GlobalCIS Credit Information Services — The leading supplier of global credit reports

Freshly Investigated Credit Report (Fullcheck) - Executive Summary

DISTRIBUIDORA COLOMBINA LTDA

Date : 29 Oct, 2024

Company Details

Global Identifier	:	P5721420
Country	:	Colombia
Business Entity Name	:	DISTRIBUIDORA COLOMBINA LTDA
Operating Address	:	La Eliana Paraje de Tapias, Tulua, Valle del Cauca
Tel	:	[+57] 60-22339747
Fax	:	[+57] 60-28851811
Email	:	aochoa@colombina.com
Website	:	http://www.colombina.com
Primary Business Activity	:	Trader
Primary Industry	:	Food Products

Key Facts

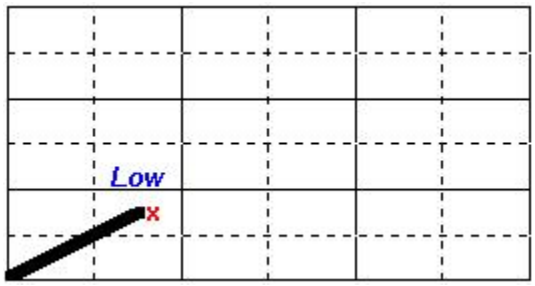
Registered Legal Address	:	La Eliana Paraje de Tapias, Tulua, Valle del Cauca
License Number	:	99196
Date of Registration	:	3 Oct, 2019
Issuing Authority	:	CAMARA DE COMERCIO - Tulua
Legal Form - Category	:	Private Company with Limited Liability
Legal Form - Full Name	:	Limitada
Legal Form - Abbreviation	:	LTDA (1)
License Status	:	License exists - Normal.
Operational Status of Business	:	Normal
Employees	:	20
Capital	:	US$ 5,924

Note:

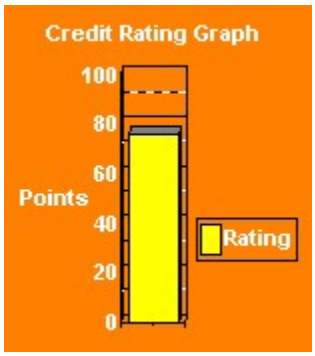
(1) The abbreviation appearing at the end of the SBE's name above is an abbreviation of the Legal Form "LIMITADA" which is automatically generated by GlobalCIS® software.

Credit Rating & Risk Analysis

Risk Index: Low



Credit Rating: Good



Points Allocated: 76

CREDIT RATING

The GlobalCIS® Credit Rating ("GCR") is a score based on statistical analysis of both financial and a wide range of non-financial data. The GCR algorithm predicts the probability of the Subject Business Entity (SBE) becoming insolvent in the 12 months following the date on which the algorithms generate the corresponding GCR score.
An integral part of the GCR and Risk Assessment provides an estimated credit amount that can generally be considered for a specific period, based on the facts available at the time of review.

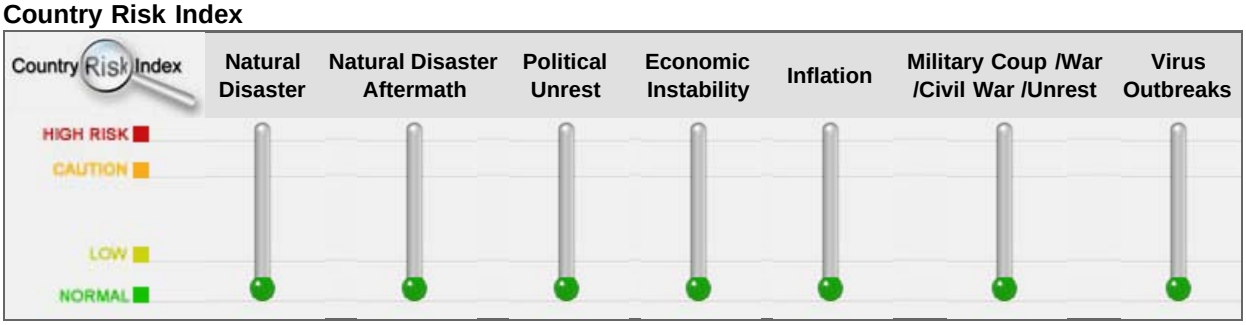
CREDIT ASSESSMENT FACTORS

GlobalCIS® Credit risk assessment is gauged on 12 key business factors.
Each factor is assigned a rating and the total is aggregated and weighed in consideration of any other influencing factors relevant to the final assessment.

