GlobalCIS Credit Information Services — The leading supplier of global credit reports

Freshly Investigated Credit Report (Fullcheck) - Executive Summary

EXPORTADORA ROMEX SA

Date : 18 Aug, 2023

Company Details

Global Identifier	:	P3615952
Country	:	Peru
Business Entity Name	:	EXPORTADORA ROMEX SA
Operating Address	:	Circunvalacion del Club Golf Los Incas 154 Int 504 Santiago de Surco (Urbanizacion Lotizacion Club Golf Los Incas) a una cuadra de la Universidad de Lima, Lima, Lima
Tel	:	[+51] 1-2023190
Email	:	rsarace@romex.com.pe cafetal@romex.com.pe
Website - Primary	:	http://www.cafetal.pe
Website - Secondary	:	http://www.romex.pe/
Primary Business Activity	:	Manufacturer
Primary Industry	:	Beverages

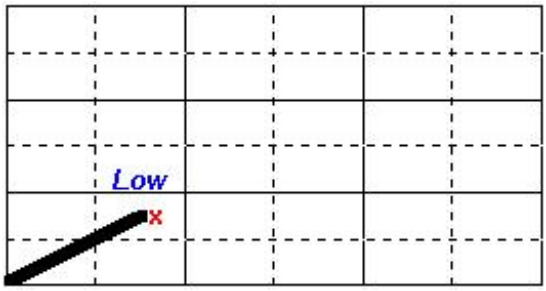
Key Facts

Registered Legal Address	:	Circunvalacion del Club Golf Los Incas 154 Int 504 Santiago de Surco (Urbanizacion Lotizacion Club Golf Los Incas) a una cuadra de la Universidad de Lima, Lima, Lima
License Number	:	12328149
Date of Registration	:	25 May, 2009
Issuing Authority	:	SUPERINTINDENCIA NACIONAL DE LOS REGISTROS PUBLICOS (NATIONAL BUREAU OF PUBLIC REGISTRY) (SUNARP)
Legal Form - Category	:	Joint Stock Company
Legal Form - Full Name	:	Sociedad anonima
Legal Form - Abbreviation	:	SA (1)
License Status	:	License exists - Normal.
Operational Status of Business	:	Normal
Employees	:	323
Capital	:	US$ 7,663,518

Note:
(1) The abbreviation appearing at the end of the SBE's name above is an abbreviation of the Legal Form "SOCIEDAD ANONIMA" which is automatically generated by GlobalCIS® software.

Credit Rating & Risk Analysis

Risk Index: Low



Credit Rating: Good



Points Allocated: 72

CREDIT RATING

The GlobalCIS® Credit Rating ("GCR") is a score based on statistical analysis of both financial and a wide range of non-financial data. The GCR algorithm predicts the probability of the Subject Business Entity (SBE) becoming insolvent in the 12 months following the date on which the algorithms generate the corresponding GCR score.
An integral part of the GCR and Risk Assessment provides an estimated credit amount that can generally be considered for a specific period, based on the facts available at the time of review.

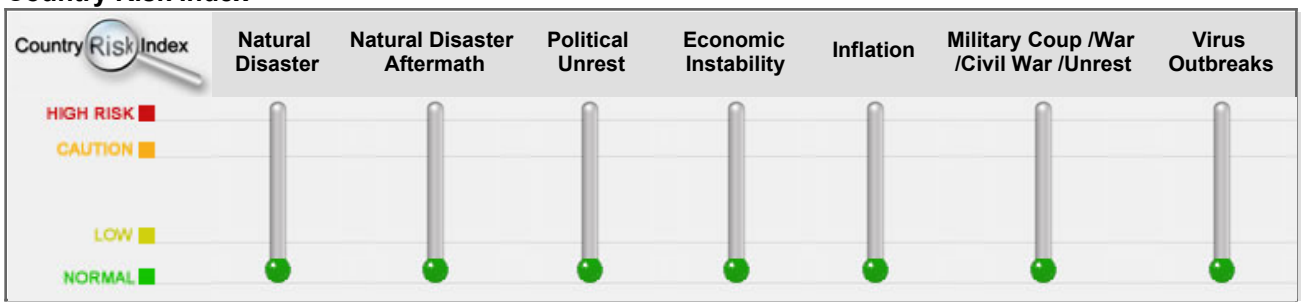
CREDIT ASSESSMENT FACTORS

GlobalCIS® Credit risk assessment is gauged on 12 key business factors.
Each factor is assigned a rating and the total is aggregated and weighed in consideration of any other influencing factors relevant to the final assessment.

These factors include but are not limited to:

Financial Status	Legal Form & Management	Industry sector & trends
Financial impact by related parties	Shareholders, Principals, Family involvement & support	Adverse information (Civil litigation, contractual defaults)
Consecutive years of Profitability and/or Liabilities	Scale of operations	Years in business & Corporate milestones
Assets (Real estate, Patents, Machinery, etc.)	Trade references & reputation	Third party points of references (Import agencies, Distribution rights, etc.)

Country Risk Index



Adverse Data

Results : Zero (0) records found.

Financials - Summary (Currency: USD - US Dollar)

Year	Turnover	Assets	Net Income
2014 Annual	53,300,694	29,144,097	-126,389
2015 Annual	45,051,569	n/a	n/a
2016 Annual (*)	54,683,344	n/a	n/a

Sales Trend - Analysis

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
-	-	-	-	-	42.65%	12.57%	11.87%	15.48%	21.38%

Note: (*)
Financials listed are the most recent available for this company.

Recommended Credit Limit - Trade Finance

Maximum Recommended Credit	:	USD $550,000 based on 30 days

Key Person

Legal Title	:	President
Name	:	Mr. Fernando Feliciano Romero Belismelis
Registered Address	:	Piso 9 Miro Quesada 260, Lima, Lima
Nationality	:	Peruvian

Primary Products

Products / Materials / Services Description	Activity
Agribusiness products	Manufacturing, Exporting
Block butter	Manufacturing, Exporting
Chocolates	Manufacturing, Exporting
Cocoa	Manufacturing, Exporting
Cocoa beans	Manufacturing, Exporting

International Trade - Statistics (Currency: USD - US Dollar)

Year	Imports	Exports	Total
2020	416,593	47,551,795	47,968,388
2021	663,325	51,370,321	52,033,646
2022	1,010,252	51,854,620	52,864,872

Commercial Credit Inquiries

Date of Inquiry	Industry in which Inquirer Operates	Credit Type (* / **)	Credit Amount	Period
18 Aug, 2023	Financial Services - Trade Insurance, Factoring, Underwriting	MRC	USD 550,000	30 days
18 Nov, 2017	Professional Services - General	MRC	USD 2,700,000	30 days

Note:

