PERMANENT CONSULTING

DUE DILIGENCE

EUROSORT SYSTEMS B.V.

Report requested by MERCADO LIVRE

NETHERLANDS

April 2024

Resumo Executivo

According to qualification policies

EUROSORT SYSTEMS B.V. started operations in 2003, incorporated in S-Graveland, The Netherlands. The company specializes in manufacturing high-speed unit sortation systems for a variety of warehousing and distribution applications, including e-commerce order fulfillment, online shopping, in-store picking, returns processing (reverse logistics), postal sortation, kitting, central filling and more. As reported by external consulting media its shareholder is: EUROSTART HOLDING B.V. (100%, The Netherlands), and would have approximately 180 registered employees. There were no checks rejected due to insufficient funds. There are no lawsuits as defendant, liens, Integrity Events or Negative Press Releases.

From the accounting point of view, the report ended in 12/2023 showed an adequate economic performance, despite the drop in sales (-7% year-on-year variation) and increases in Direct Costs, the company recorded a very good final profit of 13.1% of sales vs. the excellent final profit of 17.4% of sales of the previous year. The difference between Current Assets and Current Liabilities was reduced thanks to the deep drop in Liabilities, however, the Financial Framework continued to be weakened for the 3rd consecutive year, the Current Liquidity indicator went from 0.69 to 0.87, remaining at inadequate values, while Working Capital was again negative. The Equity situation was satisfactory, the NP showed an increase which, together with the aforementioned drop in Liabilities, generated an improvement in the financing structure (Liabilities were equivalent to 47% of Assets), impacting on the income within healthy values of the main equity indicators: Equity Solvency went from 0.58 to 1.12 and Current Indebtedness continued to decrease from 1.72 to 0.89, as a counterpart, capitalization was almost null, the NP being almost entirely made up by Unallocated Results. No post-balance sheet sales were obtained.

According to the data analyzed, the company presents a weakened financial framework, therefore we suggest to operate with certain caution.

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Company Data/Details/ Information

CONSTITUTION, ADDRESSES AND TELEPHONE NUMBERS

COMPANY NAME	EUROSORT SYSTEMS B.V.
TAX ID	NL811463412B01
GLOBAL IDENTIFIER	NL01868746
TRADE NAME	EUROSORT SYSTEMS
COMPANY REGISTRATION DATE	07/01/2003
MAIN ACTIVITY / BRANCH	MANUFACTURE OF OTHER SPECIAL-PURPOSE MACHINERY AND EQUIPMENT
ADDRESS	DE BOOMGAARD 2, 1243HV 'S-GRAVELAND,
COUNTRY	NETHERLANDS
PHONE	+31 88 88 77 425
WEBSITE	www.eurosort.com
CONTACT NAME	MR. EDWIN VAN KEMPEN evkempen@eurosort.com

Key Information

Company Name	Eurosort Systems B.V.
Chamber of Commerce Number	32094878
Branch Number	000016442660
Safe Number	NL01868746
Establishment Date	07/01/2003
Founding Deed Date	07/01/2003
Company Type	Private limited liability company (BV) with ordinary structure
RSIN Number	811463412
SBI Description	Manufacture of other special-purpose machinery and equipment n.e.c.

Contact Information

Address	De Boomgaard 2, 1243HV 'S-GRAVELAND view on map
Province	NOORD-HOLLAND
Country Code	NL
Mailing Address	De Boomgaard 2, 1243HV 'S-GRAVELAND view on map
Website	-
Phone Number	0888877425

Activities

Activities	
Main Activity Code	2899
Main Activity Description	Manufacture of other special-purpose machinery and equipment n.e.c.
Main Activity Classification	SBI 2008
Other Codes	6201 - Writing, producing and publishing of software
Manual Activity Description	Productie van sorteerinstallaties met inbegrip van besturingssoftware

HISTORY / GENERAL INFORMATION

EUROSORT SYSTEMS BV is the worlds key supplier for high speed sorting systems for small articles, on small foot print to reach the highest number of destinations at high sorting accuracy. We sell to all large integrators like Vanderlande, Dematic, TGW, KNAPP, Fortna, Honeywell, BlueCrest, etc. etc. Therefor we need to comply to the ethics of business for a sustainable continuity of our company.







Source: Company

PRESS INFORMATION

RESEARCH REPORTS Sortation Systems Market demand to grow at CAGR of 5% by 2027 | TMR
Fuente: globalbankingandfinance.com/ Fecha: 25/08/2021

Transparency Market Research delivers key insights on the sortation systems market in its published report, which includes global industry analysis, size, share, growth, trends, and forecast for 2019–2027. In terms of revenue, the global sortation systems market is estimated to expand at a CAGR of ~5% during the forecast period, owing to numerous factors, about which, TMR offers thorough insights and forecast in this report.

Sortation Systems Market: An Overview

Sortation systems are used to sort or consolidate packages as per requirements of the distribution sector. The usage of sortation systems aids in achieving improved efficiency of order fulfilment processes. Furthermore, owing to a surge in the number of e-Commerce orders, the sales of sortation systems are likely to increase. Warehousing companies are aiming to transform their simple storage space into multi-functional facilities. To achieve this, these companies are automating picking, sorting, and other such processes. These emerging trends are likely to influence the sales of sortation systems positively, and expand the market 1.6X of its current value by the end of the forecast period.

North America to Remain Largest Consumer of Sortation Systems

As per TMR analysis, North America accounts for nearly 35% of the global sortation systems market, and is projected to continue its prominence throughout 2027. The U.S. accounts for ~90% of the North American market. However, the market Canada is expected to expand at a CAGR of 5.5% during the forecast period. This growth is expected to result from the implementation of automation and smart warehousing solutions for warehouse operations in the region.