These factors include but are not limited to:

Financial Status	Legal Form & Management	Industry sector & trends
Financial impact by related parties	Shareholders, Principals, Family involvement & support	Adverse information (Civil litigation, contractual defaults)
Consecutive years of Profitability and/or Liabilities	Scale of operations	Years in business & Corporate milestones
Assets (Real estate, Patents, Machinery, etc.)	Trade references & reputation	Third party points of references (Import agencies, Distribution rights, etc.)

Country Risk Index



Adverse Data

Results	: Zero (0) records found.

Financials - Summary (Currency: USD - US Dollar)

Year	Turnover	Assets	Net Income
2021 Annual	52,776,198	20,547,958	218,743
2022 Annual	53,699,636	18,321,184	1,608,623
2023 Annual	61,548,685	18,944,514	4,176,335

Sales Trend - Analysis

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
-	-	-	-	-	-	-	-	1.75%	14.62%

Recommended Credit Limit - Trade Finance

Maximum Recommended Credit	: USD $1,800,000 based on 30 days

Primary Products

Products / Materials / Services Description	Activity
Canned fish	Trading
Cereals	Trading
Chocolates	Trading
Coffee	Trading
Confectioneries	Trading

Commercial Credit Inquiries

Date of Inquiry	Industry in which Inquirer Operates	Credit Type (* / **)	Credit Amount	Period
28 Oct, 2024	Financial Services - Trade Insurance, Factoring, Underwriting	MRC	USD 1,800,000	30 days

Note:

* **MRC :** Max. Recommended Credit amount

** **ISC :** Inquirer Specified Credit amount

Fullcheck Report Details

Country	:	Colombia
Business Entity Name	:	DISTRIBUIDORA COLOMBINA LTDA
Primary Business Activity	:	Trader
Primary Industry	:	Food Products
Office Contact Details		
Operating Address	:	La Eliana Paraje de Tapias, Tulua, Valle del Cauca
Tel	:	[+57] 60-22339747
Fax	:	[+57] 60-28851811
Email	:	aochoa@colombina.com
Website Details		
Website	:	http://www.colombina.com
Status	:	Normal - operational
Tax / VAT Details		
Tax Issuing Authority	:	DIRECCION DE IMPUESTOS Y ADUANAS NACIONALES (DIAN)
Tax Number	:	8903011633

SIC PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Candy and other confectionery products	2064	Trading
Canned and cured fish and seafoods	2091	Trading
Cereal breakfast foods	2043	Trading
Chocolate and cocoa products	2066	Trading
Confectionery	5145	Trading
Cookies & Crackers	2052	Trading
Food products, nspf	2099	Trading
Pickled fruits and vegetables, vegetable sauces and seasonings, and salad dressings	2035	Trading

HARMONIZED PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Biscuits and other similar baked products	1905901090	Trading
Chocolate & other food products containing cocoa	1806	Trading
Coffee, tea, mate & spices	0900	Trading
Food preparations	2106	Trading
Ice cream and other edible ice, with cocoa or not	2105	Trading
Sauces & prep; mixed condiments, mustard flour etc	2103	Trading

NACE PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Manufacture of bakery and farinaceous products	1070	Trading
Manufacture of bread; manufacture of fresh pastry goods and cakes	1071	Trading

DETAILED PRODUCT CLASSIFICATION & ACTIVITY

Products / Materials / Services Description	Ranking	Activity
Cookies	Primary	Trading
Dressings	Primary	Trading
Ice creams	Primary	Trading
Sauce	Primary	Trading
Snacks	Primary	Trading
Sweets	Primary	Trading

CORE BUSINESS DESCRIPTION

Core Business

The primary business focus of DISTRIBUIDORA COLOMBINA LTDA is Trading - Finished products.

