

Clariant

1. GENERAL INFORMATION

CLARIANT

CLARIANT OIL SERVICES

innovation assured.
value delivered.

Clariant at a glance – history

1995
Clariant Swiss parent company created in a spin-off and subsequent IPO of the Sandoz Chemicals Division

1997
Acquisition of **Hoechst AG** specialty chemicals business

2000
Acquisition of **British BTP**

2001 – 2007
Divestment of several bigger businesses due to financial difficulties resulting from BTP acquisition

2006
Acquisition of **Ciba Masterbatches**

Divestment of **Pharmaceutical Fine Chemicals**

2008
Change in **management**

2009
Launch of **Clariant Excellence**

2009 – 2010
Restructuring phase

2011
Acquisition of **Süd-Chemie**

Roll-out of new Clariant **Corporate Values**

2012
Clariant rebranding
Introduction of new corporate mission and vision

2013
Opening **Clariant Innovation Center** in Frankfurt, Germany

2013 – 2014
Divestment of five businesses

2014
Sustainability becomes strategic pillar

2015
Establishment of **Global Business Services**

Clariant celebrates **its 20th birthday**

2016
Acquisition of **Kel-Tech** and **X-Chem** in the U.S.

2017
Announcement of planned **merger with Huntsman**

White Tale Holdings steps in

Termination of merger

Strategy update started

2018
SABIC becomes Clariant's biggest shareholder by acquiring the stake of White Tale Holdings

Clariant and **SABIC** sign memorandum of understanding and governance agreement

2019
Divestment of Healthcare Packaging business

2020
Divestment of Masterbatches business

2021
Establishment of **JV Clariant IGL Specialty Chemicals Private Limited (CISC)**

Acquisition of remaining 70% in Brazilian **Beraca**

2022
Divestment of Pigments business

Executive Committee replaced by **Executive Steering Committee**

2023
Reorganization in **three global business units** instead of five

1995 2000 2006 2012 2015 2018 2020 2023

Clariant at a glance – a globally leading company in specialty chemicals

5 198

Sales 2022[1] (CHF m)

810

EBITDA 2022[1] (CHF m)

15.6%

EBITDA margin 2022[1]

3

Business Units

11 148

Total staff 2022[1] (FTEs)

70

Production sites 2022[1]

0.64

Scope 1 & 2 GHG emissions 2022[1,2] (m t CO_2e)

2.58

Scope 3 (category 1) GHG emissions 2022[1,3] (m t CO_2e)

[1] Continuing operations

[2] This includes 0.02 m t of biogenic CO_2 emissions.

[3] Category 1 = emissions from purchased goods and services

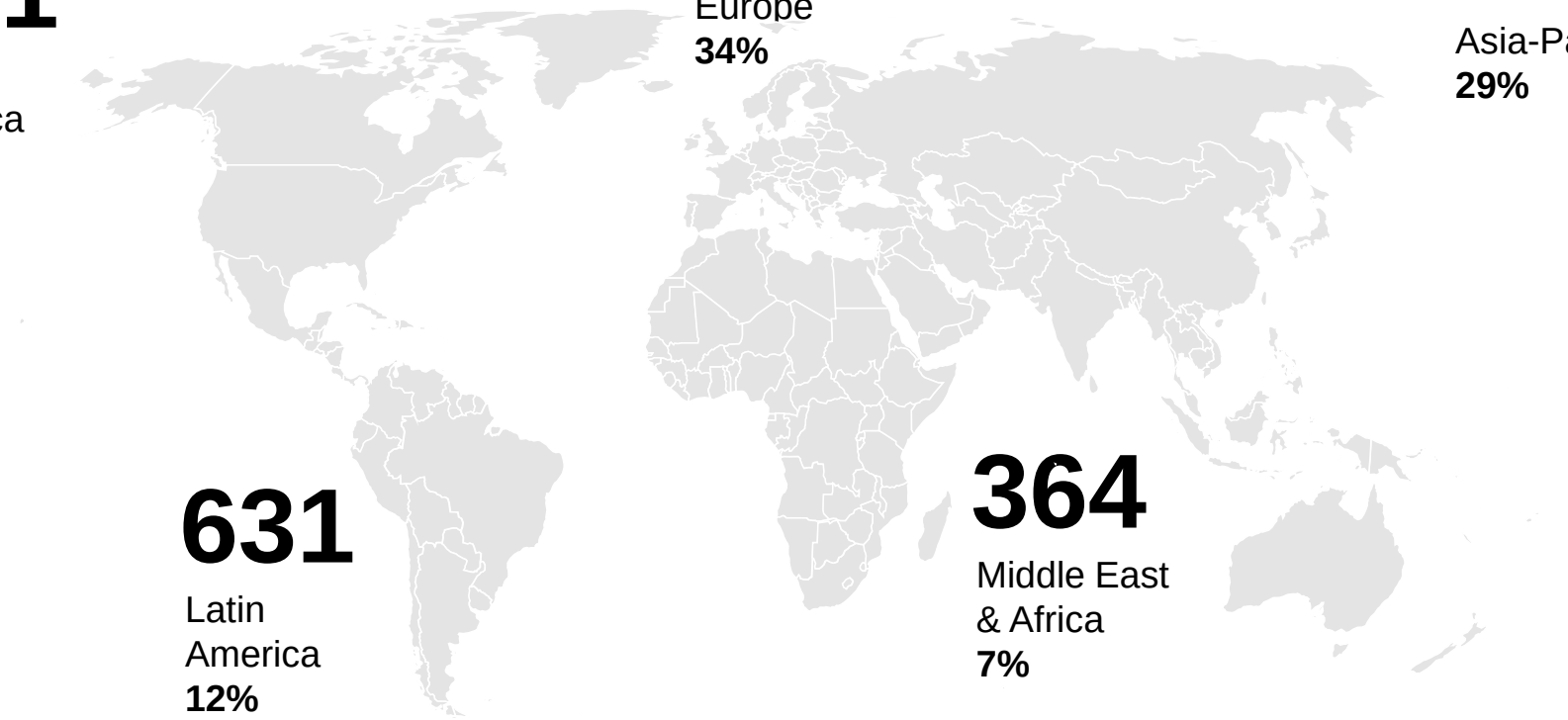
Clariant at a glance – full year 2022 sales per region

