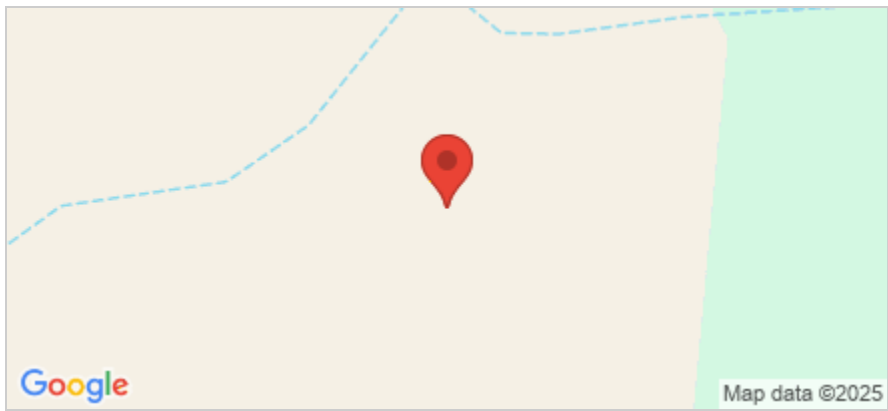
GlobalCIS Credit Information Services — The leading supplier of global credit reports

Informe de Crédito Online - Resumen Ejecutivo

SUDAMERICANA AGENCIASAEREAS Y MARITIMAS SA

Fecha : 11 Sep, 2025

Detalle de la Compañía

Identificador global	:	P2949231
País	:	Chile
Nombre Legal	:	SUDAMERICANA AGENCIASAEREAS Y MARITIMAS SA
Dirección Comercial	:	Piso 18 Torre II Avenida Apoquindo 4800, Valparaiso, V Region De Valparaiso 2370554 
Teléfono	:	[+56] 2-33848530
Email	:	comunicaciones@saam.com ir@saam.com
Website	:	http://www.saam.com
Actividad Principal	:	Servicios
Actividad Principal	:	Transportes

Factores Clave

Domicilio Legal	:	Piso 18 Torre II Avenida Apoquindo 4800, Valparaiso, V Region De Valparaiso 2370554
Número de Inscripción	:	Fojas 1811 Numero 993
Fecha de Inscripción	:	15 Nov, 1961
Autoridad Registral	:	REGISTRO DE COMERCIO (COMMERCIAL REGISTER OFFICE)
Tipo de Empresa - Categoría	:	Private Company with Limited Liability
Tipo de Empresa - Nombre legal	:	Sociedad Anonima
Tipo de Empresa - Abreviación	:	SA (1)
Estatus de la empresa	:	License exists - Normal.

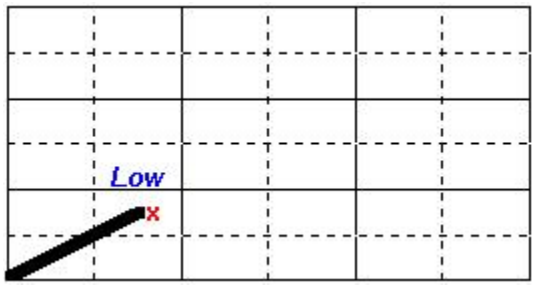
Estatus de la empresa	:	Normal
Empleados	:	540
Capital Social	:	US$ 382,044,105

Notas:

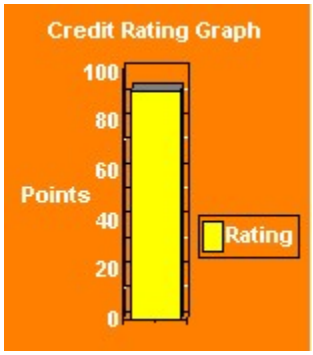
(1) The abbreviation appearing at the end of the SBE's name above is an abbreviation of the Legal Form "SOCIEDAD ANONIMA" which is automatically generated by GlobalCIS® software.