* **MRC:** Max. Recommended Credit amount

** **ISC :** Inquirer Specified Credit amount

Fullcheck Report Details

Country	:	Peru
Business Entity Name	:	EXPORTADORA ROMEX SA
Primary Business Activity	:	Manufacturer
Primary Industry	:	Beverages
Office Contact Details		
Operating Address	:	Circunvalacion del Club Golf Los Incas 154 Int 504 Santiago de Surco (Urbanizacion Lotizacion Club Golf Los Incas) a una cuadra de la Universidad de Lima, Lima, Lima
Tel	:	[+51] 1-2023190
Email	:	rsarace@romex.com.pe cafetal@romex.com.pe
Factory Contact Details		
Address	:	Av Fray Geronimo Gimenez 360 Urbanizacion San Carlos, Chanchamayo, Chanchamayo
Postal Details		
P.O. Box	:	33
Website Details		
Website - Primary	:	http://www.cafetal.pe
Website - Secondary	:	http://www.romex.pe/
Status	:	Normal - operational
Country of Registration	:	Peru
Ownership Type	:	Registered ownership by Subject Business Entity
Tax / VAT Details		
Tax Issuing Authority	:	NATIONAL SUPERINTENDENCY OF TAX ADMINISTRATION-SUPERINTENDENCIA NACIONAL DE ADMINISTRACION TRIBUTARI (SUNAT)
Local Name Used	:	Registro Unico de Contribuyentes (Taxpayer Identification Number)
Acronym	:	RUC / TAX
RUC / TAX Number	:	20522061035

SIC PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Chocolate and cocoa products	2066	Manufacturing, Exporting
Electrical Appliances	5064	Importing
Food products machinery, and parts, nspf	3556	Importing
Food products, nspf	2099	Manufacturing, Exporting
Roasted coffee	2095	Manufacturing, Exporting

HARMONIZED PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Chicory, roasted, and other roasted coffee substitutes and extracts, essences and concentrates thereof	2101300000	Manufacturing, Exporting

Chocolate & other food products containing cocoa	1806	Manufacturing, Exporting
Coffee, tea, mate & spices	0900	Manufacturing, Exporting
Coffee; coffee husks etc; substitutes with coffee	0901	Manufacturing, Exporting
Electric coffee or tea makers	8516710000	Importing
Food preparations	2106	Manufacturing, Exporting
Stainless steel cooking and kitchenware	7323930010	Importing

NACE PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Distilling, rectifying and blending of spirits	1101	Manufacturing
Manufacture of beer	1105	Manufacturing
Manufacture of beverages	1100	Manufacturing
Manufacture of cider and other fruit wines	1103	Manufacturing
Manufacture of malt	1106	Manufacturing
Manufacture of other non-distilled fermented beverages	1104	Manufacturing
Manufacture of soft drinks; production of mineral waters and other bottled waters	1107	Manufacturing
Manufacture of wine from grape	1102	Manufacturing
Retail sale of beverages in specialised stores	4725	Manufacturing
Wholesale of beverages	4634	Manufacturing

DETAILED PRODUCT CLASSIFICATION & ACTIVITY

Products / Materials / Services Description	Ranking	Activity
Coffee	Primary	Manufacturing, Exporting
Roasted coffee	Primary	Manufacturing, Exporting
Coffee machines	Secondary	Importing

CORE BUSINESS DESCRIPTION

Core Business

The primary business focus of EXPORTADORA ROMEX SA is Manufacturing - Finished products.

Key products include:

- Agribusiness products
- Cocoa beans
- Coffee
- Roasted coffee

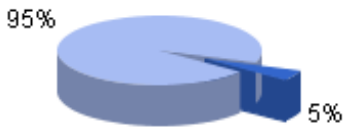
Supplementary Business

In addition to the core business, EXPORTADORA ROMEX SA also is engaged in the following areas of business:

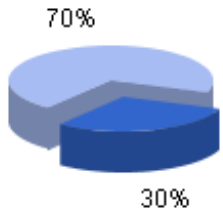
1. Exporting
    - Exporting - Finished products
2. Importing
    - Importing - Raw materials
3. Trading
    - Trading - Finished products

DOMESTIC SALES & PURCHASES

Annual Sales Analysis	Percentage
Domestic Sales	95%
International Sales (Exports)	5%



Annual Purchases Analysis	Percentage
Local Purchases	70%
Imports	30%



DIRECT / INDIRECT CORPORATE PARENT DETAILS

Direct Corporate Parent	:	**COLAN INVESTMENT INC**
Global Identifier	:	P3731215
Legal Form Category	:	Private Company with Limited Liability
Country	:	Panama
Primary Business Activity	:	Service

BRANDS & TRADEMARKS

Brands & Trademarks - 1

Brands & Trademarks	:	CAFE GOURMET
Application Category	:	#1 Coffee
Legal Details of a Brand / Trademark Registration		
Type of Mark	:	Brand

Brands & Trademarks - 2

Brands & Trademarks	:	Cafe Premium 338
Application Category	:	n/a

Brands & Trademarks - 3

Brands & Trademarks	:	Cafetal
Application Category	:	n/a

Brands & Trademarks - 4

Brands & Trademarks	: CAFETAL SELECTO	
Application Category	: #1	Coffee
Legal Details of a Brand / Trademark Registration		
Type of Mark	: Brand	

Brands & Trademarks - 5

Brands & Trademarks	: Innato chocolates
Application Category	: n/a

COMPANY MANAGEMENT

Management Listings

	Name	Nationality	Job Description	Dept. / Division
1	Ms. Lupe Borja Castillo	Peruvian	Accountant	-
2	Ms. Ines Salazar Diez Canseco	Peruvian	Manager	Administration
3	Mr. Fernando Feliciano Romero Belismelis	Peruvian	President	-
4	Mr. Manuel Antonio Romero Belismelis	Peruvian	Vice President	-
5	Mr. Jose Joaquin San Martin Tudela	Peruvian	General Manager	-

Management Details - 1

Personal Unique Identifier	: MI05867975
Name	: Ms. Lupe Borja Castillo

Management Details - 2

Personal Unique Identifier	: MI04315465
Name	: Ms. Ines Salazar Diez Canseco
Date of Birth	: 18 Mar, 1968
Identification Number(s)	
National ID No	: 10060872
Social Security No	: 6803180SADZI000
Tax No	: DNI 10100608729
Registered address	: Montebello 473 La Molina Lima
Country of Residence	: Peru

Management Details - 3

Personal Unique Identifier	: MI04315431
Name	: Mr. Fernando Feliciano Romero Belismelis
Tel	: [+51] 4972291
Identification Number(s)	
National ID No	: 09396631
Tax No	: 10093966312
Registered address	: Piso 9 Miro Quesada 260 Lima Lima
Country of Residence	: Peru

Other Positions

Country	Company name	Position
Panama	COLAN INVESTMENT INC	Representative

Peru	CORPORACION PRIMAX SA	President
Peru	EQUILIBRA PERU SAC	Director
Peru	INDUSTRIAS DEL ESPINO SA	Director
Peru	LOYALTY PERU SAC	Director
Peru	NEXO LUBRICANTES SA	Representative

Management Details - 4

Personal Unique Identifier	:	MI01518615
Name	:	Mr. Manuel Antonio Romero Belismelis
Date of Birth	:	25 Jul, 1957
Identification Number(s)		
National ID No	:	DNI07270065
Tax No	:	10072700657
Registered address	:	Piso 3 Jr Miro Quesada 260 Lima 1
Country of Residence	:	Peru
Date of appointment	:	21 Mar, 2013

