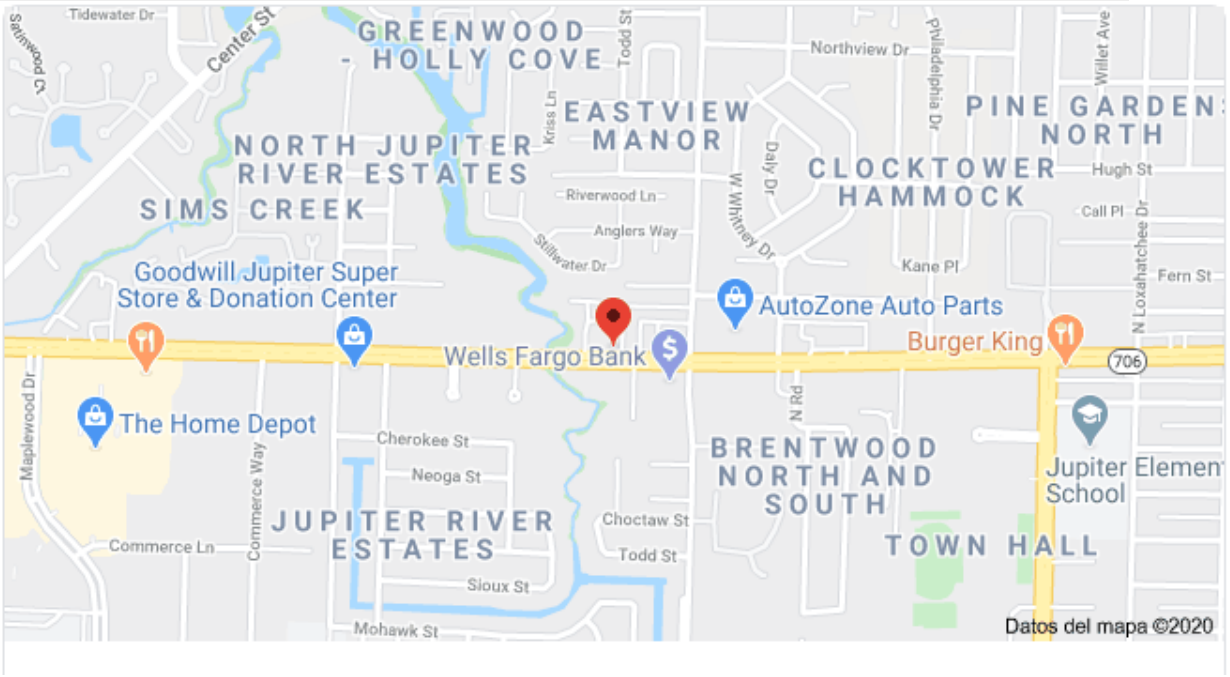
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# Company profile

## COMPANY SUMMARY

| | |
|---|---|
| **Company Name** | HW SANDS CORPORATION |
| Other Legal Name | H.W. SANDS CORP |
| **Address** | 1003 W INDIANTOWN RD STE 215, JUPITER, FL 33458 6853 |
| **Location Type** | Headquarters |
| **Federal Tax-ID** | XXXXX9593 |
| **Charter Number** | P94000021435 |
| **Establishment Date** | 3/1/1977 |
| **Website** | hwsands.com |
| **Phone Number** | (561) 743-8090 |
| **Company Type** | Incorporated |
| **SIC Description** | RETAIL STORES, MISC, NEC |
| **Corporate Primary Address** | 1003 W INDIANTOWN RD STE 215,JUPITER,FL,33458 |
| **Years in Business** | 35+ |
| **Estimated Annual Sales Amount** | $2,232,000 |
| **Estimated Number of Employees** | 12 |
| **Primary SIC Code Industry Classification** | Miscellaneous Retail |
| **Primary SIC Code** | 5999 RETAIL STORES, MISC, NEC |
| **Primary NAICS** | 453998 ALL OTHER MISCELLANEOUS STORE RETAILERS (EXCEPT TOBACCO STORES) |

| | |
|---|---|
| **SIC Code** | 2893 PRINTING INK, NEC |




Source: External

## COMPANY HISTORY / GENERAL INFORMATION

Founded in 1983, with a focus on the Transaction Card, Security, Electrophotography, and Printing Markets, H.W.Sands Corp. offers a variety of dyes, inks, and chemical solutions for Screen, Gravure, and Flexography printing servicing clients and customers all over the world.