in CHF m: 5 198 (continuing operations)

931
North America
18%

1 758
Europe
34%

1 514
Asia-Pacific
29%



631
Latin America
12%

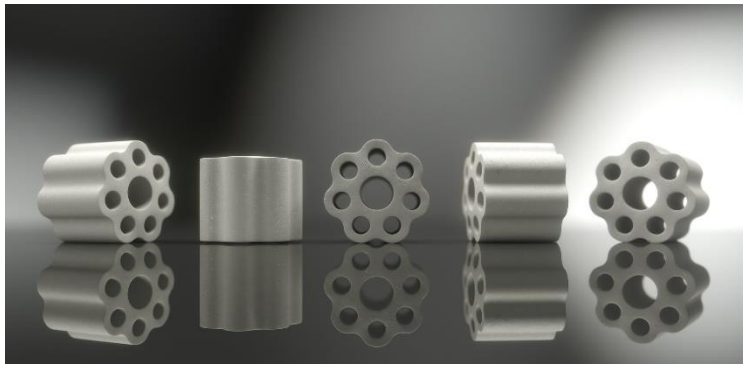
364
Middle East & Africa
7%

Three business units – our portfolio for long-term sustainable growth



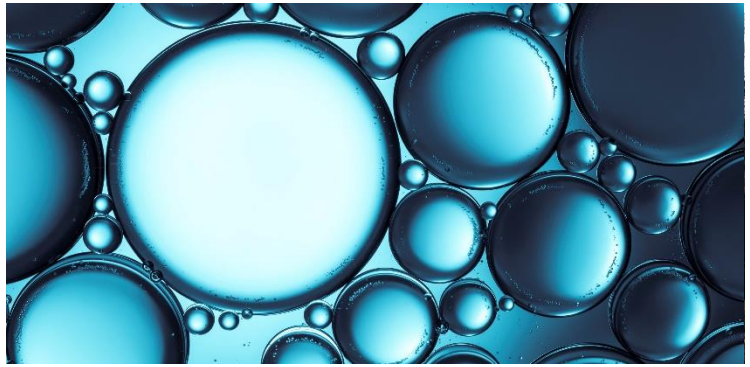
Care Chemicals

The Business Unit Care Chemicals consists of the business segments Personal & Home Care, Crop Solutions, Industrial Applications, Base Chemicals, Oil Services and Mining Solutions. The business unit has a clear focus on highly attractive, high-margin, and low-cyclicality segments with a large share of the business being consumer-facing in Consumer Care and Industrial Applications.



Catalysts

The Business Unit Catalysts includes the business segments Propylene, Specialties, Syngas & Fuels, Ethylene, Biofuels & Derivatives and Applied Catalyst Technology. The business unit contributes significantly to value creation in our customers' operations, ensuring that finite raw materials and energy are used efficiently and, in turn, ensuring the quality and yield of processes.