Key products include:

- Canned fish
- Cereals
- Chocolates
- Coffee
- Confectioneries
- Cookies
- Dressings
- Ice creams
- Sauce
- Snacks
- Sweets

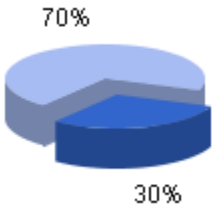
Supplementary Business

In addition to the core business, DISTRIBUIDORA COLOMBINA LTDA also is engaged in the following areas of business:

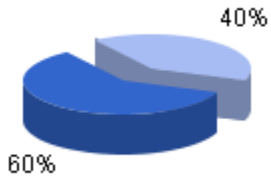
1. Exporting
    - Exporting - Finished products
2. Importing
    - Importing - Finished products

DOMESTIC SALES & PURCHASES

Annual Sales Analysis	Percentage
Domestic Sales	70%
International Sales (Exports)	30%



Annual Purchases Analysis	Percentage
Imports	40%
Local Purchases	60%



COMPANY MANAGEMENT

Management Listings

	Name	Nationality	Job Description	Dept. / Division
1	Mr. Alfredo Fernandez De Soto Saavedra	Colombian	General Manager	-
2	Mr. Daniela Londono	Colombian	Legal Representative	-
3	Mr. Manuel Eduardo Rios Zapata	Colombian	Auditor	-

Management Details - 1

Personal Unique Identifier	:	MI02385053
Name	:	Mr. Alfredo Fernandez De Soto Saavedra

Other Positions

Country	Company name	Position
Colombia	COLOMBINA SA	Authorized representative

Management Details - 2

Personal Unique Identifier	:	MI06224918
Name	:	Mr. Daniela Londono

Management Details - 3

Personal Unique Identifier	:	MI06224919
Name	:	Mr. Manuel Eduardo Rios Zapata

CAPITAL (Currency: COP - Colombian Peso)

Authorized Capital	:	$ 25,000,000.00

FINANCIAL STATEMENT - DETAILED

Balance Sheet

Currency : USD
Denomination : 1
Financial Year Ending : December

Financial Highlights	2021 Annual	2022 Annual	2023 Annual
Non-current assets			
Total Assets (*)	20,547,958.00	18,321,184.00	18,944,514.00
Non-current liabilities			
Total Liabilities (*)	16,381,972.00	16,686,096.00	14,774,443.00
Shareholders Funds (*)	4,165,986.00	1,635,088.00	4,170,071.00

Note: (*)

Financial Highlights

Income Statement

Currency : USD
Denomination : 1
Financial Year Ending : December

Financial Highlights	2021 Annual	2022 Annual	2023 Annual
Turnover (*)	52,776,198.00	53,699,636.00	61,548,685.00
Profit After Tax attributable to Shareholders (*)	218,743.00	1,608,623.00	4,176,335.00

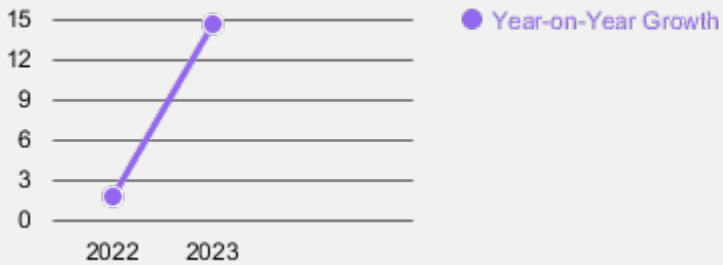
Note: (*)

Financial Highlights

Financial Ratios - Time Series Analysis

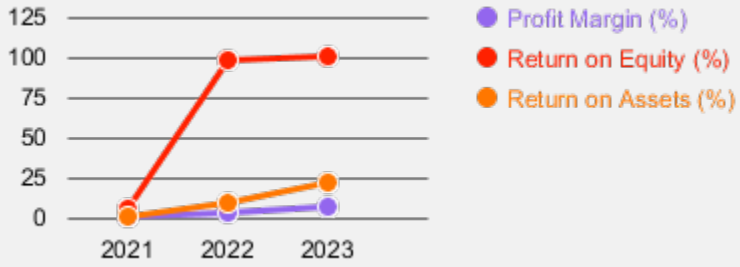
Financial Highlights	2021 Annual	2022 Annual	2023 Annual
Growth %			
Year-on-Year Growth	-	1.75	14.62
Profitability			
Profit Margin (%)	0.41	3.00	6.79
Return on Equity (%)	5.25	98.38	100.15
Return on Assets (%)	1.06	8.78	22.05
Leverage			
Total Debt Equity (Times)	3.93	10.21	3.54
Total Asset To Total Equity	4.93	11.21	4.54
Asset Management			
Total Assets Turnover (Times)	2.57	2.93	3.25