" H.W. Sands Corp. was established in New York in 1983 and re-located to Florida in 1994. We are a Family owned, "Majority Woman owned", Government designated small business. Sands is a non-borrowing corporation, entirely self-financed. We do not release our financial statements to any organization other than the United States Internal Revenue Service. We have been profitable since 1983 and have not had any financial liens nor judgements
against us. Most of our suppliers are highly proprietary due to the nature of our business. We have listed 3M Company, as we are their distributors for their IR Blocking and other films. We are on normal credit terms with 3M and have not had any credit questions from them. Due to our reputation in the industry, we established credit with them WITHOUT issuing any financial statements, nor personal guarantees. Sands has a strong presence in the Transaction and Gift card industry and sell materials to every major card printer in the world."

Source: Company

## MISSION, VISION AND VALUES

No information was detected.

## ASSETS

### Properties

Information not provided by the company.

### Vehicles

Information not provided by the company.

## OFFICIAL PUBLICATIONS

No information was detected.

## CERTIFICATIONS

Information not provided by the company.

## INFORMACIÓN ADICIONAL / DATOS DE INTERÉS

### Vendor Questionaire

VALID THE SECURE SIDE OF INNOVATION

**VENDOR QUALITY SYSTEM AUDIT**

Vendor Company Name: H.W. SANDS CORP. Phone: 561-743-8090

Street Address: 1003 W Indiantown Rd 215 City: Jupiter State/Zip: FL 33458

Years in Business: 36 Fax: 561-743-4088 Internet site: www.hwsands.com

Sales Contact: Tenelle Recto Phone: 561-743-8090 Email: trecto@hwsands.com

Quality Manager: Customer Service Phone: 561-743-8090 Email: customerservice@hwsan

Principal Product or Service: IR BLOCKING INKS AND SPECIALITY CARD MATERIAL

**Please write Yes, No or N/A. No or N/A responses must be referenced on the other side of this form with appropriate explanations.**

| | | |
|---|---|---|
| 1. | Does your company have a formal quality management system? | YES |
| 2. | If yes, which quality system does your company model? | INTERNAL DEVELOPED |
| 3. | Is your quality management system documented? | YES |
| 4. | Is your quality management system registered or approved? | NO |
| 5. | Do you supply Certificates of Conformance with all shipments? | YES |
| 6. | Do you supply copies of mechanical, chemical and physical property analysis if required? | YES |
| 7. | Does your Inspection/Quality Assurance system comply with: MIL-STD-105E/ANSI-Z-1.4 Sampling Inspection by Attribute? ISO 9001, ISO 9002, ISO 9003, or ISO 14001? Other: | NO |
| 8. | Calibration system in compliance with MIL-STD-105E/ANSI-Z-1.4? | NO |
| 9. | Calibration system in compliance with ISO 10012? | NO |
| 10 | Does your company carry product liability insurance? If yes, please provide insurance certificate(s). | YES |
| 11. | Does your company accept "Right of Entry Provision" allowing customers and regulatory agencies to verify the quality of work? | NO |
| 12. | Vendor is aware that final inspection of products is conducted at Valid USA Inc. location? | YES |
| 13. | Do you comply with the Valid Code of Ethics and Conduct at https://valid.com/us-supplier-terms-conditions/ ? | YES |
| 14. | Is your company a certified Minority-owned Business Enterprise? | NO |
| 15. | Is your company a certified Woman-owned Business Enterprise? | YES |
| 16. | Is your company a certified Disadvantage Business Enterprise? | NO |
| 17. | Is your company a certified Veteran-owned Business Enterprise? | NO |
| 18. | Your company attests that it does not produce, sell or distribute any products that infringe or may infringe on any Valid patents. | we do Not infringe on any valid patents that we are aware of. |
| 19. | Does any of your products contain and CA Prop 65 chemicals? If so, provide a list of chemicals and chemical levels. | SEE SDS |
| 20. | Are your products RoHS compliant? | SEE SDS |
| 21. | Does your company utilize Conflict Materials? | NO |