Other Positions

Country	Company name	Position
Peru	ALICORP SAA	Director
Peru	NEXO LUBRICANTES SA	Legal Representative

Management Details - 5

Personal Unique Identifier	:	MI04315422
Name	:	Mr. Jose Joaquin San Martin Tudela
Date of Birth	:	14 Apr, 1967
Identification Number(s)		
National ID No	:	DNI 09376378

Other Positions

Country	Company name	Position
Peru	CORPORACION COMERCIAL DEL AMAZONAS SA	Manager
Peru	INVESTMENT & CIA SA	General Manager

FINANCIALS - SUMMARY (Currency: USD - US Dollar)

Year	Turnover	Assets	Net Income
2011 Annual	93,683,394	n/a	n/a
2012 Annual	53,725,490	n/a	n/a
2013 Annual	60,478,495	34,547,670	-376,344

CAPITAL (Currency: PEN - Peruvian Nuevo Sol)

Share Value	:	S/. 1.00
Authorized Capital	:	S/. 27,818,572.00
Paid-up Capital	:	S/. 27,818,572.00

Date	Authorized Capital - History

25 May, 2009	5,000
26 Jan, 2012	27,818,572

Date	Paid-up Capital - History
25 May, 2009	5,000
26 Jan, 2012	27,818,572

FINANCIAL STATEMENT - DETAILED

Balance Sheet

Currency : PEN
Denomination : 1
Financial Year Ending : December

Financial Highlights	2014 Annual	2015 Annual	2016 Annual
Non Current Liabilities(*)	14,726,000.00	-	-
Non Current Assets(*)	42,336,000.00	-	-
Assets			
Current Assets(*)	41,599,000.00	-	-
Total Assets(*)	83,935,000.00	-	-
Liabilities			
Current Liabilities(*)	33,166,000.00	-	-
Shareholders' Equity			
Share Capital(*)	27,818,000.00	-	-
Shareholders Funds(*)	36,043,000.00	-	-
Total Liabilities(*)	47,892,000.00	-	-

Assets			
Current assets			
Cash and cash equivalents	1,084,000.00	-	-
Trade accounts receivable, net	10,756,000.00	-	-
Other accounts receivable, net	4,978,000.00	-	-
Inventories, net	22,834,000.00	-	-
Prepaid expenses	324,000.00	-	-
Taxes to apply	1,623,000.00	-	-
Total current assets	41,599,000.00	-	-
Non-current assets			
Real estate, machinery and equipment, net	42,314,000.00	-	-
Intangible assets, net	22,000.00	-	-
Total Non-current assets	42,336,000.00	-	-
Total assets	83,935,000.00	-	-
Liability and equity			
Current liabilities			
i. Financial obligations	28,998,000.00	-	-
Trade accounts payable	2,395,000.00	-	-
i. Other accounts payable	1,597,000.00	-	-
Taxes to pay	176,000.00	-	-
Total current liabilities	33,166,000.00	-	-
Non-current liabilities			
ii. Financial obligations	4,889,000.00	-	-
ii. Other accounts payable	8,460,000.00	-	-
Deferred income tax liability, net	1,377,000.00	-	-
Total non-current liabilities	14,726,000.00	-	-
Total liabilities	47,892,000.00	-	-
Net worth			
Social capital	27,818,000.00	-	-
Legal reserve	903,000.00	-	-
Accumulated results	7,322,000.00	-	-
Total net worth	36,043,000.00	-	-
Total liabilities and net worth	83,935,000.00	-	-

Note: (*)

Financial Highlights

Income Statement

Currency : PEN
Denomination : 1
Financial Year Ending : December

Financial Highlights	2014 Annual	2015 Annual	2016 Annual
Turnover(*)	153,506,000.00	147,769,145.00	183,189,202.00
Profit After Tax attributable to Shareholders(*)	(364,000.00)	-	-
Net sales	153,506,000.00	-	-
Sales cost	(134,851,000.00)	-	-
Other operating income	1,926,000.00	-	-
Gross profit	20,581,000.00	-	-
Operating income (expenses)			
Administration expenses	(9,768,000.00)	-	-
Selling expenses	(7,788,000.00)	-	-
Other income	2,105,000.00	-	-
Other expenses	(950,000.00)	-	-
Operating income	4,180,000.00	-	-
Other income (expenses)			
Financial income	275,000.00	-	-
Financial expenses	(2,321,000.00)	-	-
Difference in change, net	(3,865,000.00)	-	-
Profit (loss) before income tax	(1,731,000.00)	-	-
Income tax	1,367,000.00	-	-
Net profit (loss)	(364,000.00)	-	-
Total comprehensive results	(364,000.00)	-	-

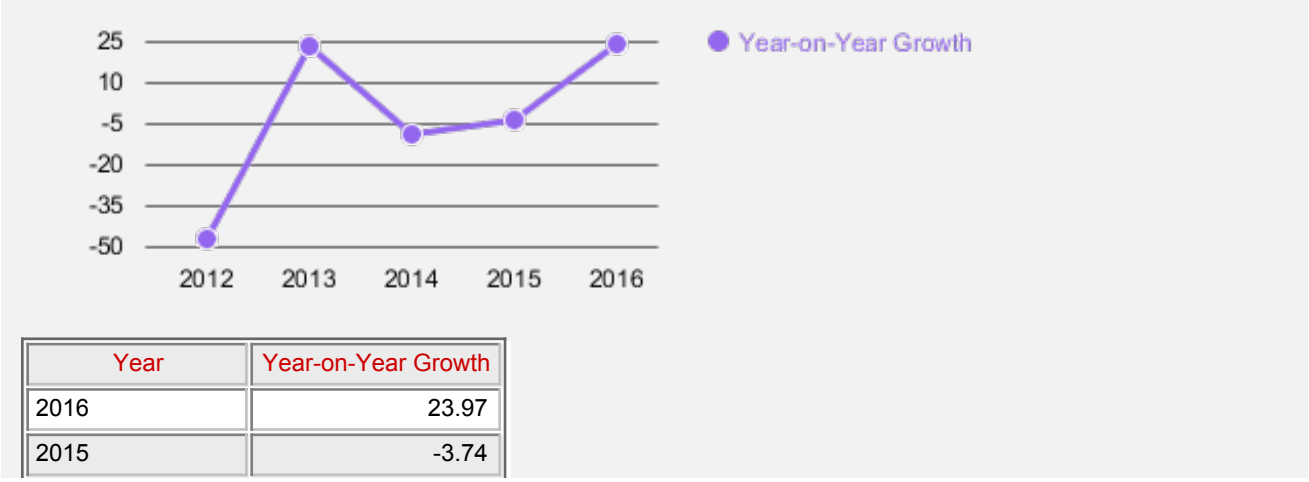
Note: (*)

