TechnipFMC

FMC Technologies De Mexico S.A. De C.V.

Surface Technologies.

May 2022.

TechnipFMC

- Contacts.
- Who we are.
- Unique worldwide footprint.
- Surface strategy.
- Surface Technologies.
- Surface Integrated Services.
- Certification.
- Projects and Customers.



Contacts

Departamento	Apellido	Nombre	Título	Locación	Email	Numeros Telefonicos
Sales	Caballero	Carlos	Sales Manager Mexico.	Villahermosa	carlos.caballero@technipfmc.com	P +52 993 310 4870 | M +52 993 242 7947
Customer Service	Magallanes	Alfredo	Field Manager Mexico.	Ciudad del Carmen	alfredo.magallanes@technipfmc.com	P +52 938 138 1000 | M: + 52 933 104 8516
Sales	Cruz	Elder	Account Manager	Paraiso	Elder.cruz@technipfmc.com	M +521 993 391 2996
Customer Service	Hernandez	Daniel	Base Administrator	Paraiso	daniel.hernandez2@technipfmc.com	P +52 55 88 51 6030 | M +52 229 983 1796
Engineering	Plaza	Argenis	Engineering Manager	Houston U.S	argenis.plazaa@technipfmc.com	P +1 281 591 4535 | M +1 713 562 3803
Customer Service	Bulnes	Elizabeth	Base Administrator	Ciudad del Carmen	elizabeth.bulnes@technipfmc.com	P +52 55 88 51 6026 | M +52 993 242 0311

Who we are

- **Leading technology provider**.
- Delivering **fully integrated projects, products, and services**.
- We transform our clients' projects, unlocking new possibilities to **develop energy resources while reducing carbon intensity**.



5/31/2022

We are a **fully integrated technology and services provider** in **Subsea and Surface**.

Key facts

20,000~
Employees

1
Stock exchange listing

40
Countries

$6.4bn
Total company revenue (2021)



1989

Sub sea wellhead business starts.

EPN Arval Acquisition

1995





1996

FMC México

- Surface Wellheads.
- Subsea Wellheads.
- Fluid Control.
- Measurement.
- Loading Arms.

Today and Beyond.



One vision, one purpose.

Our Vision

To drive real change in the energy industry and our corporate strategy has always been focused on successfully delivering that vision.



Our Purpose

To drive real change in the energy industry and our corporate strategy has always been focused on successfully delivering that vision.

Our winning success factors



People



Collaboration



Customer alliances



Execution excellence



Integration



Technology and innovation

Core Values and Foundational Beliefs guide our behaviors

			
Our Core Values	**Realizing possibilities**	**Achieving together**	**Building trust**
Our behaviors	We strive for ever better We take initiative We learn from success and failure	We work as one team We share knowledge We embrace diversity of thought	We listen to improve We partner constructively We seek to outperform

