P&L Results Actual vs Budget Detail MTD/YTD (438)

NRC US SOB

Current Period: JAN-24

Currency: USD

LOB=01 (National Response Corporation (NRC)), CO=110 (NRC Mexico)

ACCT	MTD Actual
Revenue	90,657
Cost of Sales	140,884
Gross Profit	-50,226
Gross Margin %	-55.4
SG&A	68,796
SG&A (% of Revenue)	75.9
EBITDA	-119,022
EBITDA Margin %	-131.3
Industrial Services	0
Remediation	0
Waste Management / T&D	0
ES-Marine	0
Other / Rebillables	0
Project Management	0
Retainer / Standby	90,657
Equip Leasing / Professional	0
Revenue (excl. ER)	90,657
Emergency Response - Land	0
Emergency Response - Marine	0
Total Emergency Response	0

Total Revenue	90,657

FTE Related Expenses

40100 Wages	64,658
41100 Payroll Taxes	40,272
41110 Health/Life/Disability	1,727
Total Wages & Benefits (COS & Opex)	106,656
Total Wages & Benefits (G&A)	0
Total Subcontractors (ICN)	0
Total FTE related	106,656

Non-FTE related (Revenue Support)

44350 Equipment Maintenance	153
57110 Facility Maintenance	37
Total Repairs & Maintenance / Dry-dock	190
44260 Fire & Safety Equipment	0
45100 Supplies	1,326
45170 Equipment Purchases	0
46100 Fuel & Fuel Accessories	149
47270 Uniforms & Protective Clothing	87
49190 Cost of Sales - Product Sales	6,222
Total Supplies & Equipment	7,784
Total Charter, Lease & Equipment Rental	0
47280 Security	1,739
Total Training & Safety	1,739
Total Subcontractors	0
Total Waste & Internal Disposal	0
42100 Communications - Data Network	0
42130 Communications - Cellular & Pager	282
Total IT & Communications (COS & OPEX)	282
47180 Utilities	878
47195 Rent	9,135

Total Rent & Utilities (COS & OPEX)	10,013
48110 T&E - Miscellaneous	0
48121 T&E - Company Car Fuel	1,897
48130 T&E - Meals not at Restaurants (50%)	116
48140 T&E - Meals at Restaurants (100%)	299
48150 T&E - Airfare	533
48152 T&E - Airline Booking Fees	0
48158 T&E - Bus, Subway, Taxi & Train	0
48161 T&E - Toll	0
48170 T&E - Hotel	1,382
Total Travel & Entertainment (COS & OPEX)	4,228
47150 Freight	9,991
47240 Customs & Cabotage	0
Total Other (COS & OPEX)	9,991

Total Non-FTE related (revenue support)	34,227
SG&A	
43100 Insurance - General Liab	20,469
43106 Insurance - Other	5,013
43150 Bonds Insurance Expense	1,171
Total Insurance	26,653
Total IT & Communications (SG&A)	0
Total Rent & Utilities (SG&A)	0
47120 Postage & Courier	0
57150 Office Supplies	1,101
Total Office Supplies & Other Expenses	1,101
57200 Legal	2,334
57220 Professional Fees - Consulting	435
57230 Audit & Tax	3,240
Total Professional Fees	6,009
47235 Fines & Penalties	779
47250 Bank & Finance	336
57250 Bank & Finance	12
57276 Sales Tax Expense	7,874
Total Bank Fees & Taxes	9,001

47230 Permits, Licenses & Regulatory Complian	6,873
Total Permits, Licenses & Regulatory Compliai	6,873
Total Travel & Entertainment (SG&A)	0
47260 Agent Fee	6
57465 Alloc Management Fee	19,153
Total Other (SG&A)	19,160

Total Non-FTE related (SG&A)	68,796
Total Expenses	209,680
EBITDA	-119,022