Developed countries of Western Europe account for ~70% of the European sortation systems market. The Netherlands, Germany, and Italy house some key manufacturers of sortation systems. However, Poland and Russia are anticipated to witness significant growth, and represent a cumulative incremental opportunity of ~US$ 23 Mn by 2023. High-speed cross-belt sortation systems are likely to remain prominent throughout the forecast period, as European consumers demand sophisticated solutions, with high weight capacity as well.

Growth Opportunities for Sorter Manufacturers in Asia Pacific

Geographically, the Asia Pacific region accounts for ~23% of the sortation systems market share, and is projected to witness significant growth in the years to come. This can be primarily attributed to the booming e-Commerce market in the region. High number of orders and short delivery timelines have created a burgeoning need for efficient sortation systems. Thus, the Asia Pacific sortation systems market is projected to represent an incremental opportunity of ~US$ 95 Mn by 2023. Falcon Autotech Private Limited, GreyOrange Pte Ltd., Okura Yusoki Co., Ltd., and Nido Machineries Pvt. Ltd. are some regional players who are providing innovative solutions for mid-budget companies that are not willing to make high investments on sortation systems.

Sortation Systems Market: Competition Landscape

In the global market report for sortation systems, the competition landscape is discussed in detail. Key players profiled in the sortation systems market are Dematic Group, Daifuku Co., Ltd., Interroll Holding AG, Vanderlande Industries BV, BEUMER Group GmbH & Co. KG, Knapp AG, Fives Intralogistics, Bastian Solutions, Inc., Honeywell Intelligrated Inc., Murata Machinery, Ltd., GreyOrange Pte Ltd., Okura Yusoki Co., Ltd., TGW Logistics Group GmbH, Mantissa Corporation, Alstef Automation S.A., Falcon Autotech Private Limited, **EuroSort Systems BV**, Optimus Sorter Technology BV, Nido Machineries Pvt. Ltd., Central Conveyor Company, and others.

According to TMR analysis, Daifuku Co. Ltd., Vanderlande Industries BV, BEUMER Group GmbH & Co. KG, Honeywell Intelligrated Inc., TGW Logistics Group GmbH, and Murata Machinery, Ltd. are leading players operating in the global sortation systems market. However, several players in Asia are emerging as prominent regional players, namely GreyOrange Pte Ltd., Okura Yusoki Co., Ltd. Nido Machineries Pvt. Ltd., etc. These regional players are anticipated to shape the dynamics of the sortation systems market by offering these systems at competitive prices.

DistriSort – High throughput with minimal manual labour
Fuente: warehousenews.co.uk Fecha: 10/09/2019

DistriSort is the inhouse integrator of EuroSort. DistriSort was founded in 2003 to serve the small dedicated sorting projects which were neglected by the large system integrators. We provide turn-key sorting solutions, within a EuroSort sorter, to small, medium and large end-users who need a sorting solution.
DistriSort is a sorting specialist for single items in flat sorting (= individual product is falling directly into the exit, a box, a bag or a tote).
The patented tray of the single and dual split tray sorter even makes it possible to stack directly into a tote or carton, minimizing the extra labour to repack the individual order. Turn-key means that we deliver from scratch to commissioning in one hand. We have our own assembly and software department including electrical wiring.
We also have project management, a commissioning crew and service and support department. Therefore quality is guaranteed within the process and not depending on outsourced companies.
What sets your company apart as a supplier in your category?
DistriSort Projects BV only uses the mechanical sorting machines from **EuroSort Systems BV**. These sorting machines are constructed in a modular way, have low (DIY) maintenance modules, are easy to expand (more or less exits) and easy to adjust when the machine no longer meets the current requirements.
A sorting solution is a real option to save labour costs when 10,000 units or more per day are picked. It facilitates your growth with the same labour costs. Each distribution centre has at least one or more logistical processes like: inbound (counting for an accurate stock), outbound (push and/or pull strategy), e-commerce, returns or cross-docking flow. With a sorter concept from DistriSort you can easily do all flows on one machine.
What business sectors are your customers in? Which industry sectors are growing fastest for you?
Our customers are large, midsized and small retailers, looking for savings in the logistics. These retailers have high volume single items to process and need to bring down logistical process times and cost per product. We serve clients into the retail industry with garments, shoes, accessories, food, toys, books, multimedia, pharmacy and more. For these retailers we take care of the shop orders and/or e-commerce fulfilment. But we also provide machines for returns, crossdocking or inbound flow (counting and optimizing stock numbers). In the postal area we have large machines, PostNL, USPS and PostNord. All together we have more than 60 machines in use taking the smaller postal companies into account.
DistriSort is growing not particularly in one mentioned industry. We provide efficiency solutions. Because logistics is all about efficiency, we serve the companies who are looking for efficiency and reducing handling costs per product. Where skilled employees are not available and/or an increase of productivity is needed, we provide solutions.
The sorting solutions of DistriSort are enriched with peripherals like (hand)scanners, cameras, displays, printers, box erectors and/or closers, inbound conveyors for goods, full carton/bag conveyor, tote buffer conveyors, packing list and label printers or are integrated in warehouse solutions in combination with mini loads, automatic inductions and all other required combinations.
DistriSort provides several machines:
The Split Tray Sorter has a number of synonyms: the Flat Sorter or Bomb Bay Sorter, and is applied particularly when high capacities are requested. There are two versions of Flat sorter trays: the Single Split Tray and the Dual Split Tray. The sorting capacity of the Flat Sorter ranges from 2,500 to 23,000 units per hour. This type of sorting machine is often used in the garments and pharmaceutical industry and e-commerce order processing. The unique and patented synchronised tray mechanism with this machine makes it possible to stack products in a box, container or directly at the output exit.
The Push Tray Sorter has been specially developed to sort a wide range of items at the same time. On this machine, large bags or boxes and small packages or envelopes can be sorted in 1 batch. The Twin Push Tray Sorter increases the gross capacity and makes it possible to sort items ranging from light products in small plastic bags to heavy boxes weighing 25 kilos. This machine can also be used in combination with an automatic feeder that feeds the product into the sorting machine from above and/or from the side. For the specific possibilities of sorting and this sorting machine.
The Single Cross Tray Sorter is perfectly suited for sorting high volumes of small, lightweight and non-conveyable items. Previously non sortable items now remain safely inside the sorter carrier, are no longer seen flying out of a sorter, or sort to the wrong exit. The most innovative aspect is the tray, which is enclosed on all four sides. This feature ensures that every item large, small, flat or round – remains in the tray throughout the entire sorter loop. When the tray has reached the correct sorting exit, the cleats on both sides of the carrier will start to move. They provide a forced discharge, so that every item reaches the right exit. An additional advantage is that the cleats of the trays can move in two directions which enables two-sided discharging. This leads to a compact and scalable solution that can easily be incorporated into any layout also on mezzanine floors.
The Tilt Tray Sorter is a sorting machine of the Flat Sorter type. The capacity of a Tilt Tray sorter ranges is about 28,800 units per hour.
This machine is particularly suitable for fragile items because the products do not drop but glide out of the tray. The Tilt Tray sorting machine is highly suitable for multimedia, pharmaceutical items, jewellery, (garments) accessories and other items. The difference between the Dual and the Twin sorter, is the tray position. With the Twin Tray the trays are placed behind each other. With the Dual Tray the trays are placed next to each other. In addition, the combination of tilt and split tray is also technically possible.
Which of your core products and solutions are you presenting on your stand at IMHX? Are you launching anything new at the show?
On our stand we present the Cross Tray Sorter, our latest development which is suitable for sorting small light and round products and big parcels. This machine is particularly developed on demand for customers who are busy with 'Chinese' mail. The tray is fully enclosed and very suitable to sort odd sized and round articles without losing these products in the turning section of the sorter.
Why should busy professionals from the warehouse and logistics industry take time out to visit your stand at IMHX
The main reason for visiting our combination stand (EuroSort and DistriSort) is that with a sorter solution of DistriSort savings are within reach. We show one of our models to introduce or clarify the sorter principles to the visitor.
What do you see as the main benefits to your company from being involved with IMHX?