Adsorbents & Additives

The Business Unit Adsorbents[1] & Additives comprises the business segments Purification, Foundry & Specialties, and Cargo & Device Protection in the regions EMEA, APAC and Americas on the Adsorbents side, as well as Coatings & Adhesives, Plastics and E-Mobility & Electronics in Additives. The business unit creates value through enhanced sustainability benefits, for example by enabling material circularity and by reducing customers' dependency on fossil resources to reduce CO_2 emissions.

[1] The Adsorbents business is primarily divided into the EMEA, APAC and Americas regions, with local representatives for Purification, Foundry & Specialties, and Cargo & Device Protection.

Business Unit Care Chemicals

Business segments

- Personal & Home Care
- Crop Solutions
- Industrial Applications
- Base Chemicals
- **Oil Services**
- Mining Solutions

Business driver

- Consumer lifestyle-driven – comfort and well-being
- Green and sustainable products, based on natural ingredients (botanicals) free of harmful substances
- Global nutrition requirements (agriculture)
- Reducing carbon footprint and responsible production and consumption
- Formulations solutions provider with superior performance and a favorable sustainability profile

Key financial figures 2022

2 937

Sales in million CHF

19.5%

EBITDA margin

Business Unit Catalysts

Business segments

- Propylene
- Specialties
- Syngas & Fuels
- Ethylene
- Biofuels & Derivatives
- Applied Catalyst Technology

Business driver

- Improving energy efficiency in chemical production
- Decarbonization of the transport sector
- Sustainable, emission-free mobility solutions
- Circular economy solutions through the extensive use of renewable resources
- Increasing legal requirements for renewable energy sources

Key financial figures 2022

989

Sales in million CHF

9.4%

EBITDA margin

Business Unit Adsorbents & Additives

Business segments

- Adsorbents Purification[1]
- Adsorbents Foundry & Specialties[1]
- Adsorbents Cargo & Device Protection[1]
- Additives Coatings & Adhesives
- Additives Plastics
- Additives E-Mobility & Electronics

Business driver

- Stricter global chemical regulations and customer expectations drive sustainability in purification as well as circularity in plastics, coatings, and adhesives.
- Lightweight, sustainable fire safety and thermo-resistance requirements for digitalization and e-mobility
- Strong growth for renewable fuels and Sustainable Aviation Fuel (SAF)
- Consumer demand for enhanced health and safety