Our Foundational Beliefs

In everything we do, we never compromise on

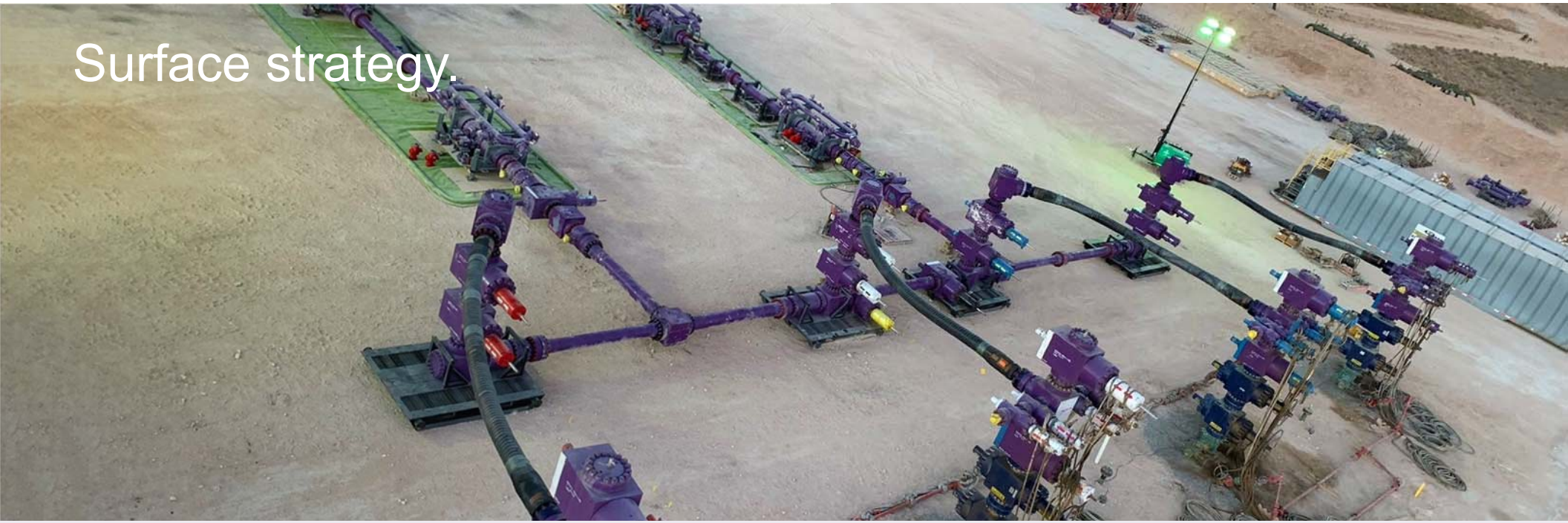
Safety | Integrity | Quality | Respect | Sustainability

Unique worldwide footprint.



TechnipFMC

Surface strategy.



We exist to transform the **surface** market in order to **provide customers** with **breakthrough reductions in cost** and **carbon intensity.**

Technology

Differentiated core products that enable integrated solutions to leverage the benefits of smarter designs.

Integration

Pre-engineered, modular solutions that reduce engineering, Greenhouse Gas (GHG) emissions, time, and cost.

Automation

Intelligent products that are remotely managed using actionable data, reducing manpower in the field, maximizing uptime and enabling enhanced production.

Unlocking new possibilities for our clients

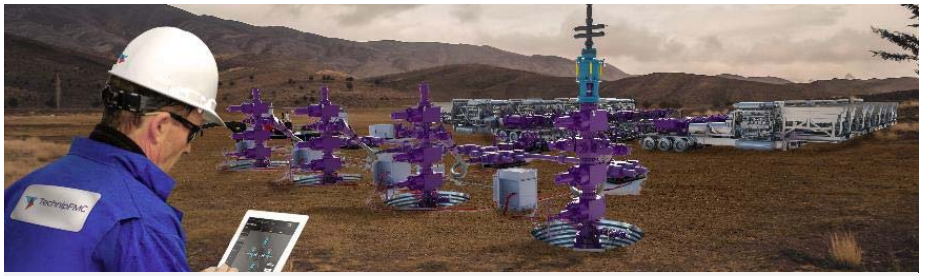
A fully integrated technology and services provider in the energy industry, delivering projects and comprehensive solutions.



Subsea

Optimizing subsea fields from concept to project delivery and beyond

- Concept and FEED studies: early engagement to deliver the greatest value to our clients
- iEPCI™: full-field subsea development and integrated project execution
- Subsea systems: integrated subsea systems that transform project economics
- Subsea 2.0™: uses our CTO execution model and processes to provide predictable delivery schedules for products often on the critical path of projects
- Subsea Studio™: increased efficiency and speed of project execution with a data-centric approach
- Life-of-field services: superior service enhanced by data management and processing to ensure maximized recovery of subsea fields
- Deep Purple™: integrates proven technology to deliver at-scale solutions for offshore green hydrogen production and sustainable renewable energy.
- Energy transition: life-of-field emission reductions through electrification and advanced robotics



