VALID

FULL REPORT

H & H GRAPHICS OF ILLINOIS, INC.

Informe realizado a pedido de VALID

EE.UU

September 2020

Executive Summary

According to VALID rating policies

According to the obtained data from public sources, the company, H & H GRAPHICS OF ILLINOIS, INC. is dedicated to provide special printing services
for example UV coatings and special effects that include scented, scrapple purpurin, glitter and matte that glow in the dark and textured prints on any flat surface including paper, plastic sensitive to pressure, acrylic, magnetic, agglomerate, metal, glass, banners, films etc..

It was established on 11/12/1978, currently it would count with 5 employees and the estimated annual sales amount is US $ 338,746
There are no records according to rejected checks, trials and liens
It registers two bank loans, one was in 2011 for $ 903,000 and the other one was in 2020 for $ 250,000.
In line with the above, we suggest to opatare cautiously until we have more information.



Commentary

The company has been in business for 42 years.
The company is not part of a group.
The risk rating for this company has decreased from 50 to 48.
The credit limit for this company has increased from $1,500 to $2,500.
The company does not currently have Business Spend data.
The company has UCC filings.

External Sources

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NO LAWSUITS HAVE BEEN IDENTIFIED 14
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Main data

COMPANY SUMMARY

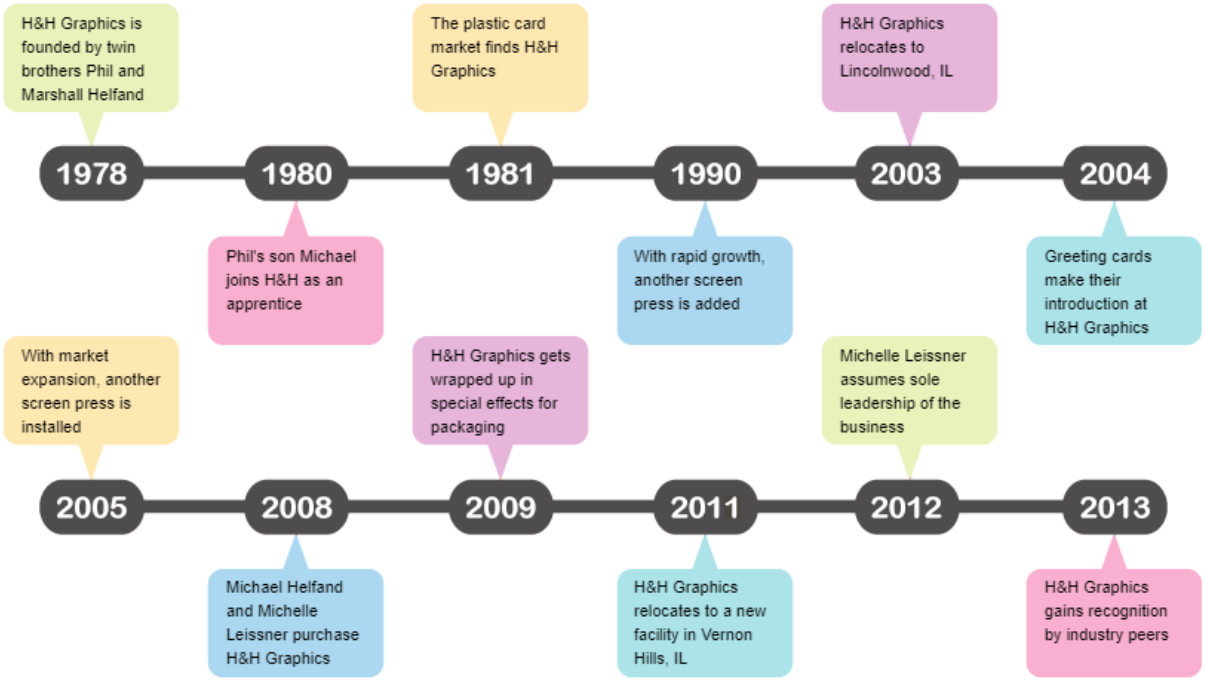
Business Name	H & H GRAPHICS OF ILLINOIS, INC.
Address	450 CORPORATE WOODS PKWY, VERNON HILLS, IL 60061
Location Type	Headquarters
Charter Number	51624998
Establishment Date	pre 1985
Incorporation Date	12/11/1978
Website	handhgraphics.com
Phone Number	(847) 383-6285
Primary SIC Code Industry Classification	Business Services
Primary SIC Code	7336 Commercial Art and Graphic Design
Primary NAICS	541430 Graphic Design Services
SIC Code	2396 Automotive and Apparel Trimmings
NAICS	314999 All Other Miscellaneous Textile Product Mills
Location Type	Headquarters
Years in Business	35+
Estimated Number of Employees	5 (Source: External)
Estimated Annual Sales Amount	$ 338,746
Agent Name	Michelle Leissner
Agent Address	450 CORPORATE WOODS PKWY VERNON HILLS, IL 60061
SOS Charter Number	51624998
Filing Date	5/25/2017