**Please attach a copy of your proof of insurance certificates and any Certificates Related to this Questionnaire.**

**I hereby certify that the information documented on this form to be complete and accurate at this time.**

Tenelle Recto — Signature of person providing information

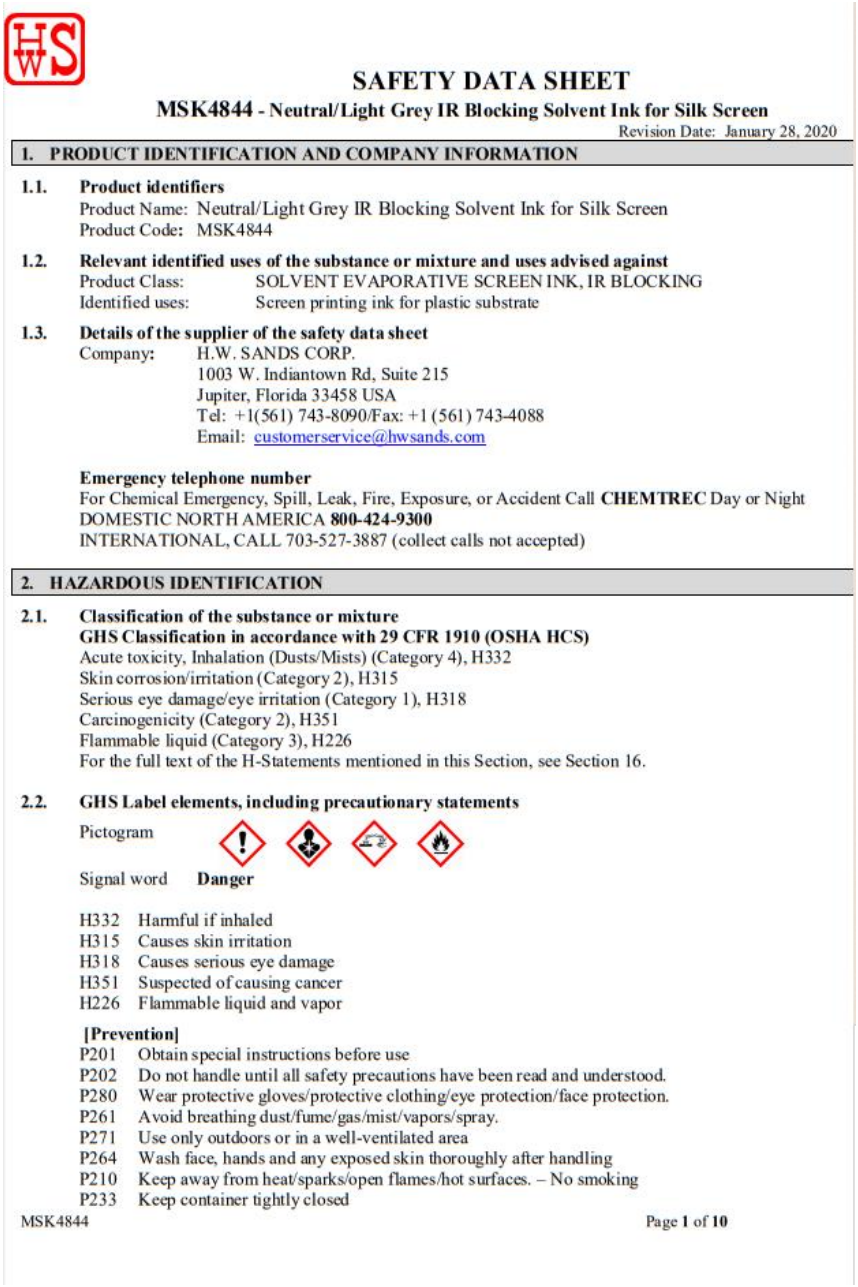
Director of Business Development — Title

4/13/2020 — Date

FM16-001 Rev.4 Page | 1 Revision Date: 4/12/2019

Source: Company

## SAFETY DATA SHEET



# SAFETY DATA SHEET

**MSK4844 - Neutral/Light Grey IR Blocking Solvent Ink for Silk Screen**

Revision Date: January 28, 2020

## 1. PRODUCT IDENTIFICATION AND COMPANY INFORMATION

**1.1. Product identifiers**

Product Name: Neutral/Light Grey IR Blocking Solvent Ink for Silk Screen
Product Code: MSK4844