Growth %



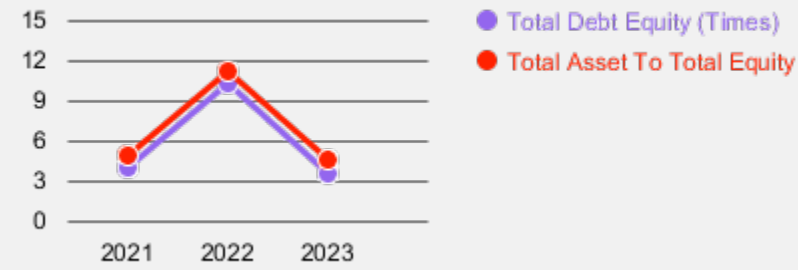
Year	Year-on-Year Growth
2023	14.62
2022	1.75

Profitability



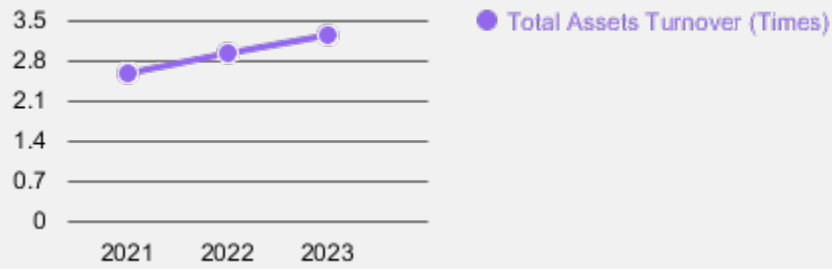
Year	Profit Margin (%)	Return on Equity (%)	Return on Assets (%)
2023	6.79	100.15	22.05
2022	3.00	98.38	8.78
2021	0.41	5.25	1.06

Leverage



Year	Total Debt Equity (Times)	Total Asset To Total Equity
2023	3.54	4.54
2022	10.21	11.21
2021	3.93	4.93

Asset Management



Year	Total Assets Turnover (Times)
2023	3.25
2022	2.93
2021	2.57

Based on the corporate laws of Colombia, legal entities which are a Private Company with Limited Liability are not required to make public disclosure of their annual financials. Although basic financials were obtained for reference.

REPUTATION

Reference checking for the purpose of establishing DISTRIBUIDORA COLOMBINA LTDA's reputation within the respective industry failed to reveal any adverse information.

NEGA-SCAN - ADVERSE DATA MONITORING

DISHONORED CHECKS	**No Record Found**
DEBT	**No Record Found**
CIVIL LITIGATION	**No Record Found**
PERFORMANCE DEFAULTS	**No Record Found**
ADVERSE LOCAL MEDIA COVERAGE / ADVERSE FILING HISTORY	**No Record Found**

PAYMENT TERMS

Selling

Type	Terms
Exports	Telegraphic Transfer (T/T) - Received at time of transaction Letter of Credit (At-sight)
Local	Cash on delivery (COD) Credit - Unsecured 30~60 days

Purchasing

Type	Terms
Local	Credit - Unsecured 30~60 days Cash on delivery (COD)
Imports	Letter of Credit (At-sight) Telegraphic Transfer (T/T) - Executed at time of transaction

RELATED PARTIES (Subsidiaries, Joint-ventures & Affiliates)