The main benefit of the IMHX is the contact with our potential customers and showing our latest innovations on machines and peripherals.
The last IMHX was 2016. How has your business changed since then?
Since the last IMHX business didn't change.
Can you tell us about your major customer contract wins in the last three years? Do these represent new development areas for your company?
The last years we won big projects in the UK on a large e-commerce Sports retailer and Garment company in Germany and Holland.
Which other countries do you operate in besides the UK? Which overseas markets are most important for you?
DistriSort operates in North, West and South-Europe because of the availability of the 24/7 Helpdesk. Where EuroSort sells all over the world, we are focused on Europe. Germany, Poland, Spain, Holland are very important countries for us.
It's three years to the next IMHX. Where do you see your company going in that time?
DistriSort will be an independent supplier of sorting solutions for small, midsized and large companies to improve their logistics with saving labour hours on the process of order picking and order composition without large investments in fully mechanized warehouses.

CORPORATE STRUCTURE AND ASSOCIATES

PARTNERS / SHAREHOLDERS

Full Name / Company Name	Nationality and Country of Origin	Tax ID	%
EUROSTART HOLDING B.V.	Netherlands	767221200000	100.00

Source: Company.

LINKS / RELATED COMPANIES

N°	Company Name	Nationality and Country of Origin	Tax ID	Relationship Type
1	**DISTRISORT PROJECTS B.V.**	Netherlands	321082160000	Controlled
2	**EUROSORT B.V.**	Netherlands	511527540000	Controlled

Source: Company.

Domestic Possible Links - (4 results)

Company Name	Safe Number	Chamber of Commerce Number	Status
Eurosort Systems B.V.	NL04321799	320948780001	Active
EuroSort B.V.	NL04321850	511527540001	Active
EuroSort B.V.	NL02698534	511527540000	Active
EuroSort Holding B.V.	NL05307298	767221200000	Active

International Possible Links

Company Name	Local Number	Safe Number	Status
(IT)EUROSORT B.V.	RM1700784	IT20278521	Non-active
(ES)EUROSORT	B88011366	ES06920175	Active