Surface

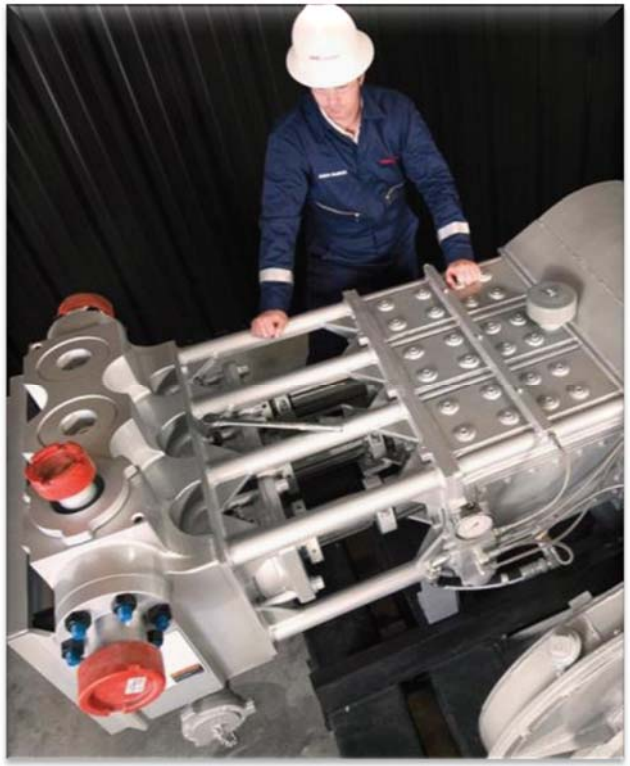
From wellhead to pipeline, autonomous ecosystems that increase uptime and reduce greenhouse gas emissions

- Drilling and completion equipment: wellheads, trees, connectors
- iComplete™: our integrated pressure containment ecosystem for well stimulation
- Pressure Control solutions: Treating iron, manifolds, well service pumps, Coflexip®
- Flowback and well testing services: desanders, Automated Well Testing Package AWT™, separation vessels.
- Production: chokes, advanced separation systems, multi-phase meters, Bean® pump
- iProduction™: our integrated production ecosystem for onshore unconventional
- Midstream and downstream transportation measurement solutions: Smith meter, Ultrasonic meter, LACT units, FuelFACS®, TruckEye™
- Shallow Water iEPCI and iExplore™: shallow water integrated solutions
- Automation and digital services with our proprietary UCOS® and InsiteX™ platforms
- E-Mission™: Production controls that minimize flaring and maximize oil production

Surface Technologies.

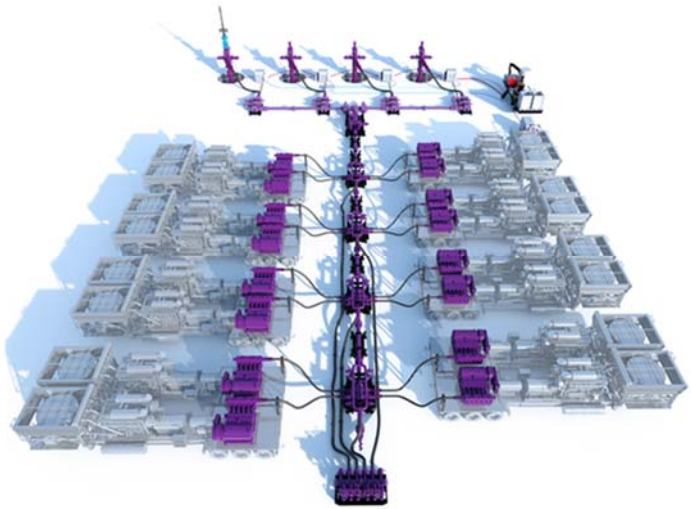
Surface Wellhead.	Fluid Control.	Completion Services.







Surface: markets we operate in and key strengths.