External Sources



External Sources

HISTORICAL OVERVIEW / GENERAL



“The H&H Graphics Team has been working side-by-side with our client partners since 1978.
In ways both big and small, working with H&H is truly a different experience. Not only do we offer the latest—and greatest—state-of-the-art special effects screen printing technology and specialty UV coatings. We also deliver client service at a level that's unexpected and sweeten the deal with cost-conscious add-ons.

The difference is in the details:

- Our screen-making operation is genuinely without parallel in the industry.
- Our reputation is built on the kind of work ethic you rarely see these days. No job is too big or too small. Every project we take on is given the same serious consideration and attention to detail.
- We're a true partner: we're not looking to compete with or replace lithographic or digital printing, foil or hot stamping. Our job is to make you look good, so we complement your printing with the kind of special effects that make you and your clients shine.

Production Facility

- 30,000 square foot space with climate control
- Optimal production layout
- All new lighting for optimal visibility and quality inspection
- Skylight offers natural light
- Spacious 17.5” ceilings allow optimal air flow
- Heated, double door, interior loading dock
- Full screen making department with dark room
- Dedicated R&D area”

“We collaborate with our clients to develop solutions that engage the senses with UV coatings and special effects, including glitter, gloss & matte, scented, scratch-off, glow-in-the dark, and textured printing. We offer unparalleled service and project management – for a remarkable client experience.”

External Sources

MISSION, VISION AND VALUES

No information was provided

ASSETS

Properties- Vehicles

The company did not share information on owned properties / vehicles.

OFFICIAL PUBLICATIONS

No information was detected

CERTIFICATIONS

No information was provided

ADITIONAL INFORMATION

Supplier's W-9

No information was provided

ORGANIZATIONAL CHART

Contact Name	Contact Title	Address	City	State	Zip Code
JOHN LIPKOWSKI	MARKETING EXECUTIVE	450 CORPORATE WOODS PKWY	VERNON HILLS	IL	60061
MICHELLE LEISSNER	CHIEF EXECUTIVE OFFICER	450 CORPORATE WOODS PKWY	VERNON HILLS	IL	60061

External Sources

Corporate Structure and related companies

PARTNERS / SHAREHOLDERS

No information available.

MANAGERS

No information available.

Business Situation

PRODUCTS / SERVICES

“Our special effects screen printing services cover a wide variety of specialty UV coatings and printing techniques that make your product stand out, especially for gift cards, credit cards, packaging, retail POS/POP displays, book covers, and greeting cards.

Consumers can not only SEE your printed piece, they can FEEL it or even SMLL it, and when you engage multiple senses, they will REMEMBER it.”

Some of the most popular special effects include the following:

Glitter



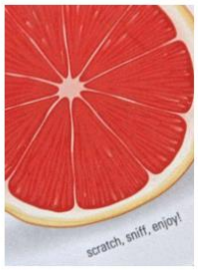
Gloss & Matte



Glow in the Dark



Scents & Fragrances



Scratch Off



Soft Touch & Textures



Mirror & Reflective



Pearlescent & Metallic



Thermochromic



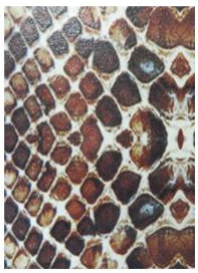
SnapShot



More about UV



Custom R&D



External Sources

INSURANCE

No information available.