(BE)EUROSORT	456168927	BE01506754	Non-active
(IT)EUROSORT S.R.L.	PA157374	IT03173993	Active
(GB)EUROSORT LIMITED	02386910	UK02049400	Non-active
(US)EUROSORT INC.	F07252331	US45510044	Active
(FR)KIMBALL SYSTEMS NEDERLAND B.V	332701275	FR25543547	Non-active
(SG)CISCO SYSTEMS INTERNATIONAL B.V.	-	SG90866576	Non-active
(IE)ADOBE SYSTEMS BENELUX B.V.	IE904487	IE00482761	Active
(NO)SPEAR POWER SYSTEMS B.V.	926927086	NO30531709	Active
(BE)EPAM Systems Netherlands B.V.	673663812	BE04571721	Active
(GB)STORK CONVEYOR SYSTEMS B.V.	FC015116	UK14817291	Non-active
(GB)B.V. SYSTEMS LIMITED	02581198	UK02242621	Non-active
(BB)ALUMA SYSTEMS HOLDINGS B.V.	-	BB90004510	Active
(FR)UE SYSTEMS EUROPE B.V.	B08980957	FR19052253	Active
(FR)T-R SYSTEMS HOLLAND B.V	434051918	FR06131800	Active
(BE)IPCO Process systems B.V.	683674608	BE05112790	Active
(BE)Isotron Systems B.V.	778236641	BE14107789	Active
(BE)ALPHATRON MEDICAL SYSTEMS B.V.	732660202	BE09817286	Active
(DE)Behrens loading systems B.V.	HRB 20777	DE02345940	Active
(BE)Delft Imaging Systems B.V.	1006293935	BE17548083	Active
(AE)CISCO SYSTEMS INTERNATIONAL B.V	127914	AE00747009	-
(FI)YACHTFOCUS SYSTEMS B.V.	31935909	FI05884022	Active
(FI)MASTEK SYSTEMS B.V.	33018717	FI05969618	Active
(FI)CISCO SYSTEMS INTERNATIONAL B.V.	16083242	FI05203015	Active

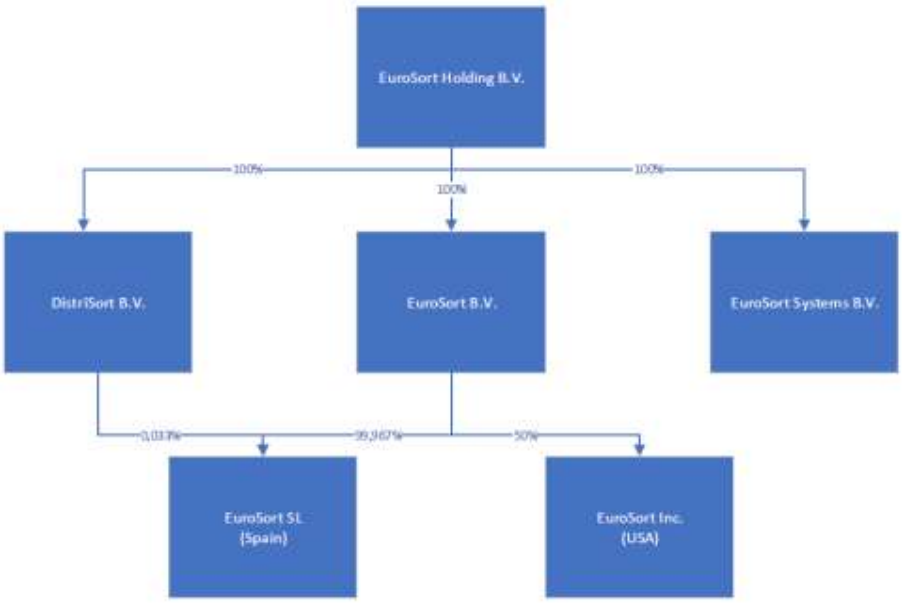
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DIRECTORS

Full Name	Nationality and Country of Origin	Tax ID	Position
PATRICK VAN HAASTER	Netherlands	N/I	Managing Director
EDWIN VAN KEMPEN	Netherlands	N/I	Commercial Director
RICHARD RUEMPOL	Netherlands	N/I	Operations Director

Source: Company.

ORGANIZATION CHART



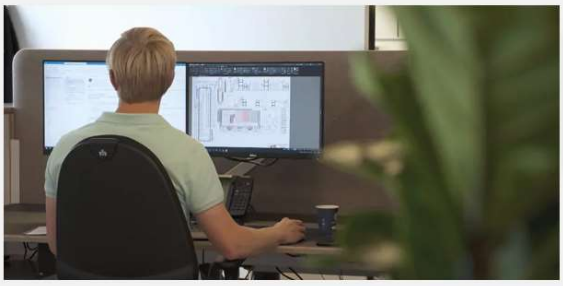
Source: Company.

BUSINESS SITUATION

PRODUCTS/SERVICES AND LENGTH OF TIME ON THE MARKET

Keep It Simple

Simplicity is one of the driving principles at EuroSort. This is what allows us to deliver reliable, accurate, efficient sorters at a lower cost. Our trays are entirely mechanical. No motors, no power supply issues, just simple and tough designs keeping the cost and maintenance low. One of the largest points of failure in sortation systems, the belt or chain drive, we replaced with our patented innovation, the Flex-Drive System. It is a compact, modular design that is easy to repair, easy to replace, and has redundancy to ensure you can keep running even if a drive unit goes down. Simple designs that just keep working has allowed EuroSort to deliver the best sorters in less time and at less cost than our competitors.





