

Felipe Giangrasso

Actuarial science student

Contact information

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Languages

English:

- Advanced: First Certificate in English, Cambridge

Skills

- Good communication
- Detail oriented
- Persevering
- Problem solver
- Proficient in Excel - Power Point - Word - Power Bi
- Knowledge of SQL and Python
- Commercial spirit
- Agility with results

Additional information

- Member of the Champagnat Club
- Recognized as best teammate of the 1998 Rugby team and of the school 2012 -2013.
- Member of the captains of the 1998 rugby team

About Me

I am characterized by my great passion and continuous search for knowledge. I am a responsible person, with developed listening skills and a great ability to work in a team and cultivate meaningful relationships. I also distinguish myself by my attention to detail, my perseverance and my ambition in achieving goals.

Work Experience

COR Global S.A.S

Financial Analyst Jr | 2021 - Current

- Internal financial strategy planning and budgeting.
- Implementation of initiatives to improve retention rates and reduce churn.
- Assist in customer account reconciliations.
- Collaborate with internal customers to optimally achieve area objectives.
- Issuing and distributing invoices for all business units.
- Monitoring and analyzing performance metrics to assess customer retention and base growth.
- Oversight and decision making regarding cash flow, cash flow, and vendor payments.
- Continuous contact with customers to ensure the billing process and subsequent collection, in several languages (Spanish, advanced English and basic Portuguese).

Management Internship | 2020 - 2021

- Development and management of client portfolio through effective prospecting and acquisition strategies.
- Responsible for the control and updating of contracts.
- Active participation in the sales process, from the identification of opportunities to the successful closing of negotiations.
- Payment to suppliers and updating of cash flow, cash flow.

Academic data

Universidad de buenos aires (UBA) I 2017 - 2023

- Average of 7/10

Universidad del Salvador I Current

Realizing the last year of my career | Current

Colegio Champagnat

Bachelor's degree with orientation in economics sciences | 2016

- Member of the Physico-Chemistry team.
- Member of the swimming team.