About ERM



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The business of sustainability

ERM

Sustainability is our business

We are the world's largest pure play sustainability consultancy

Founded in 1971, we are the largest advisory firm in the world focusing solely on sustainability, offering unparalleled depth and breadth of expertise.

We shape a sustainable future with the world's leading organizations

Our purpose guides everything we do. We create a better future by helping the world's biggest brands address today's sustainability imperatives.

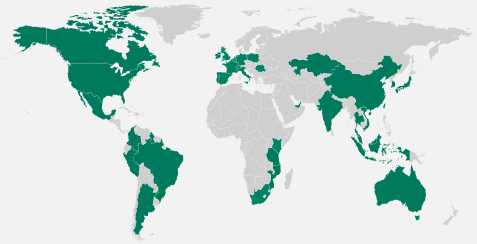
We are the recognised market leader in sustainability services

Numerous industry benchmarks attest to our market leadership and the majority of our work is sole-sourced, reflecting trusted partnerships we build with our clients.

7,000+
professionals

170
Offices

39
Countries & territories



20,000+
Projects every year

50+
Years of experience

We partner with…

70% of **Fortune 100**

55% of **Fortune 500**

#1 **Sustainability service provider**
– HFS 2022

"The end-to-end provider of ESG and sustainability consulting services"
– Verdantix Green Quadrant 2022

ERM LAC

ANDEAN

Buenos Aires, Argentina
Lima, Peru

BRAZIL

Sao Paulo, Rio de Janeiro, Salvador, Belo Horizonte, Porto Alegre

NLAC

Bogota, Colombia
Georgetown, Guyana
Ciudad de Mexico, Mexico



$1B+
Annual Net Revenue Worldwide (FY23)

$50M
Annual Net Revenue LAC (FY23)

10
Offices in LAC

700+
Professionals

We offer a fully integrated suite of services that help clients address today's sustainability imperatives

Sustainability imperatives	Strategy to win in a sustainable world	Financing the transition to a sustainable economy	Creating sustainable products and supply chains	Managing physical assets in a sustainable way	Integrating sustainability into daily operations
ERM capabilities	▪ Accelerating decarbonization ▪ Transforming for sustainability ▪ Leveraging Carbon Markets & Natural Climate Solutions	▪ Advising transactions with a focus on ESG ▪ Implementing ESG playbooks for private equity & financial institutions ▪ Managing ESG risks & disclosures	▪ Ensuring global product stewardship ▪ Driving product sustainability & circular economy ▪ Creating resilient supply chains	▪ Building the renewable energy future ▪ Delivering ESG-aligned major capital projects ▪ Limiting liabilities & unlocking regeneration	▪ Embedding nature in decision making ▪ Improving EHS risk management & performance ▪ Securing social license & building social capital ▪ Creating a safe and healthy workplace culture

Enablers

People: Stakeholder management, capacity building, change management, business transformation

Process: Compliance assurance, performance management, disclosure & reporting

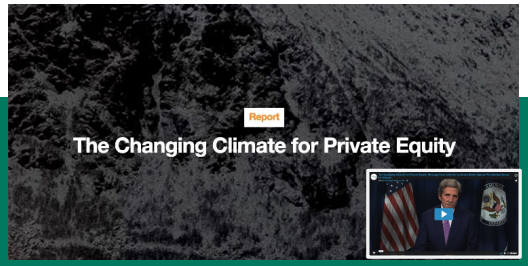
Technology: Digitalization of workflows, artificial intelligence, proprietary tools

We set the strategic sustainability agenda through actionable insights

The SustainAbility Institute by ERM

The SustainAbility Institute by ERM is our primary platform for thought leadership on sustainability.

The purpose of the Institute is to define, accelerate and scale sustainability performance by developing **actionable insights** for business.