Financial Highlights

Financial Ratios - Time Series Analysis

Financial Highlights	2014 Annual	2015 Annual	2016 Annual
Growth %			
Year-on-Year Growth	(9.03)	(3.74)	23.97
Profitability			
Profit Margin (%)	(0.24)	-	-
Return on Equity (%)	(1.01)	-	-
Return on Assets (%)	(0.43)	-	-
Leverage			
Total Debt Equity (Times)	1.33	-	-
Current Debt Equity (Times)	0.92	-	-
Long Term Debt to Equity	0.41	-	-
Total Asset To Total Equity	2.33	-	-
Asset Management			
Total Assets Turnover (Times)	1.83	-	-
Fixed Assets Turnover (Times)	3.63	-	-
Liquidity			
Current Ratio	1.25	-	-

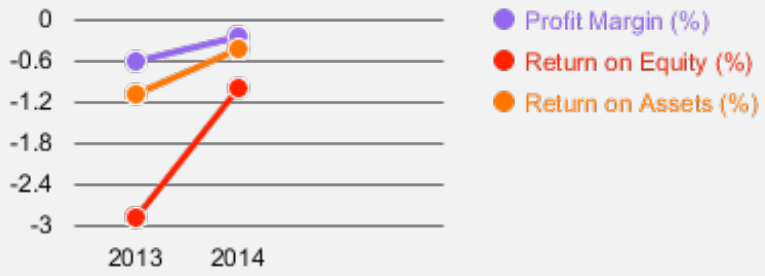
Growth %



Year	Year-on-Year Growth
2016	23.97
2015	-3.74

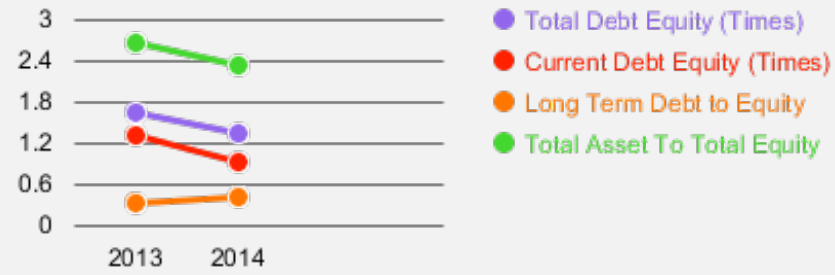
2014	-9.03
2013	23.16
2012	-47.21

Profitability



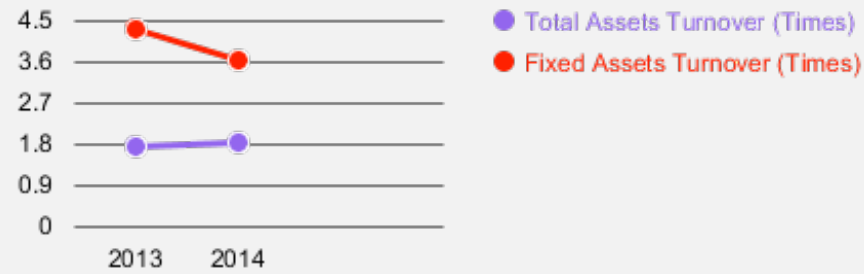
Year	Profit Margin (%)	Return on Equity (%)	Return on Assets (%)
2014	-0.24	-1.01	-0.43
2013	-0.62	-2.88	-1.09

Leverage



Year	Total Debt Equity (Times)	Current Debt Equity (Times)	Long Term Debt to Equity	Total Asset To Total Equity
2014	1.33	0.92	0.41	2.33
2013	1.65	1.31	0.33	2.65

Asset Management



Year	Total Assets Turnover (Times)	Fixed Assets Turnover (Times)
2014	1.83	3.63
2013	1.75	4.32

Liquidity



Year	Current Ratio
2014	1.25
2013	1.20

Based on the corporate laws of Peru, legal entities which are a Joint Stock Company are not required to make public disclosure of their annual financials. Although basic financials were obtained for reference.

REPUTATION

Reference checking for the purpose of establishing EXPORTADORA ROMEX SA's reputation within the respective industry failed to reveal any adverse information.

NEGA-SCAN - ADVERSE DATA MONITORING

DISHONORED CHECKS	**No Record Found**
DEBT	**No Record Found**
CIVIL LITIGATION	**No Record Found**
PERFORMANCE DEFAULTS	**No Record Found**
ADVERSE LOCAL MEDIA COVERAGE / ADVERSE FILING HISTORY	**No Record Found**

PAYMENT TERMS

Selling

Type	Terms
Exports	Telegraphic Transfer (T/T) - Received at time of transaction Letter of Credit (At-sight)
Local	Cash on delivery (COD) Credit - Secured with Post-dated checks 30~60 days

Purchasing

Type	Terms
Local	Credit - Secured with Post-dated checks 30~60 days Cash on delivery (COD)
Imports	Letter of Credit (At-sight) Telegraphic Transfer (T/T) - Executed at time of transaction

BANK DETAILS

Bank Name	**: BANCO INTERAMERICANO DE FINANZAS SA**
Global Identifier	: P0795666
SWIFT Code	: BIFSPEPL

Bank Name	**: BANCO INTERNACIONAL DEL PERU - INTERBANK**
Global Identifier	: P1037580
SWIFT Code	: BINPPEPL

Bank Name	**: ICBC PERU BANK SA**
Global Identifier	: P3836449
SWIFT Code	: ICBKPEPL

LOCAL BRANCHES & MANAGEMENT

Branch	**: EXPORTADORA ROMEX SA - CHANCHAMAYO, CHANCHAMAYO**
Branch Address	: Av Marginal 799 Urbanizacion Pichanaki Pinchanaqui, Chanchamayo, Chanchamayo Junin

Branch	**: EXPORTADORA ROMEX SA - JUNIN**
Branch Address	: Car Marginal Km 1 Urbanizacion Cercado Satipo Satipo, Junin

Branch	**: EXPORTADORA ROMEX SA - JUANJUI, MARISCAL CACERES**
Branch Address	: Carretera Fernando Belaunde Terrey S/N, Juanjui, Mariscal Caceres, San Martin

Branch	**: EXPORTADORA ROMEX SA - SAN MARTIN**
Branch Address	: Car Tarapoto Juanjui Km 2.5 Urbanizacion La Banda La Banda de Schilcayo San Martin, San Martin

Branch	**: EXPORTADORA ROMEX SA - SAN MIGUEL, LIMA 32**
Branch Address	: Av Universitaria 1801, San Miguel, Lima 32