Markets: Drilling | Completions | Pressure Control | Production | Measurement

Key strengths:

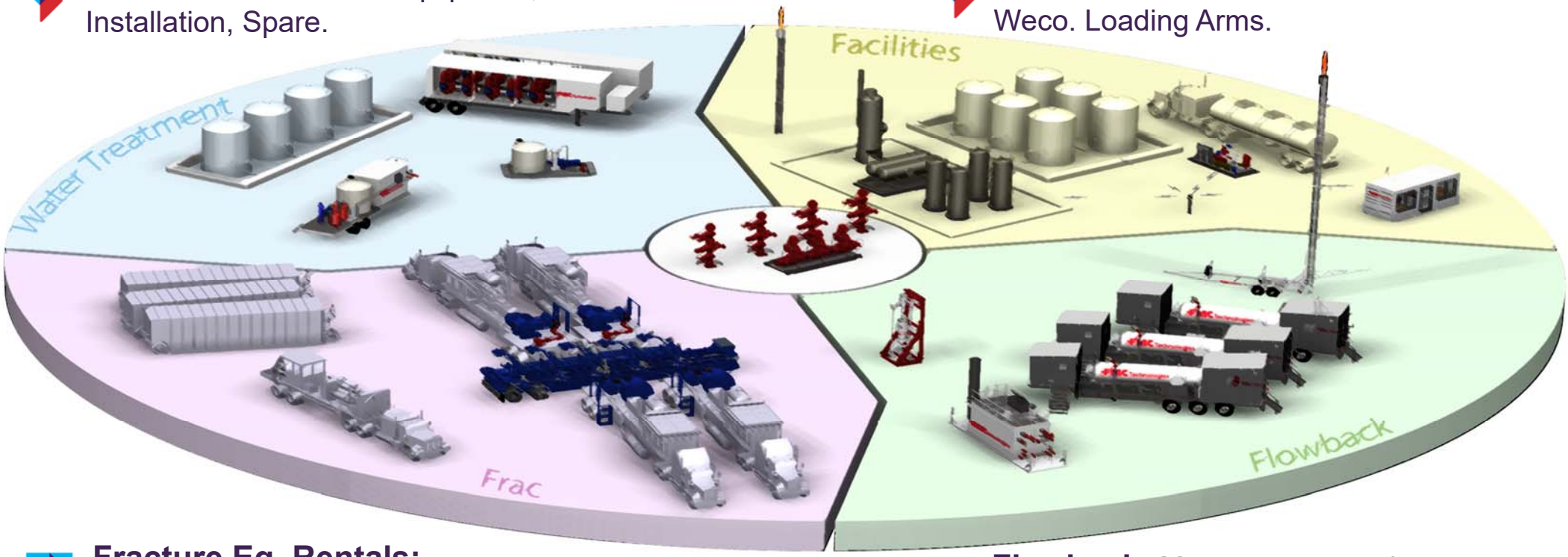
- Technology that reduces Greenhouse Gas emissions.
- Integrated ecosystems that reduce costs and increase uptime.
- Unmanned operations with a single digital interface.



Surface Services – Capacities.

Surface Wellheads: Equipment, Installation, Spare.

HP lines: Certifications, Chiksan, Weco. Loading Arms.



Fracture Eq. Rentals:
Fracture valves and components rentals.

Flowback: Measurement and water treatment.