**1.2. Relevant identified uses of the substance or mixture and uses advised against**

Product Class: SOLVENT EVAPORATIVE SCREEN INK, IR BLOCKING
Identified uses: Screen printing ink for plastic substrate

**1.3. Details of the supplier of the safety data sheet**

Company: H.W. SANDS CORP.
1003 W. Indiantown Rd, Suite 215
Jupiter, Florida 33458 USA
Tel: +1(561) 743-8090/Fax: +1 (561) 743-4088
Email: customerservice@hwsands.com

**Emergency telephone number**

For Chemical Emergency, Spill, Leak, Fire, Exposure, or Accident Call **CHEMTREC** Day or Night
DOMESTIC NORTH AMERICA **800-424-9300**
INTERNATIONAL, CALL 703-527-3887 (collect calls not accepted)

## 2. HAZARDOUS IDENTIFICATION

**2.1. Classification of the substance or mixture**

**GHS Classification in accordance with 29 CFR 1910 (OSHA HCS)**
Acute toxicity, Inhalation (Dusts/Mists) (Category 4), H332
Skin corrosion/irritation (Category 2), H315
Serious eye damage/eye irritation (Category 1), H318
Carcinogenicity (Category 2), H351
Flammable liquid (Category 3), H226
For the full text of the H-Statements mentioned in this Section, see Section 16.

**2.2. GHS Label elements, including precautionary statements**

Pictogram

Signal word **Danger**

H332 Harmful if inhaled
H315 Causes skin irritation
H318 Causes serious eye damage
H351 Suspected of causing cancer
H226 Flammable liquid and vapor

**[Prevention]**

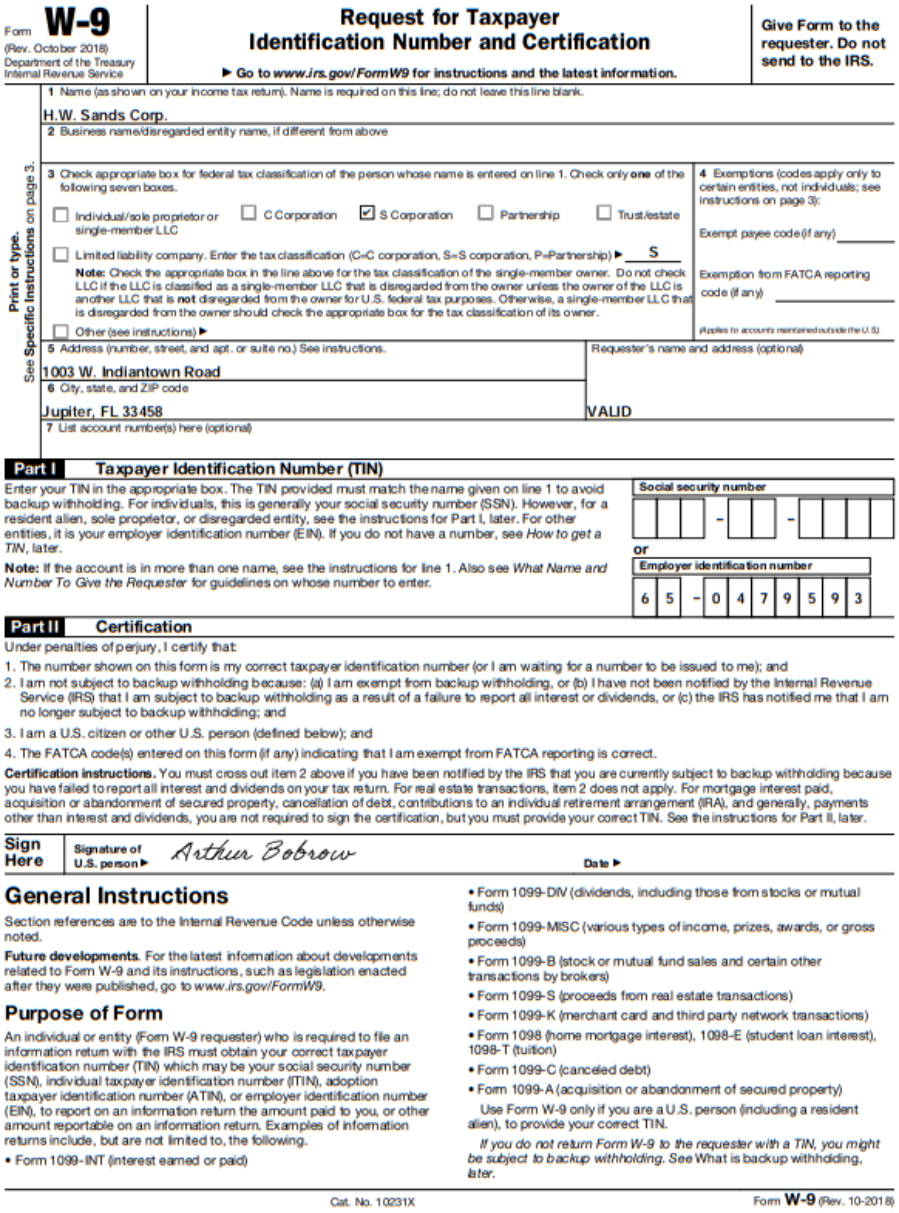
P201 Obtain special instructions before use
P202 Do not handle until all safety precautions have been read and understood.
P280 Wear protective gloves/protective clothing/eye protection/face protection.
P261 Avoid breathing dust/fume/gas/mist/vapors/spray.
P271 Use only outdoors or in a well-ventilated area
P264 Wash face, hands and any exposed skin thoroughly after handling
P210 Keep away from heat/sparks/open flames/hot surfaces. – No smoking
P233 Keep container tightly closed