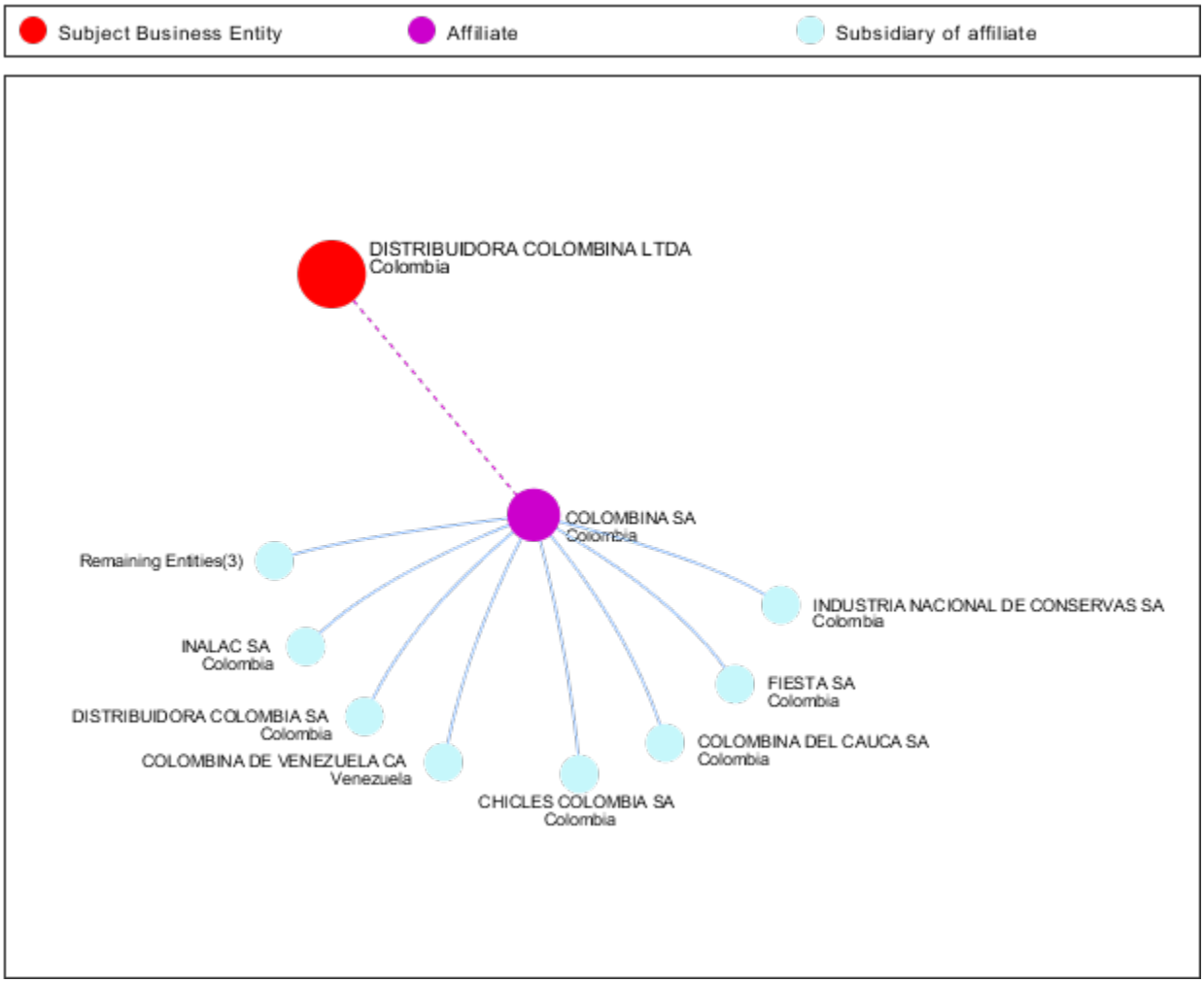
The following provides a summary of the number of businesses that are related to DISTRIBUIDORA COLOMBINA LTDA:

TYPE	DOMESTIC
	TOTAL
Subsidiaries	-

Joint-Ventures	-
Minority shareholdings	-
Affiliates	1
Liaison / Representative Offices	-

MAPPING OF RELATED PARTIES

Legend



Domestic

Business Entity Name	**: COLOMBINA SA**
Global Identifier	: P0936664
Country	: Colombia
Relationship	: Affiliate
Operational Address	: Carrera 1, 24-56, Valle del Cauca, Cali
Primary Business Activity	: Manufacturer
Industry	: Food Products

SHAREHOLDERS

Not available - According to the corporate statutory laws for this type of Legal Form - Category (Private Company with Limited Liability) in Colombia, there is no public disclosure of Shareholders.

COMPANY DIRECTORS

Not available - According to the corporate statutory laws for this type of Legal Form - Category (Private Company with Limited Liability) in Colombia, there is no public disclosure of Directors.