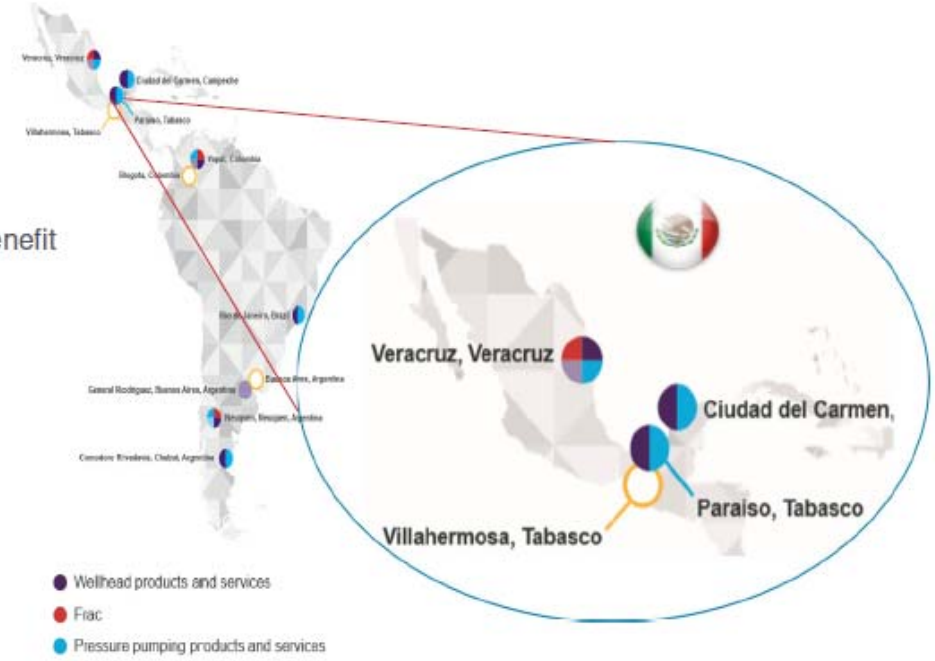
Surface Services Mexico

Technician Service Personnel

- ✓ 14 Service techs
  - ✓ 8 Cd del Carmen (off shore)
  - ✓ 6 Paraiso (Onshore)
- ✓ Experience and best practices to benefit local operations
- ✓ Strong Culture of Service
- ✓ Extensive Training Program

Equipment Services

- ✓ 07 Lubricating Equipment
- ✓ 07 Greasing Equipment
- ✓ 03 Sets of Installation Tools



Surface Well Head Assembly and Test Plant

- Veracruz

Service Locations

- Paraiso
- Ciudad del Carmen

Administrative office

- Villahermosa

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Manufacturing Plant Veracruz, MEX.

Capacity.

- Monthly available hours 21K/16Assembler´s
- Assembly Areas 16200 ft2.
- Central Warehouse 32300 ft2
- 2 Test Bunkers w/ HP Pumps 30K psi EA / 1 HP. Backup Pump. Electronic Recording.
- 1 Gas test pit w/ HP Pump 30K psi , nitrogen injection.
- 2 Bridge cranes 10T.
- 3 Jig Cranes 2T.
- Paint Cabine