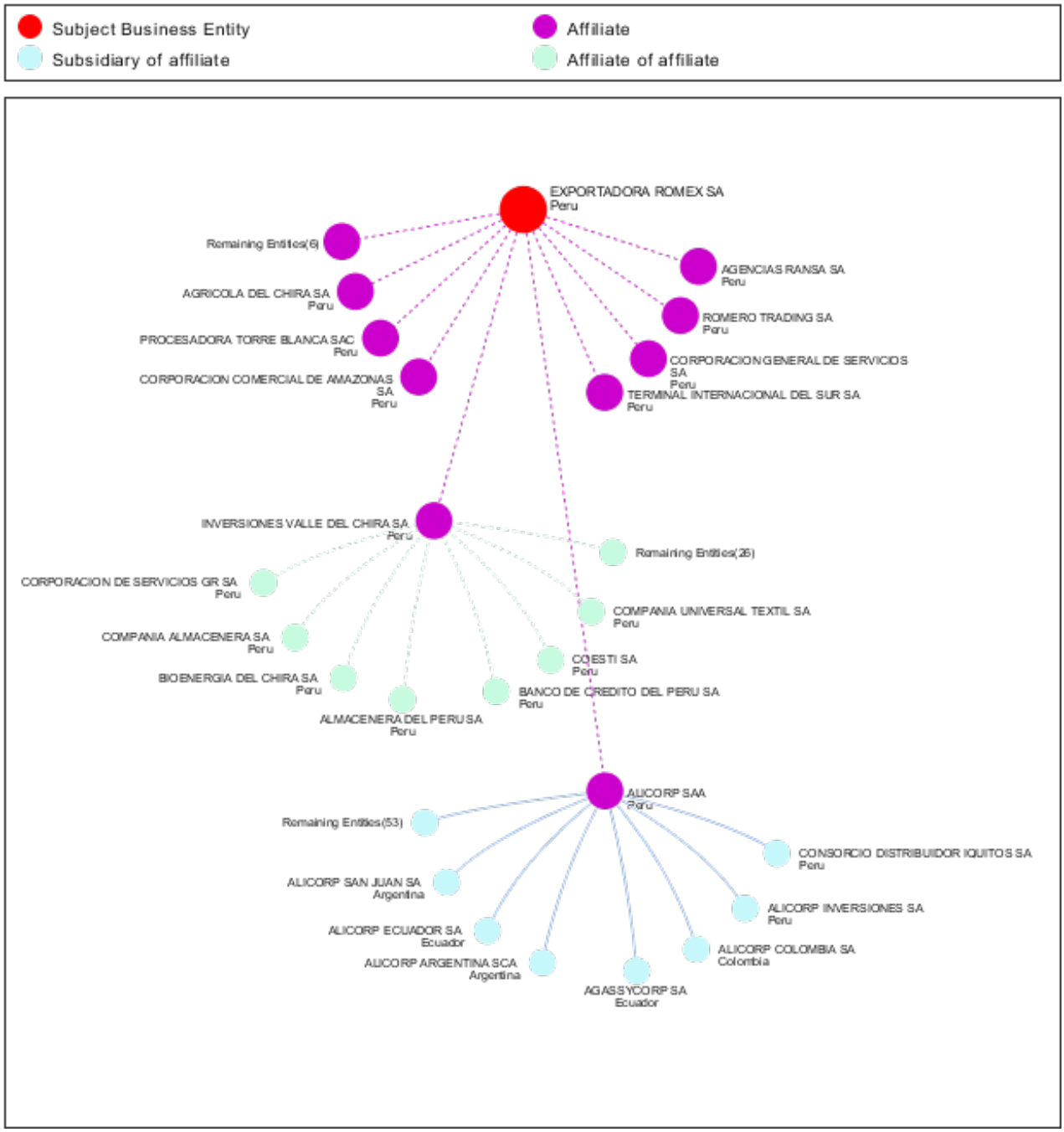
RELATED PARTIES (Subsidiaries, Joint-ventures & Affiliates)

The following provides a summary of the number of businesses that are related to EXPORTADORA ROMEX SA:

TYPE	DOMESTIC
	TOTAL
Subsidiaries	-
Joint-Ventures	-
Minority shareholdings	-
Affiliates	15
Liaison / Representative Offices	-

MAPPING OF RELATED PARTIES

Legend



Domestic

Business Entity Name	**: AGENCIAS RANSA SA**
Global Identifier	: P1243666
Country	: Peru
Relationship	: Affiliate
Primary Business Activity	: Service
Industry	: Professional Services - General

Business Entity Name	**: AGRICOLA DEL CHIRA SA**
Global Identifier	: P2071765
Country	: Peru
Relationship	: Affiliate

Operational Address	: Los Tallanes Mz E Lote 3 (Urbanizacion San Eduardo), Piura
Primary Business Activity	: Manufacturer
Industry	: Agricultural Products

Business Entity Name	**: AGROINDUSTRIAS ROMEX SA**
Global Identifier	: P3731218
Country	: Peru
Relationship	: Affiliate

Business Entity Name	**: ALICORP SAA**
Global Identifier	: P0768996
Country	: Peru
Relationship	: Affiliate
Operational Address	: Urbanization Parque Industrial 4793 Av Argentina, Carmen de la Legua Reynos, Callao
Primary Business Activity	: Manufacturer
Industry	: Consumer Products

Business Entity Name	**: ALMACENERA DEL PERU - TACNA SA**
Global Identifier	: P3731225
Country	: Peru
Relationship	: Affiliate

Business Entity Name	**: COMPANIA UNIVERSAL TEXTIL SA**
Global Identifier	: P1298123
Country	: Peru
Relationship	: Affiliate
Operational Address	: Carretera Panamericana Sur Km. 29.5 Unit C-01A of the Megacentro, Lurin, Lima
Primary Business Activity	: Trader
Industry	: Textiles & Raw Material

Business Entity Name	**: CORPORACION COMERCIAL DE AMAZONAS SA**
Global Identifier	: P1298178
Country	: Peru
Relationship	: Affiliate
Primary Business Activity	: Service
Industry	: Professional Services - General

Business Entity Name	**: CORPORACION GENERAL DE SERVICIOS SA**
Global Identifier	: P1918053
Country	: Peru
Relationship	: Affiliate

Business Entity Name	**: DEPOSITOS ESPECIALES AREQUIPA SA**
Global Identifier	: P3731236
Country	: Peru
Relationship	: Affiliate

Business Entity Name	**: INTERAMERICANA DE COMERCIO SA**
Global Identifier	: P1918054
Country	: Peru
Relationship	: Affiliate

Business Entity Name	**: INVERSIONES VALLE DEL CHIRA SA**
Global Identifier	: P4079292

Country	: Peru
Relationship	: Affiliate
Operational Address	: Circunvalacion Del Club Golf Los Incas 134 Int 1101 Urb Golf Los Incas Torre II, Surco, Lima 33
Primary Business Activity	: Service
Industry	: Financial Services - General

Business Entity Name	**: PROCESADORA TORRE BLANCA SAC**
Global Identifier	: P2071388
Country	: Peru
Relationship	: Affiliate
Operational Address	: Torre Blanca Avenida Los Vencedores, San Juan de Miraflores, Lima 15806
Primary Business Activity	: Trader
Industry	: Agricultural Products

Business Entity Name	**: RANSA COMERCIAL SA**
Global Identifier	: P1247428
Country	: Peru
Relationship	: Affiliate
Operational Address	: Avenida Argentina 2833, Callao
Primary Business Activity	: Service
Industry	: Transportation

Business Entity Name	**: ROMERO TRADING SA**
Global Identifier	: P1298183
Country	: Peru
Relationship	: Affiliate
Primary Business Activity	: Trader
Industry	: Consumer Products

Business Entity Name	**: TERMINAL INTERNACIONAL DEL SUR SA**
Global Identifier	: P1298177
Country	: Peru
Relationship	: Affiliate
Operational Address	: Port Terminal Matarani No S/N Puerto Matarani, Islay, Arequipa
Primary Business Activity	: Service
Industry	: Transportation

