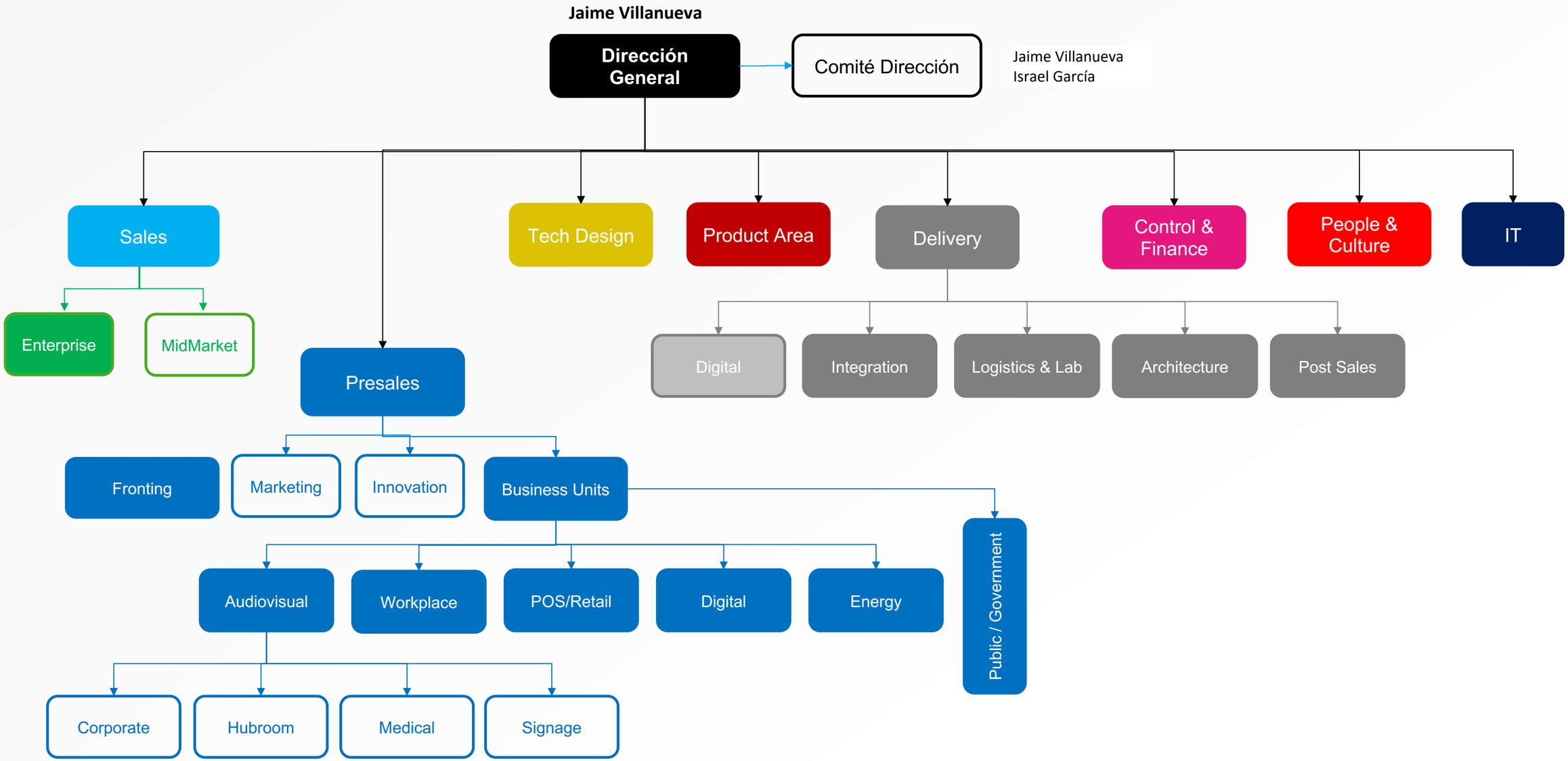
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SALES