MSK4844 Page **1** of **10**

(Se adjunta documentación)

Source: Company

## Supplier's W-9



Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

**Request for Taxpayer Identification Number and Certification**

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

**Give Form to the requester. Do not send to the IRS.**

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
H.W. Sands Corp.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☑ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ S

**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any)
Exemption from FATCA reporting code (if any)
(Applies to accounts maintained outside the U.S.)

Print or type. See Specific Instructions on page 3.

5 Address (number, street, and apt. or suite no.) See instructions.
1003 W. Indiantown Road

Requester's name and address (optional)

6 City, state, and ZIP code
Jupiter, FL 33458

VALID

7 List account number(s) here (optional)

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number: ___ - ___ - ____

or

Employer identification number: 65-0479593

**Part II Certification**

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

**Sign Here** Signature of U.S. person ▶ *Arthur Bobrow* Date ▶

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9*.

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

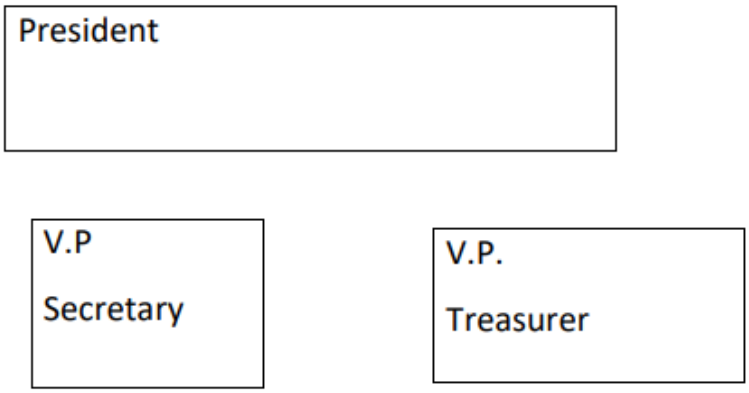
*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See* What is backup withholding, *later.*

Cat. No. 10231X Form **W-9** (Rev. 10-2018)

(Se adjunta documentación)

Source: Company

## ORGANIGRAMA DE LA COMPAÑÍA




Source: Company

# Corporate structure and related companies

## PARTNERS / SHAREHOLDERS

| Nombre y Apellido /Razón Social | Nacionalidad | Tax ID | % |
|---|---|---|---|
| Lisa M. Strahl-Lombardo | USA | 0000-00-3631 | 38 |
| Sandra Bobrow | USA | 0000-00-9728 | 32 |
| Arthur S. Bobrow | USA | 0000-00-7163 | 30 |

Source: Company

## EXECUTIVE LEADERSHIP

| Nome Completo | Nacionalidade e País de Origem | CPF/CNPJ | Cargo |
|---|---|---|---|
| Lisa M. Strahl-Lombardo | United States | 0000-00-3631 | President. Member of Board |
| Sandra Bobrow | United States | 0000-00-9728 | V.P- Member of Board |
| Arthur Bobrow | United States | 0000-00-7631 | V.P.- Chairman |

Source: Company.