SHAREHOLDERS

Total number of shareholders	: 2
Total number of shares	: 27,818,572

Currency : PEN - Peruvian Nuevo Sol

No.	Shareholders	Country	Shares		
			Number	Amount (PEN)	%
1	COLAN INVESTMENT INC	Panama	24,366,287	24,366,287.00	87.590
2	Mr. Fernando Feliciano Romero Belismelis	Peru	3,452,285	3,452,285.00	12.410
Total			27,818,572	27,818,572.00	100.000

Today's Exchange rate : **1.00 PEN** Peruvian Nuevo Sol **=** **0.275482 USD** United States Dollars

COMPANY DIRECTORS

1

Personal Unique Identifier	:	MI04315439
Name	:	Mr. Alfredo Romero Belismelis
Date of Birth	:	20 Sep, 1962
Identification Number(s)		
Driver's License	:	LCA 11010100841702-8
National ID No	:	A-01 841702
National ID No	:	DUI 02234121-0
Passport No	:	2520408256
Tax No	:	516805-8

Other Positions

Country	Company name	Position
Guatemala	AGRICOLA DEL PACIFICO SA	President
Guatemala	ALMACENADORA INTEGRADA SA	Administrator
Guatemala	INVERSIONES NINAL SA	Administrator
Guatemala	NAVES DEL PACIFICO SA	Administrator
Guatemala	PROYECTOS DEL PACIFICO SA	President

2

Personal Unique Identifier	:	MI04315431
Name	:	Mr. Fernando Feliciano Romero Belismelis
Tel	:	51-4972291
Identification Number(s)		
National ID No	:	09396631
Tax No	:	10093966312
Registered Address	:	Piso 9 Miro Quesada 260, Lima, Lima
Country of Residence	:	Peru

Other Positions

Country	Company name	Position
Panama	COLAN INVESTMENT INC	Representative
Peru	CORPORACION PRIMAX SA	President
Peru	EQUILIBRA PERU SAC	Director
Peru	INDUSTRIAS DEL ESPINO SA	Director
Peru	LOYALTY PERU SAC	Director
Peru	NEXO LUBRICANTES SA	Representative

3

Personal Unique Identifier	:	MI01518615
Name	:	Mr. Manuel Antonio Romero Belismelis
Date of Birth	:	25 Jul, 1957
Identification Number(s)		
National ID No	:	DNI07270065
Tax No	:	10072700657
Registered Address	:	Piso 3 Jr Miro Quesada 260, Lima 1
Country of Residence	:	Peru
Date of Appointment	:	21 Mar, 2013

Other Positions		
Country	Company name	Position
Peru	ALICORP SAA	Director
Peru	NEXO LUBRICANTES SA	Legal Representative

4

Personal Unique Identifier	:	MI05867998
Name	:	Ms. Alexandra Romero Capurro
Identification Number(s)		
National ID No	:	48839909

INTERNATIONAL TRADE - Statistics (Currency: USD - US Dollar)

Year	Imports	Exports	Total
2012	237,026	53,011,542	53,248,568
2013	315,501	45,234,562	45,550,063
2014	302,211	33,341,591	33,643,802
2015	532,643	36,308,663	36,841,306
2016	191,600	44,145,157	44,336,757
2019	1,227,786	78,319,160	79,546,946

INTERNATIONAL TRADE - Activity & Markets

Country / Region	Estimated level of importance	Trading Activity
Africa	Medium	Importing
Asia / Pacific	Medium	Importing
Europe	Medium	Importing, Exporting
North America	Medium	Importing, Exporting
South America	Medium	Importing, Exporting
Argentina	Medium	Importing, Exporting
Brazil	Medium	Importing
Canada	Medium	Importing, Exporting
Chile	Medium	Importing, Exporting
China	Medium	Importing
Costa Rica	Medium	Importing
Ecuador	Medium	Importing
Germany	Medium	Importing, Exporting
Indonesia	Medium	Importing
Italy	Medium	Importing, Exporting
Japan	Medium	Importing
Korea, South (Republic of Korea)	Medium	Exporting
Malta	Medium	Importing
Mexico	Medium	Importing
Romania	Medium	Importing
Slovenia	Medium	Importing
Spain	Medium	Importing, Exporting

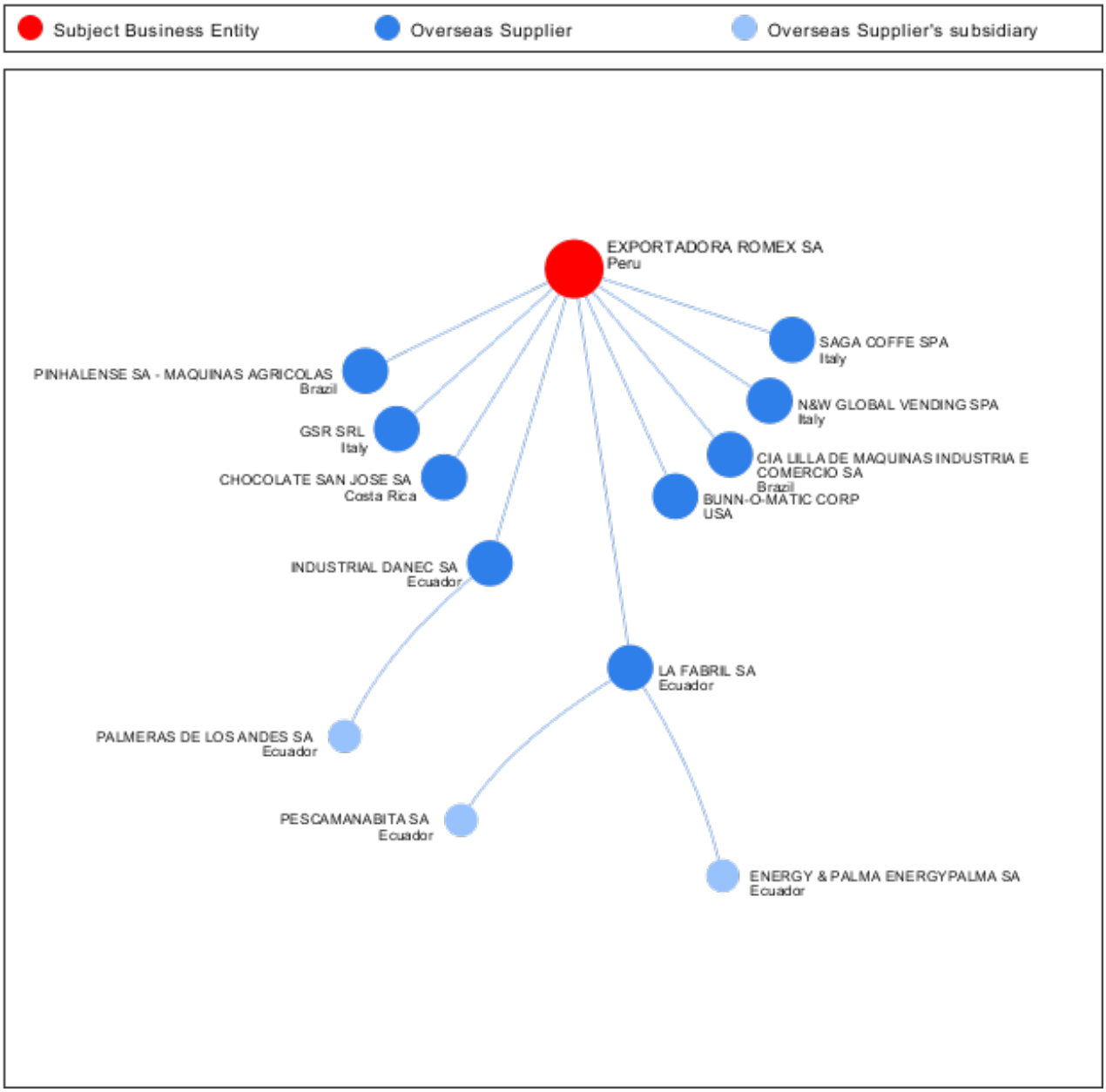
Sweden	Medium	Importing
Tunisia	Medium	Importing
USA	Medium	Importing, Exporting
United Kingdom	Medium	Importing, Exporting
Venezuela	Medium	Importing