ENTERPRISE

KAM

- Adrián Madrid (Resp. Equipo Comercial)
- Ana Castillo
  Eduardo Segura
  Emilio Peramato
  Ricardo Frutos
- José Antonio Juárez (MXC)

BUSINESS MANAGERS

- Fernando Puente Workplace
- Jaiver de Córdoba Hospitality
- Miguel Ángel Martín AV Corporate
- Roi Iglesias POS / Retail
- José Luis Asensio Public Gov. / Medic
- Javier Lima Digital
- Susana Espino Energy

KAM Specialist

Miguel Ángel Pérez	Hospitality
Iria Bouzas	Hospitality
Miquel Garcías	POS Retail
Daniel Abril	POS Retail
Raúl Peñalba	AV / Medical
Carlos González	Digital
Román Villavilla	Energy

MIDMARKET

Account Manager

Internal Sales Sales Support

- Fernando Puente (Resp. Equipol)
- Nuria Palacio
  Rosana Martín
  Mª José Martínez
  Ainhoa Arzoz
  Leonela Araujo
  María González
  Ana Samartino

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PRESALE

MARKETING
Roi Iglesias (Mgr)

Manuela Barrero

INNOVATION
César Trigo (Mgr)

Innovation Commité
César Trigo
Paulo Lima
Carlos Meñaca
Roi Iglesias

Desarrollo Producto
Orchextra
RealDOOH
Kentia
BeWin
Proyectos
Eco Inside
CIP
Hubroom

FRONTING
Enilio Álvarez (Mgr)

BUSINESS UNITS

AUDIOVISUAL

CORPORATE
Miguel Ángel Martín
Manager

Luis Miguel Díaz
Félix Palencia

HUBROOM
Javier de Córdoba
Manager

MEDICAL
José Luis Asensio
Manager

SIGNAGE
Roi Iglesias
Manager

WORKPLACE
Fernando Puente
Manager

Gabriel Moraleda
Alejandro Varas

POS / RETAIL
Roi Iglesias
Manager

DIGITAL
Javier Lima
Manager

ENERGY
Susana Espino
Manager

Judith Mateos

TECH DESIGN

Engineering
Carlos Meñaca (Mgr)
José Carlos Martín
Javier Vidal
Matías García

Adrián Serrano

Concept Design
Fernando Junco

PRODUCT AREA
José Luis Asensio
(Mgr)

Product Managers

Ruth Parejo
(Buyer)