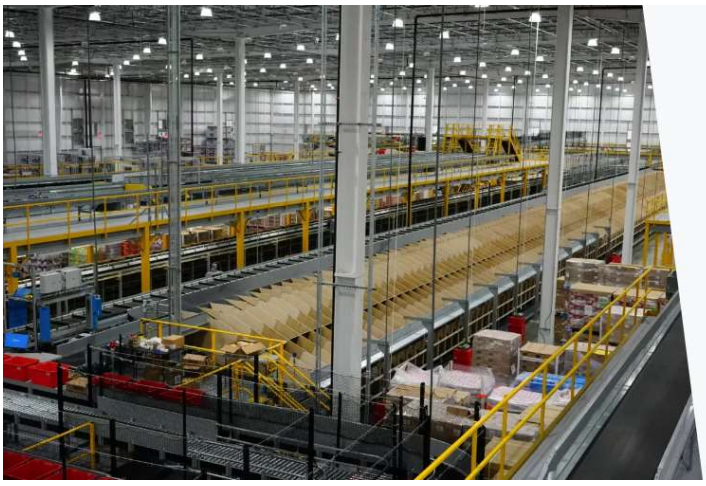
Stay Flexible

Every sorter installation is different. From the space available, to the items being sorted, flexibility is one of our biggest priorites. We understand your business is constantly changing, and being able to adapt to those changing situations is key. Between being able to change elevation (which lets us fit more in less space), our tightest in the industry drop zone, our innovative chute designs, and our range of sorters , we have the tools available to allow our team to design the best sorter fit your operations needs.

Hit The Mark

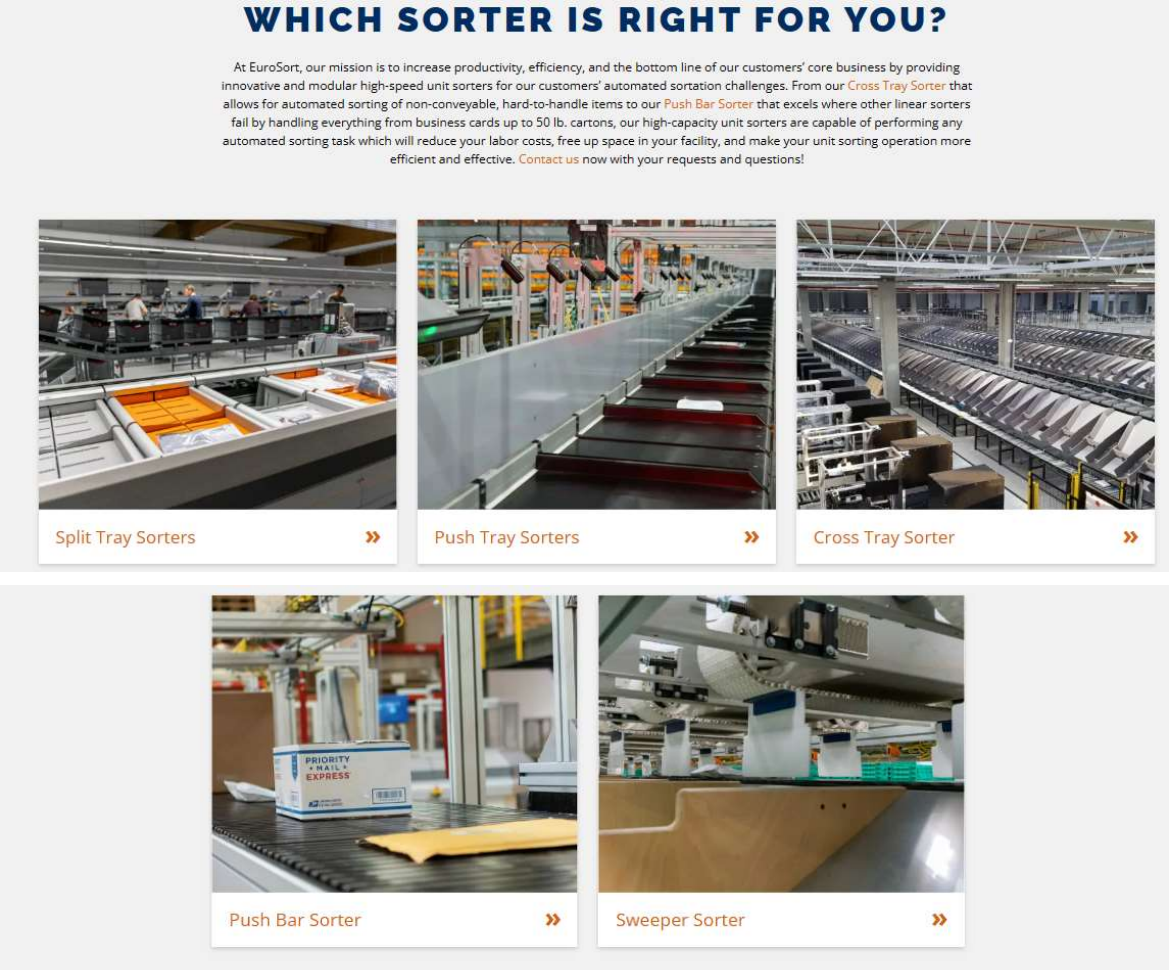
Accuracy is paramount for our customers. If orders or shipments are incorrect, it doesn't matter how much throughput the sorter has or how reliable it is because the end-customer is still unhappy. EuroSort focuses on producing machines that guarantee the highest accuracy and precision in the industry. This has resulted in our sorters having the smallest discharge space available, up to 50% smaller than competitive technology.





HIGH SPEED & HIGH CAPACITY UNIT AND SHIPPING SORTERS

EuroSort is a recognized industry leader in state of the art high-speed and high-capacity unit sorter technology. We offer a large selection of customizable Bomb Bay (Split Tray), Push Tray, Cross Tray, Push Bar and Sweeper sorters that can handle your toughest unit sortation challenges. EuroSort's high speed unit sorters are constantly improving the productivity, accuracy, and efficiency of companies specializing in pharmaceuticals, apparel, books, postal, third party logistics, jewelry, e-commerce, and more.



Source: Company.