OVERSEAS SUPPLIERS

Business Entity Name	Global Identifier	Country
BUNN-O-MATIC CORP	P0013452	USA
CHOCOLATE SAN JOSE SA	P3731300	Costa Rica
CIA LILLA DE MAQUINAS INDUSTRIA E COMERCIO SA	P2006765	Brazil
GSR SRL	P1838225	Italy
INDUSTRIAL DANEC SA	P2017467	Ecuador
LA FABRIL SA	P1921599	Ecuador
N&W GLOBAL VENDING SPA	P1189047	Italy
PINHALENSE SA - MAQUINAS AGRICOLAS	P3731297	Brazil
SAGA COFFE SPA	P3731307	Italy

MAPPING OF OVERSEAS SUPPLIERS

Legend



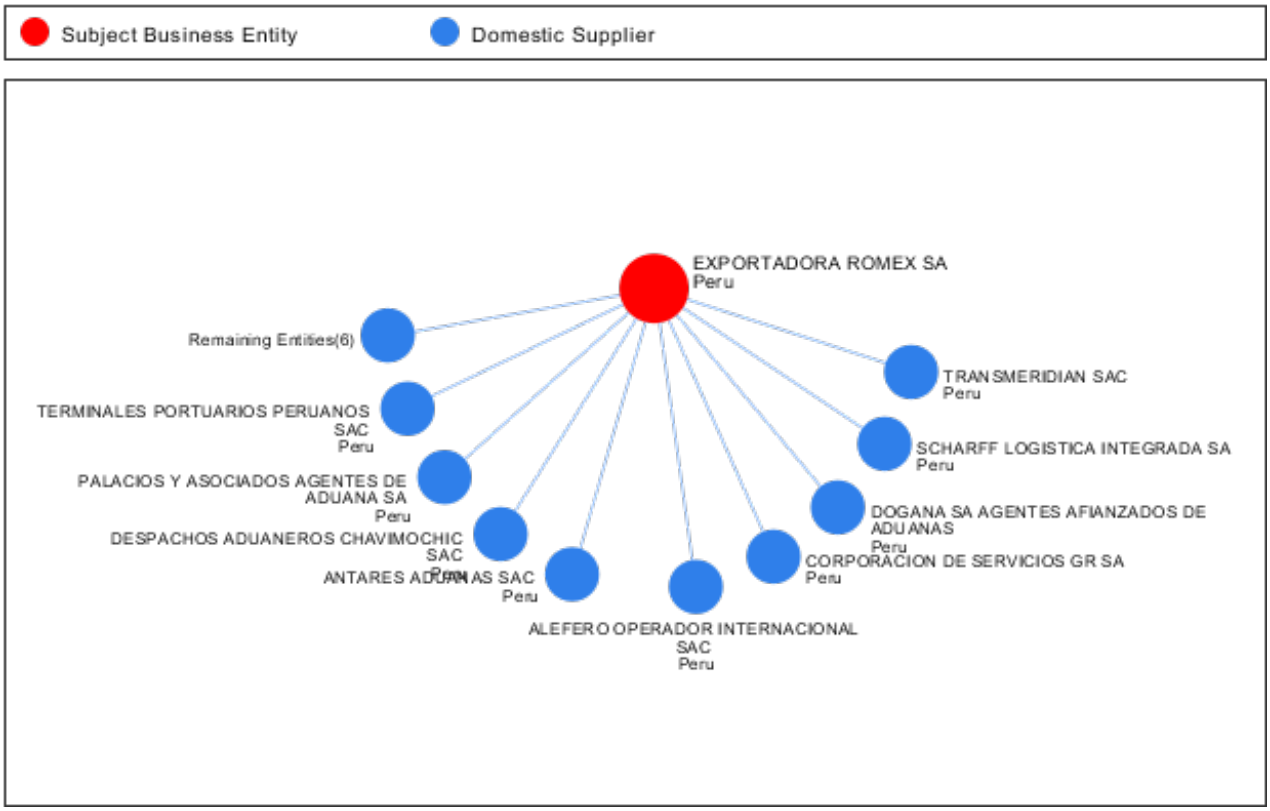
DOMESTIC SUPPLIERS

Business Entity Name	Global Identifier
ADUALINK SAC	P2022360
AGENCIAS RANSA SA	P1243666
ALEFERO OPERADOR INTERNACIONAL SAC	P2063738
ANTARES ADUANAS SAC	P4241480
ANTARES LOGISTICS SA	P3197941
CL ADUANA SAC	P4419115
CORPORACION DE SERVICIOS GR SA	P4079275
DESPACHOS ADUANEROS CHAVIMOCHIC SAC	P3731291
DOGANA SA AGENTES AFIANZADOS DE ADUANAS	P4196752
EUROADUANAS SAC AGENCIA DE ADUANA	P3731292
PALACIOS Y ASOCIADOS AGENTES DE ADUANA SA	P4042449

RH ADUANAS SAC	P3243067
SCHARFF LOGISTICA INTEGRADA SA	P2076350
TERMINALES PORTUARIOS PERUANOS SAC	P1950423
TRANSMERIDIAN SAC	P3633145