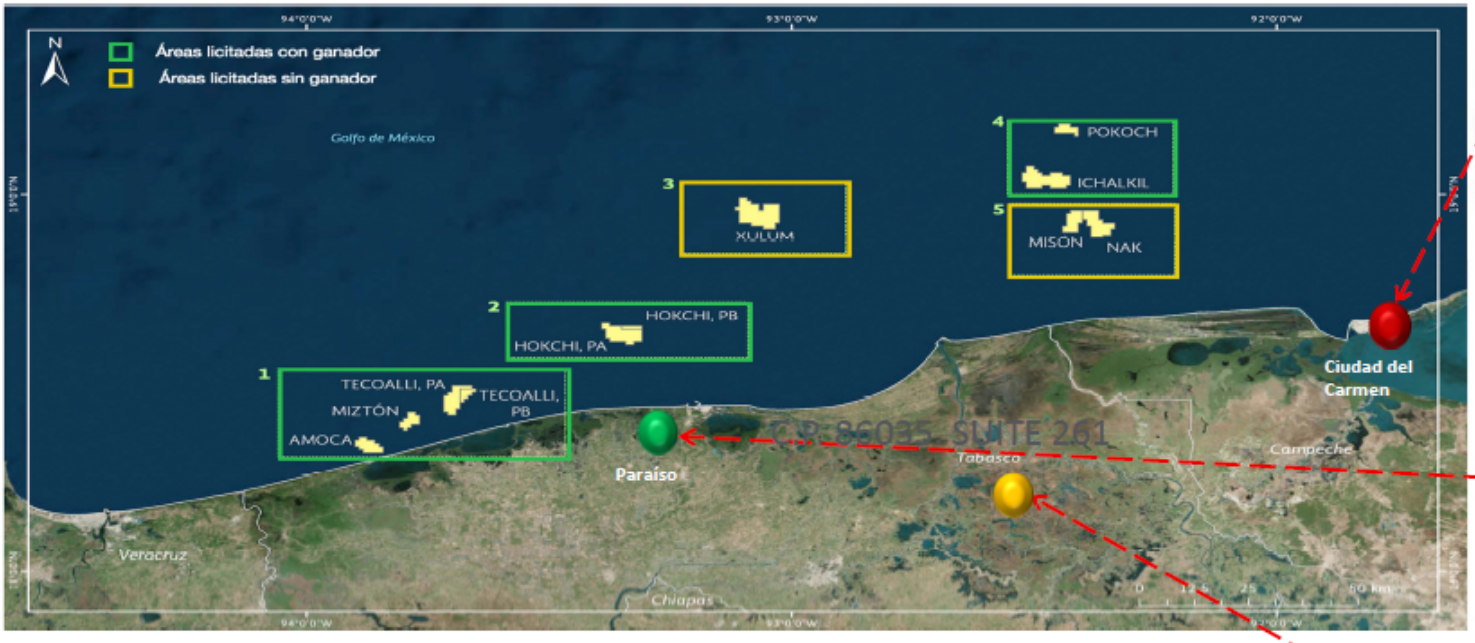






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Service Locations for Surface Wellhead



Ciudad del Carmen



- ADMINISTRATIVE OFFICE
- WORKSHOPS
- PAINT BOOTH
- 15,000 PSI TEST CABIN
- SAND BLAST MACHINE
- WAREHOUSE

Paraiso



- ADMINISTRATIVE OFFICE
- 2 WORKSHOPS
- WAREHOUSE AREA



- ADMINISTRATIVE OFFICE VILLAHERMOSA

✓ The Bases of service strategically located in Paraíso and Ciudad del Carmen offers the best solutions of trained personnel and equipment to be able to provide a better service to the different Assets of the land area of Villahermosa and its surroundings as well as the Marine Zone

TechnipFMC

Certification.



Certificate of Authority to use the Official API Monogram

License Number: 6A-0040.13 **ORIGINAL**

The American Petroleum Institute hereby grants to

FMC TECHNOLOGIES DE MEXICO, S.A. DE C.V.
Calle Laurel Lote 41, Manzana Xix
Bruno Pagliai
Veracruz, Veracruz
Mexico

the right to use the Official API Monogram® on manufactured products under the conditions in the official publications of the American Petroleum Institute entitled API Spec Q1® and **API-6A** and in accordance with the provisions of the License Agreement.

In all cases where the Official API Monogram is applied, the API Monogram shall be used in conjunction with this certificate number: **6A-0040.13**

The American Petroleum Institute reserves the right to revoke this authorization to use the Official API Monogram for any reason satisfactory to the Board of Directors of the American Petroleum Institute.

The scope of this license includes the following: Casing and Tubing Heads, Cross-Over Connectors, Slip-Type Hangers, Mandrel-Type Hangers, Gate, Ball, Plug Valves at PSL 1, PSL 2, PSL 3, PSL 4; Chokes, Adapter Spools and Spacer Spools at PSL 1, PSL 2, PSL 3; Surface Safety Valves, Underwater Safety Valves at PSL 2, PSL 3; Boarding Shutdown Valves at PSL 3; Pneumatic and Hydraulic Actuators