## COMPANY BRANCHES

| Nome Completo | Safe Number | Address | City | State | Country | Phone |
|---|---|---|---|---|---|---|
| H W SANDS CORP. | US08347856 | 1080 E INDIANTOWN RD STE 206 | JUPITER | FL | UNITED STATES OF AMERICA | 5617438090 |

Source: External

# Business Situation

## PRODUCTS / SERVICES

**Chemicals:**

During the initial years, H.W. Sands emerged as a supplier of inks and dyes primarily for the imaging industry. This industry created and dedicated its focus to the capture,

the transmittance, and the reproduction of various images: medical X-ray films, camera films, ink jet printers, photocopiers and printing plates.

H.W. Sands Corp has grown to encompass areas in printing with custom dyes and inks, from silver halides to electrophotography to OLEDs.

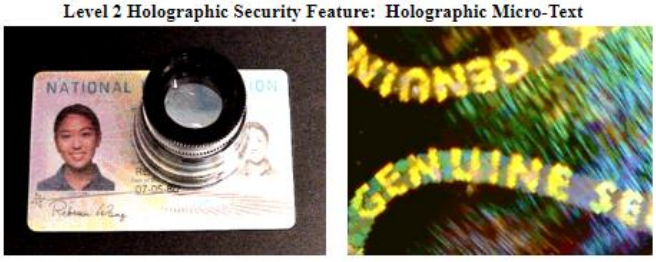
**Cards**

The working knowledge of liquid chemistry allowed to develop and manufacture the first translucent inks for bank transaction (credit, debit, and ATM) cards. This advancement has revolutionized the card market and solidified role in the industry. H.W. Sands Corp. has continued to expand the card line to include functional inks & dyes (NIR/UV-Vis), decorative features (EZ Texture / Scratch & Sniff), and security solutions.

**Security**

With the increasing threat of fraud, piracy and diversion, H.W. Sands Corp. provides innovative solutions to the counterfeiting problem. From holograms to UV-Vis pigments to security glitters, SANDS-SECURE® is quickly gaining reputation in the security industry as a leader supplying the advanced technology against piracy and diversion.

Level 2 Holographic Security Feature: Holographic Micro-Text




## INSURANCE

| N° | Tipo de Seguro | Compañía Aseguradora | Nº Póliza | Suma Asegurada | Moneda |
|---|---|---|---|---|---|
| 1 | Liability | State Farm | 1 | 10 | Million US$ |
| 2 | Genral Business | State Farm | 2 | 5 | Million US$ |
| 3 | Automotive | State Farm | 3 | 3 | Million US$ |

Source: Company

## Certificate of Liability Insurance

HWSANDS-01 MMITCHELL

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/30/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

| PRODUCER | CONTACT NAME: | |
|---|---|---|
| Venture Insurance Partners, Inc<br>1003 W Indiantown Road<br>Suite 215<br>Jupiter, FL 33458 | PHONE (A/C, No, Ext): (561) 746-4514 | FAX (A/C, No): (561) 746-6566 |
| | E-MAIL ADDRESS: | |

| INSURER(S) AFFORDING COVERAGE | NAIC # |
|---|---|
| INSURER A : Capitol Specialty Insurance Co | |
| INSURER B : Star Insurance Company | |
| INSURER C : | |
| INSURER D : | |
| INSURER E : | |
| INSURER F : | |