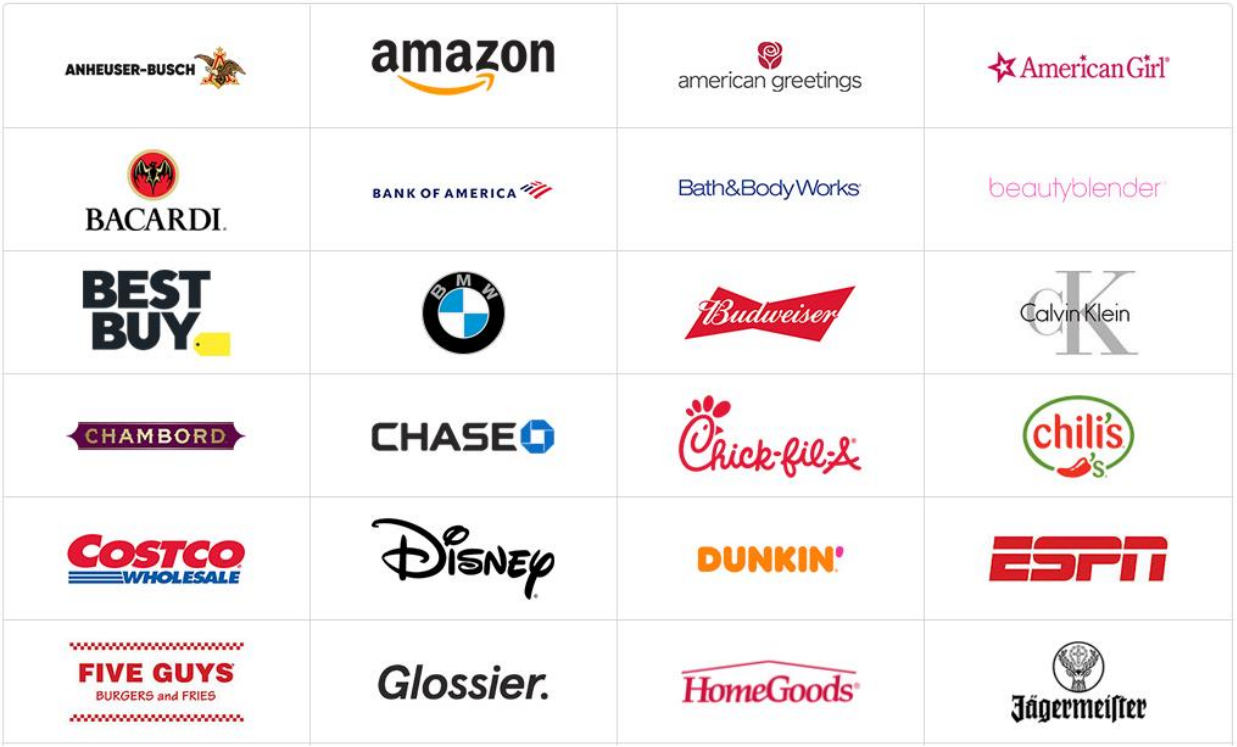
Certificate of Liability Insurance

No information available.

SUPPLIERS

No information available

CUSTOMERS



External Sources

HISTORIC TRADE INFORMATION

No information available

Analysis of Banking Activity

Banking Information

No banking information have been identified

VOID check

No VOID check have been identified

Loan Information

Bank Name	Approval Date	Gross Approval	SBA Guaranteed Approval	Term In Months
FIRST MIDWEST BANK	7/26/2011	$903,000	$1,100,000	240
PPP PRGM - FIRST BANK OF HIGHLAND PARK	4/7/2020	$250,000	-	-

Active Legal Filings Summary

	This Company
Bankruptcy	No
Judgements	0
Suits	0
Tax Lien filings	0
Sum	$0
Cautionary UCC filings	0
UCC filings	1

External Sources

Analysis of Judicial and Prosecutorial Situation

LAWSUITS AS PLAINTIFF OR DEFENDANT

No lawsuits have been identified

PROTESTOS / OVERDUE COMMERCIAL DEBTS

No overdue commercial debts have been identified

Compliance

ANÁLISE DE COMPLIANCE

SEARCH CRITERIA

Datos Consultados H & H GRAPHICS LLC

Negative

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons), Profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

SEARCH CRITERIA

Datos Consultados JOHN LIPKOWSKI

Negative

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons), Profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

SEARCH CRITERIA

Datos Consultados MICHELLE LEISSNER

Negative

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons), Profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