INTERNATIONAL TRADE - Activity & Markets

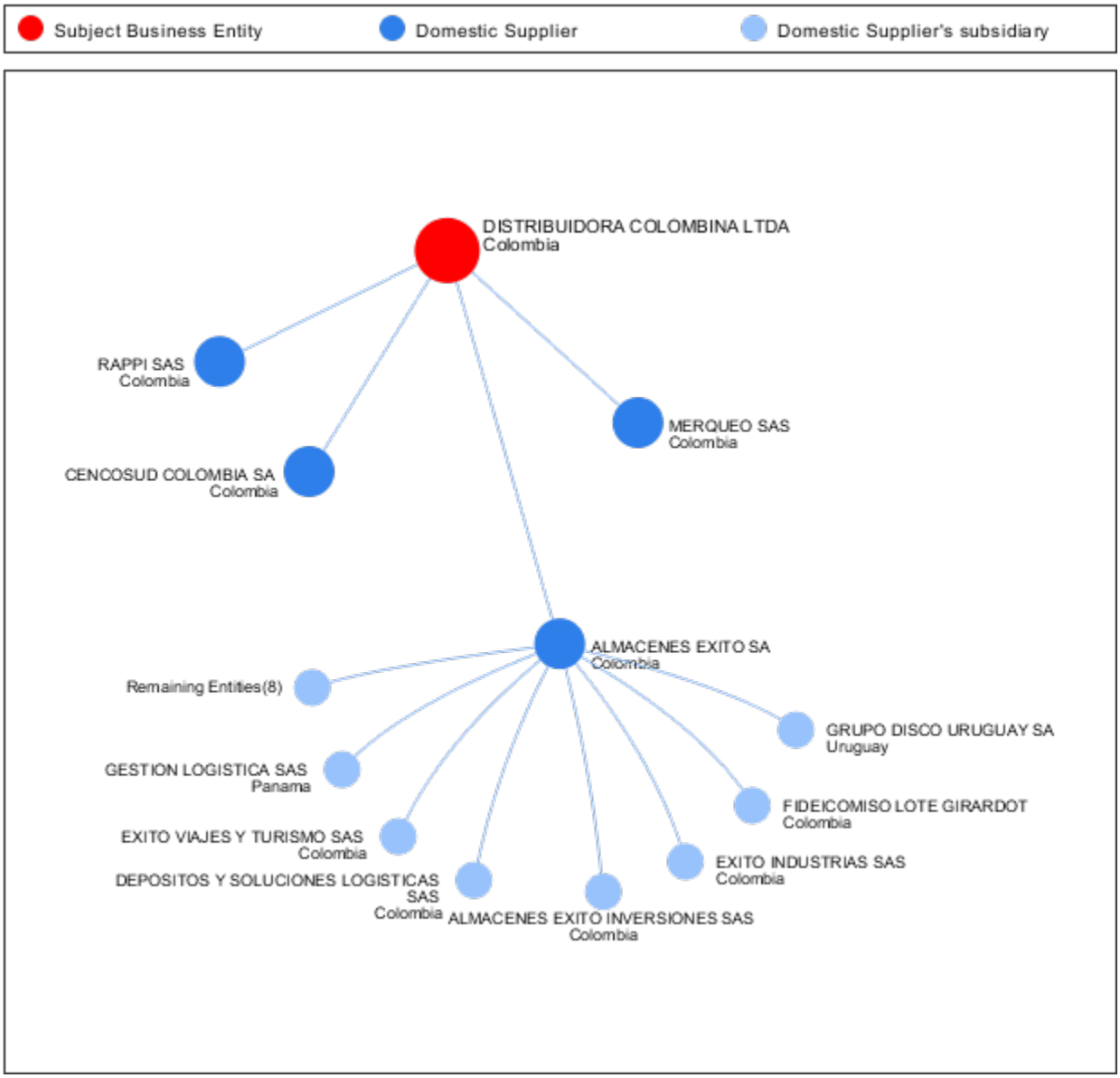
Country / Region	Estimated level of importance	Trading Activity
South America	Medium	Importing, Exporting

DOMESTIC SUPPLIERS

Business Entity Name	Global Identifier
ALMACENES EXITO SA	P2053574
CENCOSUD COLOMBIA SA	P1875692
MERQUEO SAS	P5411677
RAPPI SAS	P5640813

MAPPING OF DOMESTIC SUPPLIERS

Legend



OFFICE & FACILITIES

The following information relates to the Business Entity's office as listed above:

Name	**: DISTRIBUIDORA COLOMBINA LTDA - TULUA, VALLE DEL CAUCA**
Primary Use	: Office & Administration facilities
Address	: La Eliana Paraje de Tapias, Tulua, Valle del Cauca
Country	: Colombia
Status	: Operational

AWARDS

#	Award Name	Awarded by	Awarded Date
1	The best company in Human Resource Management	PORTAFOLIO AWARDS	2021
2	The zero waste certification in the gold category	ICONTEC AND THE ZERO WASTE CORPORATION	2023
3	7th food company with the best sustainable	S&P GLOBAL	2024

	practices		

*** End of Report on DISTRIBUIDORA COLOMBINA LTDA ***

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