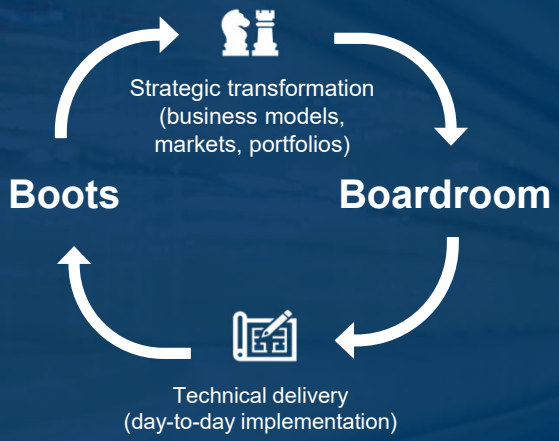








Our ability to combine strategic transformation and technical delivery sets us apart



Our diverse team of world-class professionals supports clients across the breadth of their organizations to operationalize sustainability.

Powered by 2000+ Masters and PHDs and developed through our global Technical Communities, ERM has the deep expertise needed to convert strategic intent into on-the-ground action.

We call this capability our “boots to boardroom” approach that allows ERM to develop strategic and technical solutions that advance objectives at all levels of an organization.

Expertise across strategic transformation and technical delivery

Strategic change & cultural transformation
Sustainability reporting & strategy
Strategic communications & stakeholder engagement
Energy & climate change
Due diligence
Human health & ecological risk
Human rights

Biodiversity & ecological
Impact assessment
Management systems & compliance
Site investigation & risk assessment
Social performance
Marine systems

Data analytics & visualization
Land & right of way
Media Production Safety
Decommissioning, decontamination & demolition
Remediation management

Acoustics
Air quality
Audit
Certification & verification
Cultural heritage & archaeology
Systems implementation & support



Contact

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The business of sustainability

ERM

We have trusted partnerships with the world's leading companies based on deep sector expertise

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ERM

Tech	Power	Finance	Chemical	Energy	Mining & Metals	Pharma	Manufacturing
facebook	DUKE ENERGY	BARCLAYS	DOW	Shell	Rio Tinto	Roche	United Technologies
amazon	CLP 中電	JPMorgan Partners	DUPONT	bp	AngloAmerican	SANOFI	Volkswagen
Google	EDISON INTERNATIONAL	Morgan Stanley	BAYER	Chevron	Teck	Johnson & Johnson	DANAHER
intel	enel	Goldman Sachs	syngenta	TOTAL	BARRICK	Pfizer	P&G
verizon	ENGIE	KKR	Ashland	ConocoPhillips	BHP	BD	TESLA
SAMSUNG	Dominion	The Carlyle Group	BASF	ExxonMobil	NEWMONT	Takeda	HYUNDAI
hp	AEP	IFC	AkzoNobel		GLENCORE	gsk	Unilever
CISCO	eDF ENERGY	IDB	Braskem		ArcelorMittal	MERCK	Sumitomo
	Pacific Gas and Electric Company	Blackstone				BIOMARIN	Honeywell
		European Bank for Reconstruction and Development					

Our innovation engine keeps our clients at the cutting-edge of tech-enabled sustainability solutions

Innovation Incubator

Developing digital innovations that deliver scalable solutions to our clients across the low carbon economy transition, business resilience and ESG.

Analytics Lab

Combining deep domain expertise with advanced analytics to generate insights and operationalize sustainability.

Recent products include:



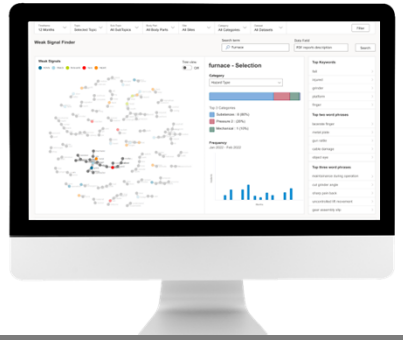
CRISP

Climate Risk, Impacts and Solutions Platform (CRISP) is a solution that enables screening, assessment and strategic response to physical and transition climate-related business risks.