INSURED
H W Sands Corp.
1003 W. Indiantown RD
STE 214
Jupiter, FL 33458

**COVERAGES** **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS | |
|---|---|---|---|---|---|---|---|---|
| A | X COMMERCIAL GENERAL LIABILITY | | | | | | | |
| | CLAIMS-MADE X OCCUR | | | CS0252427705 | 5/2/2019 | 5/2/2020 | EACH OCCURRENCE | $ 1,000,000 |
| | | | | | | | DAMAGE TO RENTED PREMISES (Ea occurrence) | $ 100,000 |
| | | | | | | | MED EXP (Any one person) | $ 5,000 |
| | | | | | | | PERSONAL & ADV INJURY | $ 1,000,000 |
| | GEN'L AGGREGATE LIMIT APPLIES PER: | | | | | | GENERAL AGGREGATE | $ 2,000,000 |
| | X POLICY PRO-JECT LOC | | | | | | PRODUCTS - COMP/OP AGG | $ |
| | OTHER: | | | | | | | $ |
| | AUTOMOBILE LIABILITY | | | | | | COMBINED SINGLE LIMIT (Ea accident) | $ |
| | ANY AUTO | | | | | | BODILY INJURY (Per person) | $ |
| | OWNED AUTOS ONLY / SCHEDULED AUTOS | | | | | | BODILY INJURY (Per accident) | $ |
| | HIRED AUTOS ONLY / NON-OWNED AUTOS ONLY | | | | | | PROPERTY DAMAGE (Per accident) | $ |
| | | | | | | | | $ |
| | UMBRELLA LIAB OCCUR | | | | | | EACH OCCURRENCE | $ |
| | EXCESS LIAB CLAIMS-MADE | | | | | | AGGREGATE | $ |
| | DED RETENTION $ | | | | | | | $ |
| B | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y / N | | | WC0793857 | 7/18/2019 | 7/18/2020 | X PER STATUTE OTH-ER | |
| | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) N / A | | | | | | E.L. EACH ACCIDENT | $ 500,000 |
| | If yes, describe under DESCRIPTION OF OPERATIONS below | | | | | | E.L. DISEASE - EA EMPLOYEE | $ 500,000 |
| | | | | | | | E.L. DISEASE - POLICY LIMIT | $ 500,000 |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER**

HW Sands Corp
1003 West Indiantown Road
Suite 214
Jupiter, FL 33458

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

ACORD 25 (2016/03)

© 1988-2015 ACORD CORPORATION. All rights reserved.
The ACORD name and logo are registered marks of ACORD

Source: Company

## SUPPLIERS

| N° | Razón Social | Tax ID |
|---|---|---|
| 1 | 3M Company | n/a |

Source: Company

## CUSTOMERS

| N° | Razón Social | Tax ID |
|---|---|---|
| 1 | VALID | N/A |
| 2 | Idemia | N/A |
| 3 | CPI Card | N/A |
| 4 | G+D | N/A |
| 5 | Goldpac | N/A |

Source: Company

## HISTORIC TRADE INFORMATION

This is proprietary information

# Analysis of Banking Activity

## Banking Information

Centerstate Bank of Florida, N.A.

Palm Beach Gardens, FL 33410

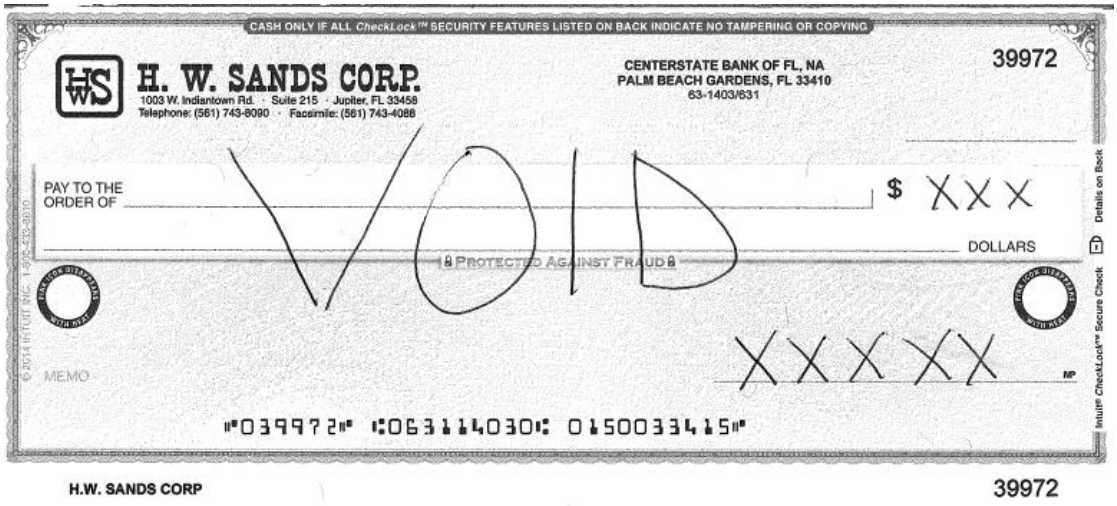
63-1403/631

Account: H.W. Sands Corp.