QMS Exclusions: No Exclusions Identified as Applicable

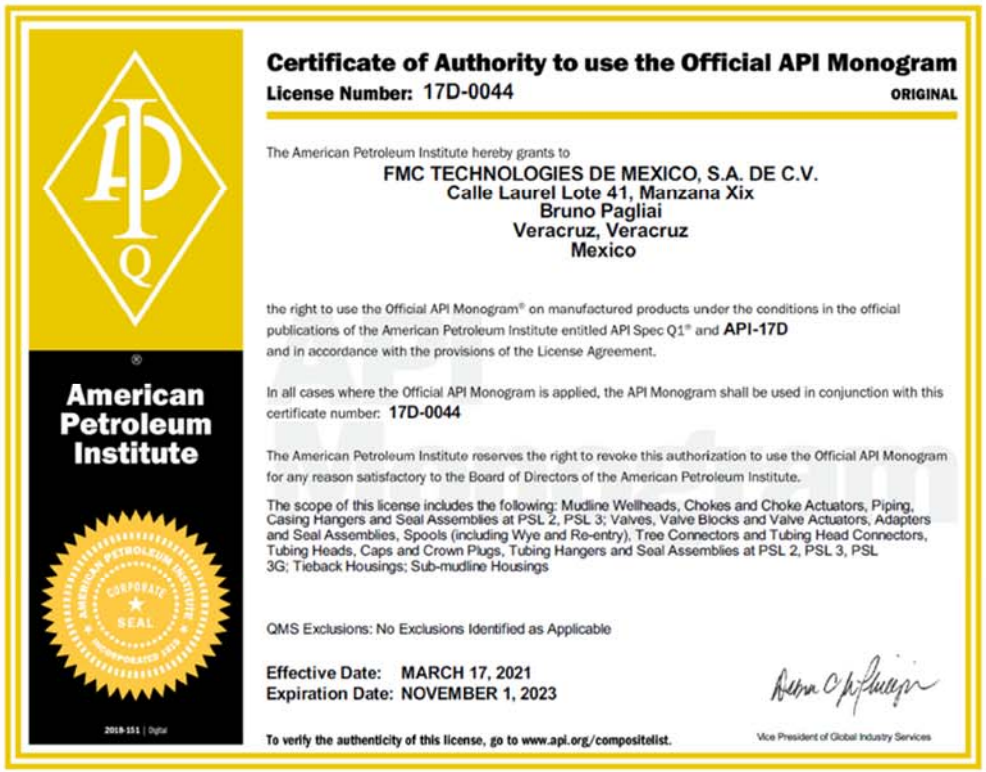
Effective Date: MARCH 17, 2021
Expiration Date: NOVEMBER 1, 2023

Vice President of Global Industry Services

To verify the authenticity of this license, go to www.api.org/compositelist.

American Petroleum Institute

2018-151 | Digital



Certificate of Authority to use the Official API Monogram

License Number: 17D-0044 **ORIGINAL**

The American Petroleum Institute hereby grants to

FMC TECHNOLOGIES DE MEXICO, S.A. DE C.V.
Calle Laurel Lote 41, Manzana Xix
Bruno Pagliai
Veracruz, Veracruz
Mexico

the right to use the Official API Monogram® on manufactured products under the conditions in the official publications of the American Petroleum Institute entitled API Spec Q1® and **API-17D** and in accordance with the provisions of the License Agreement.

In all cases where the Official API Monogram is applied, the API Monogram shall be used in conjunction with this certificate number: **17D-0044**

The American Petroleum Institute reserves the right to revoke this authorization to use the Official API Monogram for any reason satisfactory to the Board of Directors of the American Petroleum Institute.