PRESS

H&H Graphics Announces Multisensory Printing Webinar
Search: Cision WEB

H&H Graphics, the worldwide leader of dramatically increasing consumer engagement with multisensory printing, today announces a new webinar to be held on October 24 at 12pm ET / 1pm CT.
Brand managers, agencies and commercial printers are invited to attend this free, first-of-its kind webinar presented by H&H Graphics CEO, Michelle Leissner.
Why Should You Attend?
According to Martin Lindstrom, author of Brand Sense: "Brands have to be powered up to deliver a full sensory and emotional experience. It is not enough to present a product or service visually..."
The retail downturn has created an even greater need for packaging, displays, promotions and signage to break through increasingly competitive shopping environments, and visual differentiation is not enough.
H&H Graphics offers 40 years of expertise using multisensory special effects to cut through retail distractions and create customer experiences that drive sales. H&H has tapped into decades of third-party research as well as proprietary R&D to

develop proven methods of generating consumer engagement and memorable brand impact using cutting-edge special effects, including thermochromic, textures, scents, glitter that never rubs off, glow-in-the dark, scratch-off, and even their own proprietary creations.
H&H Graphics now wants to share this knowledge with brand managers, agencies and commercial printers so they can reach their target demographic, increase consumer engagement and ultimately sell more product.
What You Will Learn
Understand how engaging consumers with multisensory special effects penetrates minds and increases sales
Hear about the science behind the multisensory appeals, and how to leverage it to reach your target demographic
Discover the unique and compelling techniques you can add to your printing, packaging, display, marketing, and branding arsenal
Learn how to pick the right effect and sensory engagement for your brand, target consumer and application
Listen to case studies with specific examples of successful campaigns for ESPN, Bath and Body Works, Field Notes, and others
Identify the path for making your next project multisensory, creating an exceptional customer experience and delivering an impressive ROI
RSVP Today
Space is limited, so reserve your place in the Multisensory Printing webinar on October 24 at 12pm ET / 1pm CT by clicking here.About H&H Graphics
H&H Graphics works with brand managers, agencies, and commercial printers to increase product sales by engaging consumers like never before with multisensory printing effects for retail packaging, displays and more. The award-winning R&D department of H&H Graphics creates custom inks and coatings that achieves any desired look, feel or smell with the highest quality and performance, complimented by a level of client service that's unequaled in the industry. Example special effects include thermochromic, glitter (never rubs off), gloss, matte, scented, scratch-off, glow-in-the-dark, and textures. H&H Graphics was founded in 1978, is a certified woman-owned company (WBE certified) and has won numerous Graphic Excellence Awards for client projects. More: http://www.hhgrfx.com

USPS Challenge: "Hidden Message" Special Effects Screen Printing with Flash-Activated Photochromatic Ink
Published on March 22, 2018

The USPS challenged me to discover new printing techniques and technologies for mail, and my latest find is from H&H Graphics in Chicago.

H&H uses special effects screen printing to print customized multi-sensory solutions on paper, plastic gift cards and reward cards, corrugated packaging and POP displays, wood, metal, or virtually any other flat substrate.

UV or Screen Printing for Special Effects?

Having just spent time with my friend Jeff Hernandez at Classic Color talking about highly customized multi-sensory effects using UV ink technology, my first question to Michelle Leissner, president of H&H, was regarding the difference between UV and screen-printed sensory effects, and why you might choose to use one over the other.

Michelle shared that special effects screen printing is an offline process, as opposed to the generally inline UV coating process, and that the offline nature of the production gives them the ability to have a heavier laydown of ink, limitless combinations of effects, and a wide variety of substrates to print on.

Socially-Savvy Ink for the Win

Much like Jeff's team at Classic Color, Michelle's team also develops customized special effects in their on-site research and development lab—everything from glitter to scratch-off, to fragrance and texture. All of this was interesting, but I wanted something new. Really new. I wanted something that no one had seen or heard of before.

I've always been fascinated with inks that are affected by light (photochromatic), heat (thermochromatic), and water (hydrochromatic), and although we don't see these inks in the mainstream, the technology has certainly been around for a while. And then, Michelle mentioned that they had developed a "SnapShot" photochromatic ink that is activated by the flash of a camera on a mobile phone! The integration with a mobile device is exciting to me, because it's not just interactive— it also makes the SnapShot ink effect a powerful solution for social media campaigns.

So, how does it work? There is a specific activation point in the photochromatic ink that makes it visible for only a split second—so fast that the naked eye can't see it, even if you're staring at it as the flash hits the ink. But, if you look on the photo you took, the message appears! Now, that's something new and exciting. Watch the video to see it in action.

Balance Sheets

FINANCIAL STATEMENTS

No information was provided