Key financial figures 2022

1272

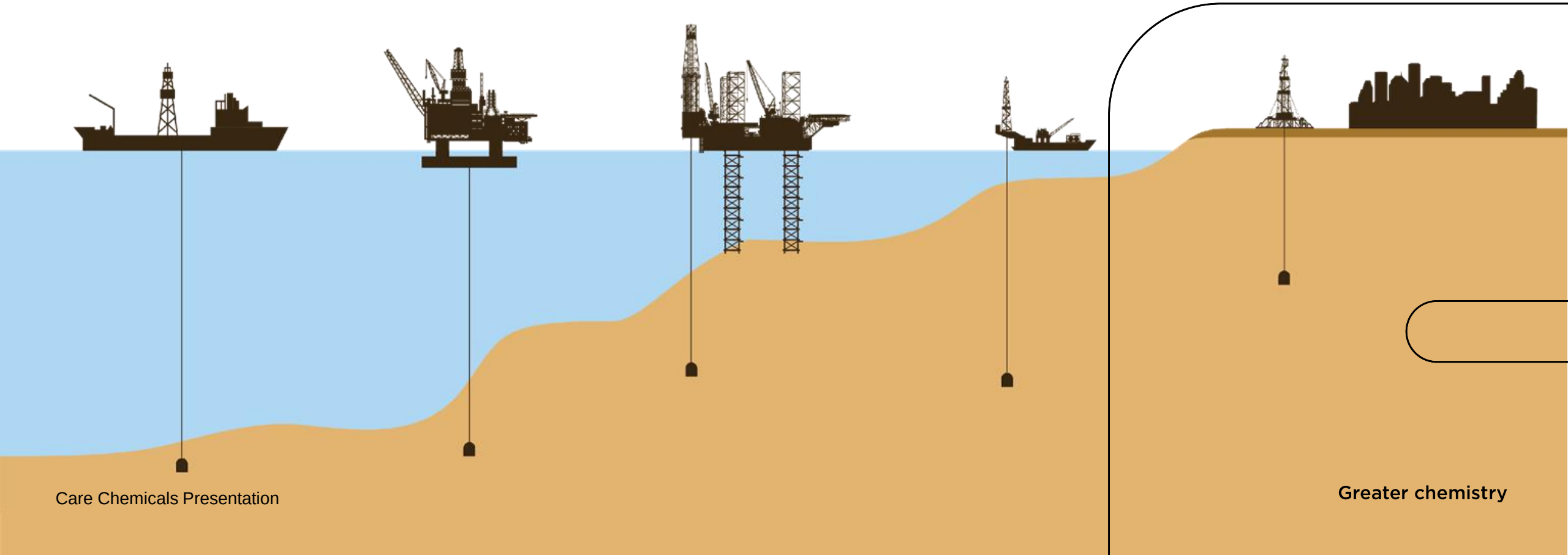
Sales in million CHF

21.7%

EBITDA margin

[1] The Adsorbents business is primarily divided into the EMEA, APAC and Americas regions, with local representatives for Purification, Foundry & Specialties, and Cargo & Device Protection.

Clariant Oil Services



Activities – Clariant Oil Services

A leading provider of innovative chemical technologies and services to the global oil and gas industry

Global resources, with infrastructure development expertise

Customized solutions, backed by 150 years of chemical innovation

Industry-leading manufacturing footprint



Health, safety and environmental leadership

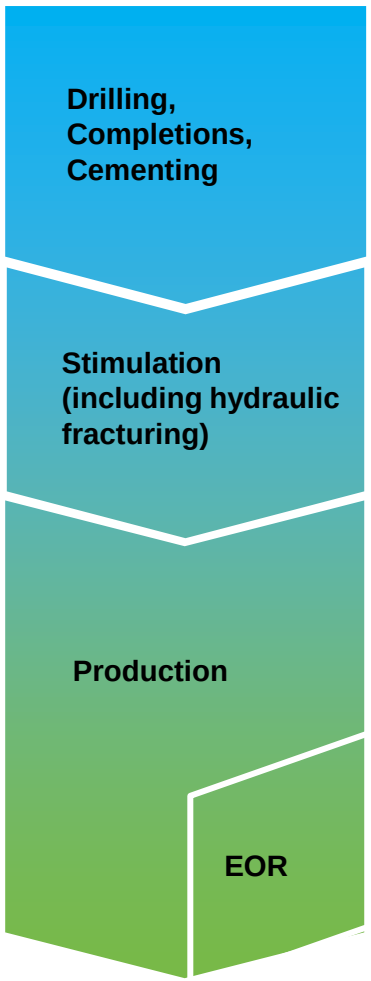
Proactive risk management with proven operational service

Cutting-edge automation technologies

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Activities – Clariant´s Oilfield Value Chain

Oilfield life cycle



Clariant Oil Services' Offering

Chemicals only

Providing chemicals used by oil service companies in

- Drilling fluids
- Cementing fluids
- Stimulation fluids, including hydraulic fracturing

Application-driven

Chemicals and services

Providing chemicals and services that address oil production challenges

- Fluid separation
- Flow assurance
- Integrity management

Providing chemicals solutions to perform tertiary oil recovery
of wells toward end of their life

Chemical Technologies

Chemicals only

- Fluid Loss Additives
- Foamers
- Anti-foamers
- Emulsifiers
- Viscosifiers
- Wax Inhibitors
- Shale Inhibitors
- Surfactants
- Rheology Modifiers
- Dispersants
- Scale Inhibitors / Dissolvers
- Scavengers
- Lubricants
- Diverting Agents
- Corrosion Inhibitors

Chemicals and services

- Corrosion Inhibitors
- Scale Inhibitors
- Paraffin Inhibitors
- Hydrate Inhibitors
- Biocides
- Foamers
- Anti-foamers
- Demulsifiers
- Clarifiers
- Pipeline Cleaners
- Asphaltene Inhibitors
- Scavengers

Product Portfolio

Chemicals only

- HOSTADRILL®
- HOSTAMER®
- HOSTAFRAC ®
- HOSTASTIM®
- HOSTACOMP ®
- HOSTAPRO®

Chemicals and services

- CORRTREAT®
- SCALETREAT
- WAXTREAT
- SOLVTREAT®
- HYTREAT®
- ICETREAT
- FLOTREAT
- WellBoost™
- LIBERATE®
- PHASETREAT®
- DISSOLVAN®
- SURFTREAT®
- BIOTREAT
- FOAMTREAT
- SCAVTREAT®
- PRESERVAN®
- MULTITREAT
- SCAVINATOR™