ESG Fusion

ESG Fusion is AI-enabled service that provides on-demand ESG ratings and analysis to help investment professionals make better decisions.



Connected Safety

A human-centered, AI-powered approach to improve safety performance, Augmenting human intelligence to drive actionable safety insights.



emissions.AI

emissions.AI is a cloud-based artificial intelligence SaaS to enable companies to optimize operation of complex industrial facilities for lower carbon emissions.

With KKR, we are part of a wider ecosystem of leading sustainability companies

KKR ERM

KKR overview

- **46 years'** investment experience
- **$478 billion** in client AUM
- **2000** employees
- **Multi-asset** expertise
- Ecosystem of **200 industry-leading** organisations

Impact Fund aligned with SDGs:

Commercial Trends, Challenges & Opportunities

4 Priority Investment Verticals

SUSTAINABLE DEVELOPMENT GOALS

- **Climate Action**
- **Lifelong Learning**
- **Sustainable Living**
- **Inclusive Growth**

Example portfolio companies

SOLSYSTEMS 2021	Provider of renewable energy services	NEXTera ENERGY RESOURCES 2020	1.6GW of utility-scale wind and solar assets in the U.S.
sparkinfrastructure 2021	Infrastructure platform with renewable assets	Shapoorji Pallonji 2020	317MW of utility-scale solar assets in India
SEMPRA 2021	Energy infrastructure platform with renewables	First Gen 2020	Renewable power producer in Philippines
Taean Clean Energy 2021	300MW of utility-scale solar assets in Korea	VIRESCENT INFRASTRUCTURE 2020	Renewable energy platform in India

Acquisitions bring new growth and innovation

Acquisitions are an important element of our growth strategy, bringing new capabilities, scale and expertise to our company—as well as fresh ideas and perspectives that drive innovation. In the last 12 months we have welcomed:

Point. Advisory an ERM Group company

OPEX an ERM Group company

STRATOS an ERM Group company

Sustainalize an ERM Group company

rcg Renewables Consulting Group an ERM Group company

elementenergy an ERM Group company

E4tech Strategy | Energy | Sustainability an ERM Group company

MarineSpace an ERM Group Company

FIRST OPTION safety consultants an ERM Group company



Partnerships enable our purpose

Through our relationships with leading **multistakeholder organizations**, we are working alongside leaders from industry, government, nongovernmental organizations and academia to shape a sustainable future for all.



Examples include:

wbcsd

CAPITALS COALITION

THE CLIMATE PLEDGE Paris... 10 years Early

UN GLOBAL COMPACT

Signatory of: PRI Principles for Responsible Investment

Natural Climate Solutions Alliance

RACE TO ZERO

TCFD TASK FORCE ON CLIMATE-RELATED FINANCIAL DISCLOSURES

BUSINESS AMBITION FOR 1.5°C

SCIENCE BASED TARGETS
DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

GRI COMMUNITY MEMBER 2022

We walk the talk through our commitments and impact

We grow our positive impact on the world through our client work, our operations and our commitments as a business:

- 1.5ºC aligned science-based target for GHG emissions reduction, supporting our commitment to reach net zero by 2025.
- Signatory of the Race at Work Charter and committed to ensuring ERM is representative of the societies in which we operate.
- Signatory of the UN Global Compact, embracing and promoting UNGC values within our sphere of influence.
- Signatory of the Women's Empowerment Principles as part of our UNGC commitment.
- Early adopter in publishing a full TCFD disclosure.
- Part of H2Zero, an initiative to drive growth in the demand for and supply of hydrogen as part of a future net-zero energy system.
- Pledged to Act4nature International to preserve biodiversity and integrate it into global strategy and activities.
- Harnessing our people and their impact through the ERM Foundation.