EMPLOYEE INFORMATION

EuroSort Holding BV - Staff count

Average number of employees per segment

FTE	2020	2021	2022	2023	2024
Management, finance, organization support	16	14	19	20	20
Engineering en R&D	22	24	23	28	27
Software engineers	13	19	20	16	16
Sales	13	15	17	15	15
Assemblage	18	29	26	23	22
Inkoop, planning, interne logistiek en voorraadbeheer	10	19	27	27	27
Projects	12	14	20	22	27
Service & support	12	17	20	26	26
Totaal	**116**	**151**	**172**	**177**	**180**

Source: Company.

MAIN SUPPLIERS

Supplier	Country of origin	Type of materials supplied	Purchased value
Abresch	NL	Sub assemblies	EUR 1.200k
OBS	NL	Sub assemblies	EUR 1.000k
EAP electronics	NL	Electronic modules	EUR 775k
PB Aluminum	Turkey	Aluminum extrusions	EUR 760k
VDL	NL	Metal works	EUR 600k
Ambaflex	NL	Conveyor	EUR 510k
Sick	NL	Sensors	EUR 350k
Cognex	NL	Barcode readers	EUR 295k
Other suppliers <200k per year	NL, D, B,	Metalworks, electronics, conveyors, installation	> EUR 10.000k

Source: Company.

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MAIN CLIENTS

Customer	Country of origin	Type of systems sold	Purchased value
Inditex	Spain	Dual Split tray	EUR 15.000k
Pepco	Poland	Twin Push tray	EUR 4.000k
LPP	Poland	Single Push tray	EUR 3.500k
Burlington	USA	Dual Split tray	EUR 13.000k
PostNL	Netherlands	Dual Split Tray	EUR 3.400k

Source: Company.

CONTRACTED INSURANCES

CAR – Construction All Risk

heinenoord
[beurs]

CERTIFICATE OF INSURANCE

This is to certify that we, Heinenoord Beurs, sworn Insurance Brokers at Heinenoord, The Netherlands, have effected the following Construction All Risk Insurance

Policy number	:	646878706
Policy holder	:	Trinovate B.V.
Insured	:	DistriSort B.V. EuroSort B.V. EuroSort Systems B.V. DistriSort Controls B.V. DistriSort Projects B.V.
Capacity	:	Designing, producing and installing internal transport and sorting systems including maintenance
Insurance company	:	100% CHUBB European Group
Period of Insurance	:	January 1st , 2024 –January 1st , 2025, with tacit renewal for a period of 12 months, unless notice has been given by either party according to the policy conditions
Terms	:	Dutch Bourse Policy for Construction an Assembly Works (NBBM)
Building period Testing period Maintenance period		Maximum of 6 Months A maximum of 5 times 24 hours, as part of the Construction Period and immediately prior to delivery/commissioning A maximum of 6 months immediately following the construction period, before insofar as agreed in the building contract
Amounts Insured	:	Section 1 Contract Works € 2.500.000,- Section 2 Third-Party Liability N.A. Section3 Property of Principal € 500.000,- Section 4 Contractors Equipment N.A. Section 5 Property of the Building Management and Personnel N.A.
Territory	:	EEA and beyond in accordance with the "financial interest for countries outside the EEA" clause. Russia, Ukraine and Belarus are EXPRESSLY NOT covered, as well as other countries where NO cover may be offered in accordance with the sanction clause.

Heinenoord, January 11th, 2024

Willem Li
Senior Insurance Broker

Heinenoord Beurs

heinenoord
[beurs]

General Liability Insurance

CERTIFICATE OF INSURANCE

This is to certify that we, Heinenoord Beurs, insurance brokers at Heinenoord, The Netherlands, have effected the following General Liability Insurance

Policy number	:	646882102
Policy holder	:	Trinovate B.V.
Insured	:	TriNovate B.V. EuroSort B.V. EuroSort Systems B.V. EuroSort S.L. DistnSort Projects B.V.
Period of Insurance	:	January 1st, 2024 till January 1st, 2025 with tacit renewal for a period of 12 months
Limit of liability	:	EUR 5.000.000.00 per claim and EUR 10.000.000.00 in the aggregate per annum
Conditions	:	NBA 2014
Territory	:	World including USA / Canada

The current policy period expires January 1st, 2025 with tacit renewal for a period of 12 months, unless notice has been given by either party according to the policy conditions.

This certificate is subject to the terms, conditions, exclusions and limitations of policy number 646882102 issued in the Dutch language and in the event of claims or disputes the policy wording will be binding.

Heinenoord, January 11th, 2024

Willem Li
Senior Insurance Broker

Heinenoord Beurs

Source: Company.

Banking Situation

UPDATED BANK INFORMATION

No bank debt is recorded

REPORTED INDEBTEDNESS

Undisclosed Information

REJECTED CHECKS

Undisclosed Information

LEVEL OF INFORMED CONSENT

Undisclosed Information

Legal status

LEGAL ACTIONS AS POSSIBLE DEFENDANT/ PLAINTIFF

No lawsuits registered as Defendant/Plaintiff.

Compliance

COMPLIANCE ANALYSIS

SEARCH CRITERIA

Datos consultados: EUROSORT SYSTEMS BV - NL811463412B01
Fecha: 29/04/2024

Negative

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons); profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

SEARCH CRITERIA

Datos consultados: VAN HAASTE PATRICK - NL0001010
Fecha: 29/04/2024

Negative

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons); profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

SEARCH CRITERIA

Datos consultados: VAN KEMPEN EDWIN - NL0001011
Fecha: 29/04/2024

Negative

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons); profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

SEARCH CRITERIA

Datos consultados: RUEMPOL RICHARD - NL0001012
Fecha: 29/04/2024

Negative

Sources checked: List of worldwide politicians and government controlled entities (also known as PEPs, for politically exposed persons); profiles of persons who hold political office, their immediate family members, close associates, and companies under their control; Crime - Global Enforcement List, Profiles of entities listed worldwide; Reputation - Global Foreign Officials List, SDN and Financial Intelligence Units, following the FATF (Financial Action Task Force) recommendations.