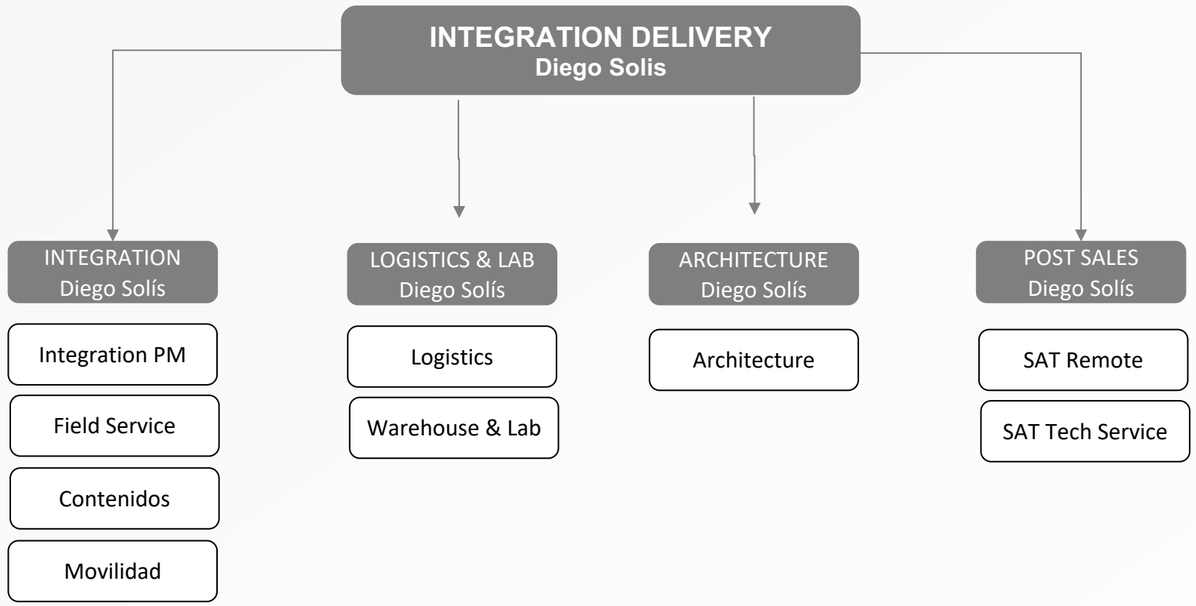
PUBLIC / GOVERNMENT

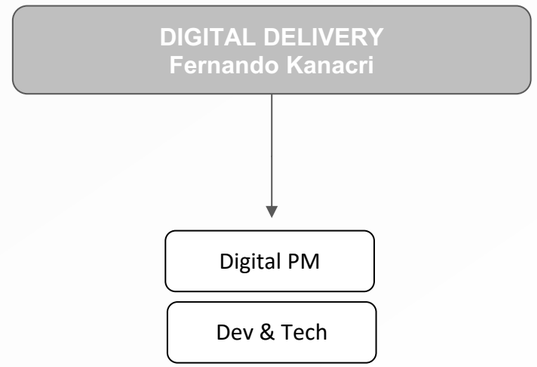
José Luis Asensio
Manager

Álvaro SanMiguel
Pablo Segurado

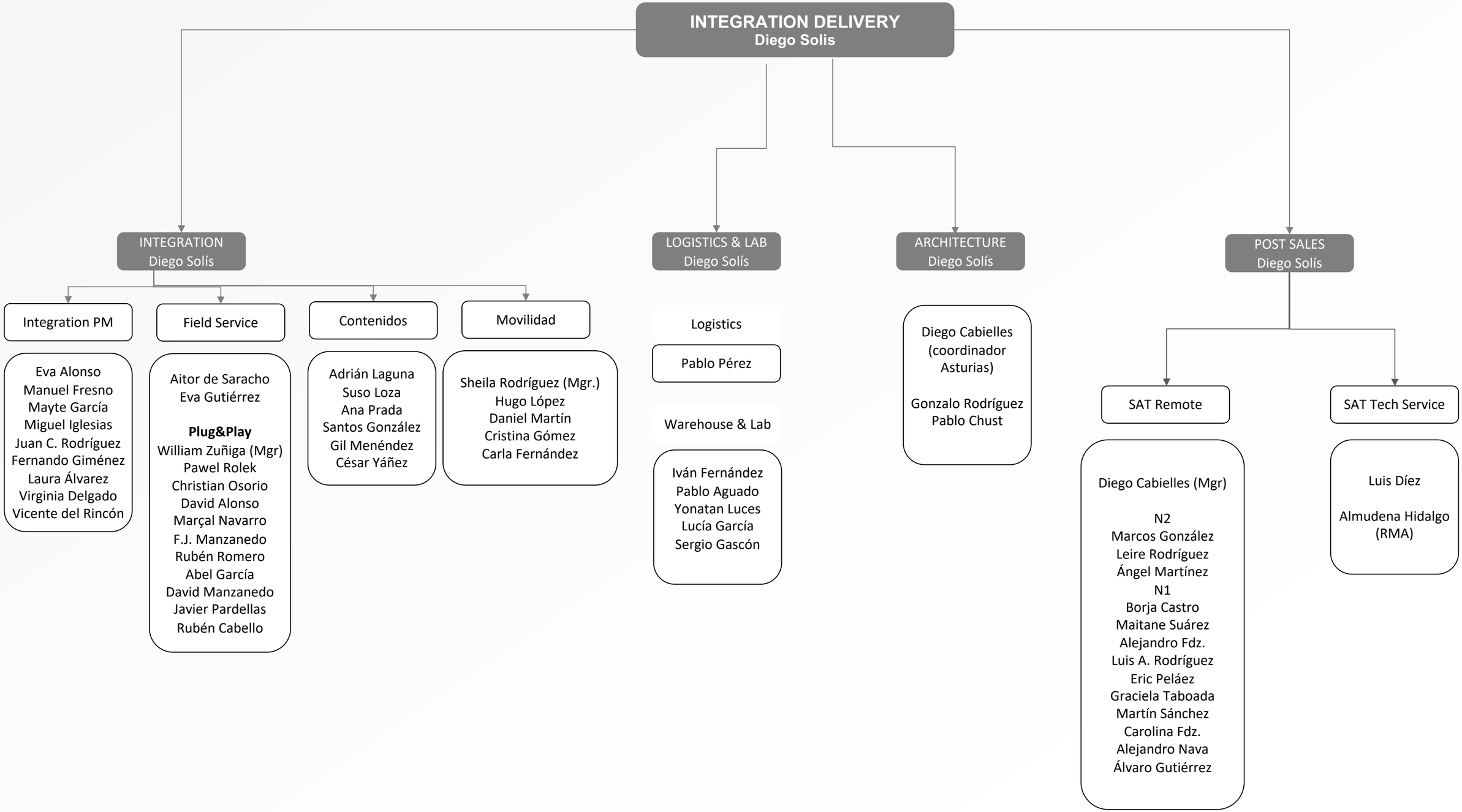
Lorena Estrada

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DELIVERY

DIGITAL

Director de Operaciones & Delivery
Fernando Kanacri

Business Unit Director
Javier Lima

Director Tecnología & Innovación
César Trigo

Business Dev
Carlos González

Project Managers
- Jessica Moreno
- Alberto Garrido
- Leonardo Gabrielle
- Guillermo Pedrero
- Anabel García
- Jorge Riveiro
- Asier Olaeta

UX & UI
- José Almanza
- Carlos Santos

Web
- David Ibarra
- David Platas
- Mariano Hernández
- Lionel Castro

iOS
- David Rada
- Sergio López
- Franco Guiotti

Android
- Alberto Saez
- Alberto Sainz
- Jose Benito

Quality Assurance
- Rebeca García
- Miguel García

DevSecOps & Arquitectura
- **DevSecOps Manager** Eduardo Hidalgo
- **Architecture Manager** Jaime Escolar
- **Architect** Pablo Hernández
- **Architect** Alejandro Jiménez
- **Architect** Cristina Sánchez
- **DevSecOps** Kevin Reyes
- **DevSecOps** TBC
- **Service Manager - Monitorización** TBC

Estrategia de Producto
- **Product Strategist** Paulo Lima
- **Business Analyst** Adriano Galello

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DELIVERY

DIGITAL BRASIL

Director de Operaciones & Delivery
Fernando Kanacri

Managing Director
Javier Lima

Director Tecnología & Innovación
César Trigo

Site Manager

Marcelo Shinji

Quality Assurance

Beatriz Oliveira

Operaciones

Camila Graça

Fernanda Domené

Thiago Graça

Bianca Paiva

Daniela Damasceno

Rodrigo Silva

CONTROL & FINANCE

Gema Manzanero
Manager

Carla Caro
Noelia Formoso
Laura del Oso
Laura Lobato
Mireia Andreu
Lorena Estrada

Riesgos y Créditos
Report y Control
Contabilidad y Fiscal
Financiero y Tesorería

PEOPLE & CULTURE

Elena Aguirre
Manager

Teresa Rodríguez

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