MAPPING OF DOMESTIC SUPPLIERS

Legend

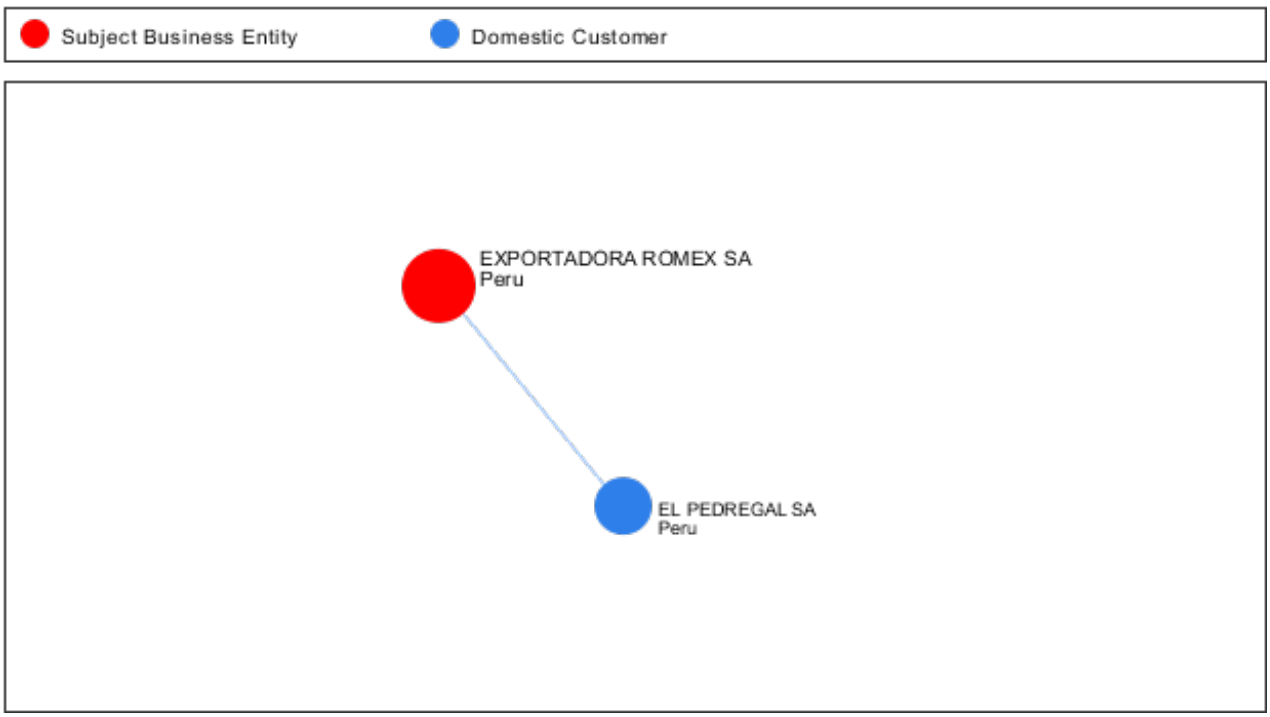


DOMESTIC CUSTOMERS

Business Entity Name	Global Identifier
EL PEDREGAL SA	P3455852

MAPPING OF DOMESTIC CUSTOMERS

Legend



COMPETITORS

The following is a representative list of local competitors:

Business Entity Name	Global Identifier
MACHU PICCHU FOODS SAC	P3117528

OFFICE & FACILITIES

The following information relates to the Business Entity's office as listed above:

Name	**: EXPORTADORA ROMEX SA - LIMA, LIMA**
Primary Use	: Office & Administration facilities
Address	: Circunvalacion del Club Golf Los Incas 154 Int 504 Santiago de Surco (Urbanizacion Lotizacion Club Golf Los Incas) a una cuadra de la Universidad de Lima, Lima, Lima
Country	: Peru
Ownership of Property	: Rented / Leased
Status	: Operational

WAREHOUSING FACILITIES

Name	**: EXPORTADORA ROMEX SA - AYACUCHO, HUAMANGA**
Address	: Pj Juan Velasco Alvardo 110, Ayacucho, Huamanga
Country	: Peru
Status	: Operational

Name	**: EXPORTADORA ROMEX SA - AYACUCHO**
Address	: Jr Maria Parado de Bellido 20 Pueblo San Francisco Ayna La Mar, Ayacucho
Country	: Peru
Status	: Operational

Name	**: EXPORTADORA ROMEX SA - JUNIN**
Address	: Av Sonomoro S/N Pangoa Satipo, Junin
Country	: Peru
Status	: Operational

Name	**: EXPORTADORA ROMEX SA - SAN MARTIN**
Address	: Av Fernando Belaunde de Terry 30 Tocache Tocache, San Martin
Country	: Peru
Status	: Operational

FACTORIES, SIZE, & LOCATIONS

The following information relates to the Business Entity's factories as listed above:

Name	**: EXPORTADORA ROMEX SA - MOYOBAMBA, SAN MARTIN**
Address	: Carretera Moyobamba Banos Termales Km 0473 (Es Km 0.473) Moyobamba, Moyobamba, San Martin
Status	: Operational

Name	**: EXPORTADORA ROMEX SA - CAJAMARCA**
Address	: Av Pakamuros 18.5 Jaen Jaen, Cajamarca
Status	: Operational

Name	**: EXPORTADORA ROMEX SA - SAN MARTIN DE PORRES, LIMA 31**
Address	: Av 10 de Junio 1020 Urbanizacion Miguel Grau Ex-Pinonat, San Martin De Porres, Lima 31
Status	: Operational

Name	**: EXPORTADORA ROMEX SA - CHINCHA ALTA, ICA**
Address	: Carretera Panamericana Sur 202 Laran, Chincha Alta, Ica
Status	: Operational

Name	**: EXPORTADORA ROMEX SA - LA CONVENCION, CUSCO**
Address	: Jr Juan Pablo II 200 Santa Ana, La Convencion, Cusco
Status	: Operational

Name	**: EXPORTADORA ROMEX SA - CHANCHAMAYO, CHANCHAMAYO**
Address	: Av Fray Geronimo Gimenez 360 Urbanizacion San Carlos, Chanchamayo, Chanchamayo
Status	: Operational

STRATEGIC PARTNER/S & ALLIANCES

Group / Alliance name	**: GRUPO ROMEX**

BUSINESS PARTNERSHIPS

General Business Partnerships

Although it remains unclear as to the precise nature of the "partnership", it is understood the SBE maintains a strategic partnership with the entity listed below:

Country	Business Entity Name	Region	Global Identifier

Peru	EL PACIFICO PERUANO SUIZA CIA DE SEGUROS Y REASEGUROS	Domestic	P1803781

LOANS

Loans (1)

Date	:	**30 Jun, 2023**
Loan Amount	:	PEN 14,065,400.00
Collateral	:	Other
Lender	:	ICBC PERU BANK SA

Loans (2)

Date	:	**30 Jun, 2023**
Loan Amount	:	PEN 25,002,792.00
Lender	:	BBVA BANCO CONTINENTAL DE LIMA-PERU

Loans (3)

Date	:	**30 Jun, 2023**
Loan Amount	:	PEN 15,510,615.83
Lender	:	BANCO INTERAMERICANO DE FINANZAS SA

Loans (4)

Date	:	**30 Jun, 2023**
Loan Amount	:	PEN 17,777,200.00
Collateral	:	Other
Lender	:	BANCO INTERNACIONAL DEL PERU - INTERBANK

PREVIOUS CONTACT DETAILS

Company Address	: Urbanizacion Santa Catalina 780 Av Nicolas Ariola, La Victoria, Lima
Telephone Number	: 51-1-2023201
E-mail	: jborjaca@romex.com.pe
Telephone Number	: 51-1-2023204

*** End of Report on EXPORTADORA ROMEX SA ***

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