NEGATIVE PRESS INFORMATION

No negative press releases detected.

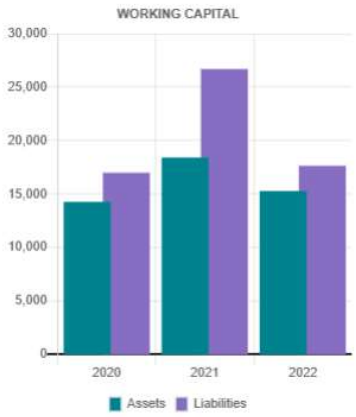
FINANCIAL STATEMENTS

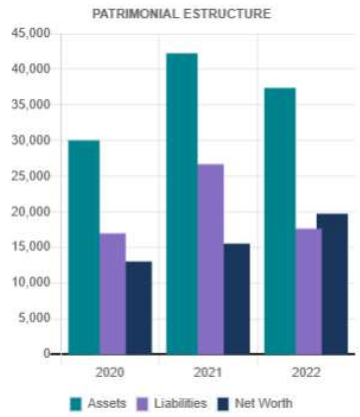
ACCOUNTING DATA

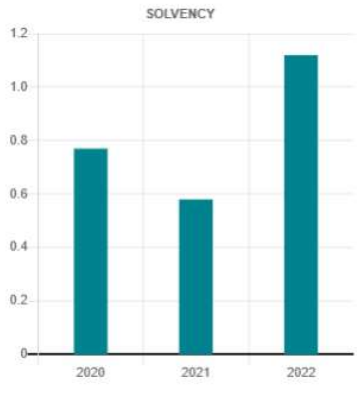
Assets

Date	31/12/2020	31/12/2021	31/12/2022
Cash and Banks	0	0	0
Current Investments	2	2	2
Accounts Receivable (Long-Term Assets)	11 511	11 896	7 651
Other Credits	982	952	908
Inventories	1 781	3 626	3 626
Intangible Inventories	0	0	0
Other Current Assets	0	1 949	3 102
Total Current Assets	14 275	18 425	15 287
Accounts Receivable	0	0	0
Long-Term Credits	0	0	0
Long-Term Investments	0	0	0
Fixed Assets - Original Value	2 422	2 691	3 090
Accumulated Depreciation	220	245	281
Fixed Assets	2 202	2 446	2 809
Long-Term Intangible Assets	357	368	694
Other Long-Term Assets	13 205	21 011	18 608
Total Long-Term Assets	15 764	23 824	22 111
Total Assets	30 040	42 249	37 398

Values in thousands Euros



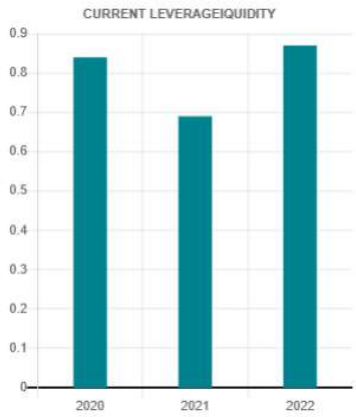


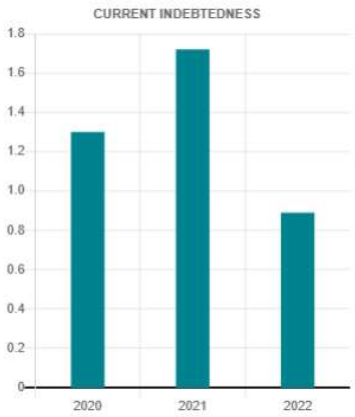


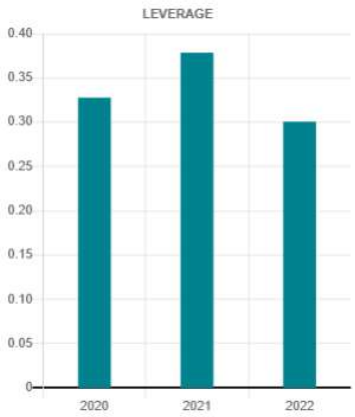
Liabilities/Net Worth

Date	31/12/2020	31/12/2021	31/12/2022
Accounts Payable	2 699	3 237	3 840
Bank Debts (Bank)	0	0	0
Corporate Debts	1 041	0	0
Taxes Payable	967	2 306	664
Clients' Prepayments	0	0	0
Other Liabilities	12 290	21 153	13 148
Total Current Liabilities	16 996	26 695	17 652
Accounts Payable	0	0	0
Bank Debts	0	0	0
Taxes Payable	0	0	0
Other Liabilities	0	0	0
Pensions	0	0	0
Total Long-Term Liabilities	0	0	0
Total Liabilities	16 996	26 695	17 652
Share Capital	10	10	10
Unassigned Profits	13 033	15 544	19 737
Net Worth	13 043	15 554	19 747