The scope of this license includes the following: Mudline Wellheads, Chokes and Choke Actuators, Piping, Casing Hangers and Seal Assemblies at PSL 2, PSL 3; Valves, Valve Blocks and Valve Actuators, Adapters and Seal Assemblies, Spools (including Wye and Re-entry), Tree Connectors and Tubing Head Connectors, Tubing Heads, Caps and Crown Plugs, Tubing Hangers and Seal Assemblies at PSL 2, PSL 3, PSL 3G; Tieback Housings; Sub-mudline Housings

QMS Exclusions: No Exclusions Identified as Applicable

Effective Date: MARCH 17, 2021
Expiration Date: NOVEMBER 1, 2023

Vice President of Global Industry Services

To verify the authenticity of this license, go to www.api.org/compositelist.

American Petroleum Institute

2018-151 | Digital

Certification.



American Petroleum Institute

REGISTRATION NO. Q1-1415

Certificate of Registration

The American Petroleum Institute certifies that the quality management system of

FMC TECHNOLOGIES DE MEXICO, S.A. DE C.V.
Calle Laurel Lote 41, Manzana Xix
Bruno Pagliai
Veracruz, Veracruz
Mexico

has been assessed by the American Petroleum Institute and found to be in conformance with the following:

API Specification Q1

The scope of this registration and the approved quality management system applies to the:

Design, Manufacture, Repair, Remanufacture, Installation and Service of Subsea and Surface Wellhead Equipment, Mudline Systems and Christmas Trees

API approves the organization's justification for excluding:

No Exclusions Identified as Applicable

Effective Date:	**NOVEMBER 1, 2020**
Expiration Date:	**NOVEMBER 1, 2023**
Registered Since:	**JULY 27, 2011**

Vice President of Global Industry Services

API Spec Q1 Registered



QMS REGISTERED

Certificate of Registration

APIQR® REGISTRATION NUMBER
0598

This certifies that the quality management system of

FMC TECHNOLOGIES DE MEXICO, S.A. DE C.V.
Calle Laurel Lote 41, Manzana Xix
Bruno Pagliai
Veracruz, Veracruz
Mexico

has been assessed by the American Petroleum Institute Quality Registrar (APIQR®) and found it to be in conformance with the following standard:

ISO 9001:2015

The scope of this registration and the approved quality management system applies to the

Design, Manufacture, Repair, Remanufacture, Installation and Service of Subsea and Surface Wellhead Equipment, Mudline Systems and Christmas Trees

APIQR® approves the organization's justification for excluding:

No Exclusions Identified as Applicable

Effective Date:	**NOVEMBER 1, 2020**
Expiration Date:	**NOVEMBER 1, 2023**
Registered Since:	**NOVEMBER 1, 2017**

Vice President of Global Industry Services

QUALITY REGISTRAR



Lloyd's Register

Current issue date:	1 November 2020	Original approval(s):
Expiry date:	31 October 2023	ISO 45001 - 11 September 2020
Certificate identity number:	10291469	

Certificate of Approval

This is to certify that the Management System of:

FMC Technologies de México, S.A. de C.V.

Calle Laurel Lote 41 Manzana XIX Bruno, Pagliai, 91697 Veracruz, Mexico

has been approved by Lloyd's Register to the following standards:

ISO 45001:2018

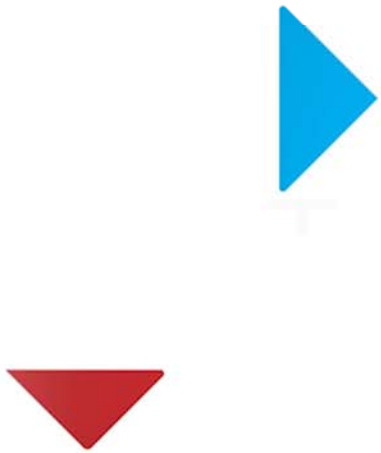
Approval number(s): ISO 45001 – 00026897

The scope of this approval is applicable to:
Manufacture, Repair, Re-Manufacture and Service of Wellhead Equipment and Christmas Trees.

Check out our new **Surface** app to access customer resources!
Scan the QR Code or go to https://surface.apps.technipfmc.com



Updated Feb 16, 2021)



Updated Feb 16, 2021)