ABA: 063114030

Account 0150033415

## VOID check




Source: Company

# Analysis of Judicial and Prosecutorial Situation

## LAWSUITS AS PLAINTIFF OR DEFENDANT

No information available.

## PROTESTOS / OVERDUE COMMERCIAL DEBTS

No information available.

## LIENS AND BANKRUPTCY NOTICES

No information available.

# Compliance

## ANÁLISE DE COMPLIANCE

SEARCH CRITERIA

Datos consultados: H.W. SANDS CORP. (P94000021435)

**Negative**

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons); profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

SEARCH CRITERIA

Datos consultados: Lisa M. Strahl-Lombardo (0000003631)

**Negative**

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons); profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

SEARCH CRITERIA

Datos consultados: Arthur Bobrow (0000007631)

**Negative**

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons); profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

SEARCH CRITERIA

Datos consultados: Sandra Bobrow (0000009728)

**Negative**

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons); profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

Fuente: Medios Externos de consulta

## MEDIA REPORTS

**Solutions that "Stick" Around: Five Opportunities in Synthetic Print Media**
Published on July 12, 2018
**http://whattheythink.com/video/90801-solutions-stick-around-five-opportunities-synthetic-print-media/**

*Trish's video this week features five different products that utilize "sticky" synthetic substrates for marketing communications. Each product uses completely different techniques and technologies, and she'll demonstrate and compare them all.*



I'm a paper person to the core—but I'm always watching other substrates, and I've seen a lot of innovation in synthetic products that stick to surfaces. At first, I assumed that they all used similar techniques, but as I looked closer, I realized that these companies were all using entirely different strategies...and they're all interesting and powerful in their own right. So, I decided to demo five of them for you. Here's a quick overview of the details:

ClingZ® from Nekoosa Specialty Media
ClingZ is an electrically charged repositionable print media in white or clear polypropylene with a 10-pt. printable backer on it. This product is designed for indoor use on any dry surface—brick wall, wood, glass, other. Can be produced via digital, offset or wide format. (Clingz.com)

Ztac™ from Nekoosa Specialty Media
Ztac features an ultra low tack repositionable polyester film for application on glass and polished metal. They use a proprietary patterned adhesive that does not leave a residue. Easy to install, wrinkle and bubble free. Available in white or crystal clear. (Clingz.com)

YUPO Octopus® and YUPOJelly™ from Yupo Corporation
This product offers a static-free, adhesive-free synthetic paper with micro-suction technology. Gain the attributes of YUPO synthetic paper with micro-suction "cups" added to one side of the sheet. The product is tear-resistant and can be wiped, washed and reused again and again. No shrinking, bubbling or stretching. YUPO Octopus comes in white, and YUPOJelly is the crystal clear sibling product. There are a variety of grades for different printing methods, and both Octopus and Jelly are print process specific. Great for banners, peel and reveal publication covers, laptop decorations, temporary floor stickers and directional signs, games and kids' items, etc. (Yupousa.com)

Stick'n Glide™ from **H.W. Sands Corp.**
The Stick'n Glide design, made of 18–27 mil PVC, sticks to smooth, flat surfaces without glue or adhesives. The magic is in the folding and gluing of the patented design that is available to license through H.W. Sands Corporation (US and Canada). When you place the piece on a smooth, flat surface and pull up on it, a suction is created that holds it down. This product is durable and wind/weather-resistant for indoor/outdoor marketing—great for table stands and counter displays, coaster holders, calendars and much more. Print via digital or offset process. You can request a quote on their website, or contact (and possibly become) a licensed Stick'n Glide manufacturer. (stickglideusa.com)

# Balance Sheets

## FINANCIAL STATEMENTS

This is proprietary information