Values in thousands Euros



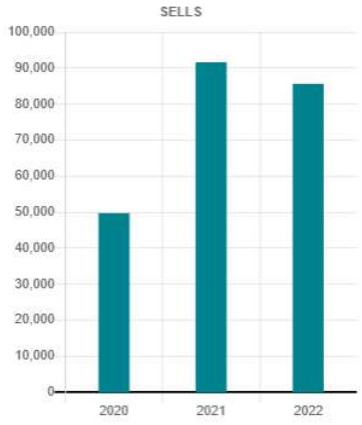


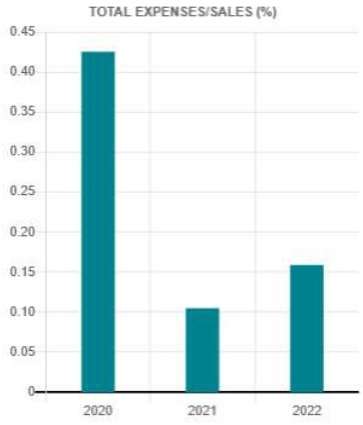


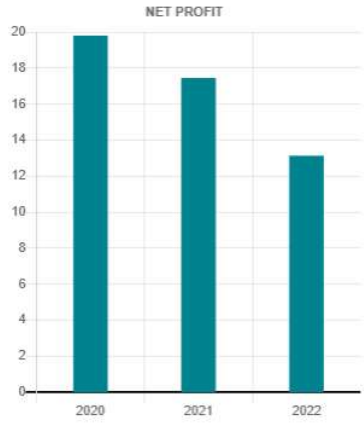
Profit & Loss Statement

Date	31/12/2020	31/12/2021	31/12/2022
Sales	49 723	91 612	85 613
Purchases	0	0	0
Cost of Sales	33 512	62 725	64 755
Gross Margin	16 211	28 887	20 858
Amortization	0	0	0
Business Expenses	0	0	0
Administrative Expenses	0	0	0
Financial Expenses	211	96	136
Other Incomes	0	0	0
Other Expenses	3 453	6 176	5 075
Financial & Holding Results	0	0	0
Income Tax	2 702	6 624	4 406
Return on Sales	9 845	15 991	11 241

Values in thousands Euros







KPIs

Date	31/12/2020	31/12/2021	31/12/2022
Current Liquidity Current Assets / Current Liabilities	0,84	0,69	0,87
Acid Liquidity (Current Assets - Inventories) / Current Liabilities	0,74	0,55	0,66
Indebtedness Total Liabilities / Net Worth	1,30	1,72	0,89
Indebtedness Fixed Assets Long Term Liabilities / Fixed Assets	0,00	0,00	0,00
Solvency Equity / Liabilities	0,77	0,58	1,12
Working Capital Current Assets - Current Liabilities	-2 720,86	-8 270,49	-2 364,87
Fixed Assets Investments Net Worth / Fixed Assets	5,92	6,36	7,03
Gross Profit (Gross Profit / Sells) * 100	32,60	31,53	24,36
Net Profit (Net Profit / Sells) * 100	19,80	17,45	13,13
Return on equity Net Profit / Net Worth	0,75	1,03	0,57
Total Assets Turnover Sells / Total Assets	1,66	2,17	2,29
Fixed Assets Turnover Sells / Fixed Assets	22,58	37,45	30,47
Return on Assets (Net Profit / Total Assets) * 100	32,77	37,85	30,06
EBITDA/Liabilities (Result of Exercise + Amortization + Financial Expenses + Income Tax) / Total Liabilities	0,75	0,85	0,89
Credit Turnover Sells / Accounts Receivable	4,32	7,70	11,19
Inventory Turnover Cost of Sales / Inventories	18,82	17,30	17,86
Bank Debts / Net Worth Bank Debts / Net Worth	0,00	0,00	0,00
Bank Debts / (Sells/12) Bank Debts / (Sells / 12)	0,00	0,00	0,00

Values in thousands Euros

ECONOMIC, FINANCIAL AND EQUITY SITUATION

For the analysis of the Company's economic, financial and equity situation, the Financial Statements corresponding to fiscal years 2020, 2021 and 2022 (closing date 12/31) expressed in euros were used. Unqualified audited information.

Main indicators

Economic:

- Sales for the year ended 12/2022 totaled $85.6 Million vs $91.6 Million in the previous year, evidencing a year-on-year decrease of -6.51%.
- Direct Costs increased their incidence on Sales from 68.47% to 75.64%, and without allocating Structure Expenses.
- In the non-operating part, Expenses of $5.1 million (5.93% of sales) corresponding to results from participation in other companies.
- In accordance with the preceding paragraphs, a Final Profit of $11.2 Million (13.1% of sales) was recorded vs. the final profit of $15.9 Million (17.4% of sales) in the previous year.

In summary, the company presented at 12/2022 a drop in sales and an increase in direct costs, presenting a very good final profit.

Financials.

- The Current Liquidity indicator went from 0.69 to 0.87, remaining at low values.
- Working Capital was negative.
- In summary, the financial situation was weakened, with inadequate liquidity and negative Working Capital.

Equity.

- Net Equity as of 12/2022 was $19.7 Million vs $15.6 Million in the previous year. The NP consisted almost entirely of Unappropriated Retained Earnings (Shareholders' Equity was $10 Thousand).
- The financing structure showed that Liabilities represented 47.20% of Assets, with Other short-term liabilities (74.49% of Total Liabilities) and Short-term commercial debts (21.75% of Total Liabilities) being the main sources of leverage.
- Equity Solvency increased from 0.58 to 1.12, reaching adequate values, and Current Indebtedness decreased from 1.72 to 0.89, moving to low parameters.

In summary, the Equity situation was satisfactory with adequate Solvency and low Current Indebtedness, but with the NP made up almost entirely of Unallocated Results.