Scoring Crediticio y Análisis de Riesgo

Scoring Crediticio : Low



Análisis de Riesgo : Excellent



Puntaje : 92

Análisis de Riesgo

The GlobalCIS® Credit Rating ("GCR") is a score based on statistical analysis of both financial and a wide range of non-financial data. The GCR algorithm predicts the probability of the Subject Business Entity (SBE) becoming insolvent in the 12 months following the date on which the algorithms generate the corresponding GCR score.
An integral part of the GCR and Risk Assessment provides an estimated credit amount that can generally be considered for a specific period, based on the facts available at the time of review.

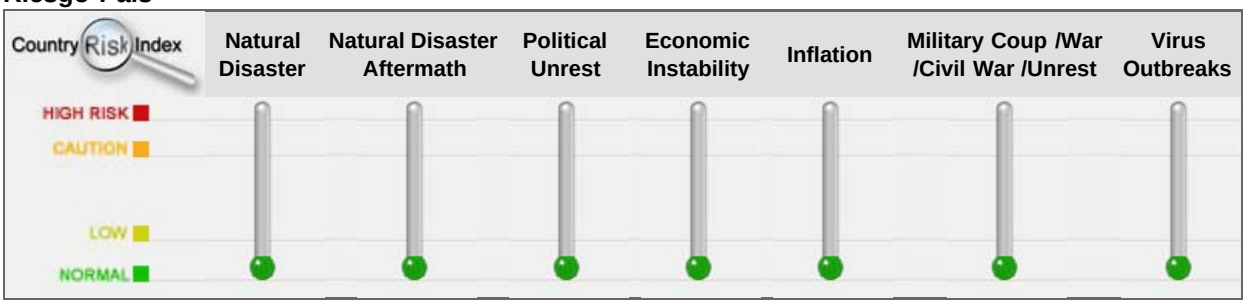
Factores Determinantes

GlobalCIS® Credit risk assessment is gauged on 12 key business factors.
Each factor is assigned a rating and the total is aggregated and weighed in consideration of any other influencing factors relevant to the final assessment.

These factors include but are not limited to:

Estatus Financiero	Legal Form & Management	Sector Industria y Tendencias
Financial impact by related parties	Shareholders, Principals, Family involvement & support	Adverse information (Civil litigation, contractual defaults)
Consecutive years of Profitability and/or Liabilities	Escala de operaciones	Years in business & Corporate milestones
Assets (Real estate, Patents, Machinery, etc.)	Referencias Comerciales y Reputación	Third party points of references (Import agencies, Distribution rights, etc.)

Riesgo País



Información Negativa

Resultados : Total de **0** de registro encontrado

Estados Contables - Resumen (Moneda: USD - Dólar de Estados Unidos)

Año	Facturación	Activos (inmuebles, patentes y relacionados)	Utilidad Neta
2023 Annual	444,586,301	1,235,331,640	10,656,326
2024 Annual	509,635,293	1,442,111,564	26,001,756

Tendencia de Ventas - Análisis

2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
-	-	-	-	-	-	-	-	-	14.63%

Información Faltante	Motivos
2022, Annual	Financials for this year should be available, but are not for unknown reasons.

Monto de Crédito recomendado - Crédito Comercial

Máximo Crédito Recomendado : USD $25,000,000 basado en Días 30

Productos Principales

Productos / Materiales / Descripción de Servicios	Actividad Principal
Marine loading	Servicios
Marine transportation	Servicios
Maritime transportation	Servicios
Stevedoring	Servicios

Consultas

Fecha de Consulta	Industria del Consultante	Tipo de Crédito (* / **)	Monto de Crédito	Período
11 Sep, 2025	Servicios Financieros - Seguros	MRC	USD 25,000,000	Días 30

Notas:

* **MRC :** Máximo Crédito Recomendado

** **ISC :** Monto de Crédito consultado por el Cliente

Detalle del Informe

País	:	Chile
Nombre Legal	:	SUDAMERICANA AGENCIASAEREAS Y MARITIMAS SA
Actividad Principal	:	Servicios
Actividad Principal	:	Transportes
Detalles de Contacto de Oficina Principal		
Dirección Comercial	:	Piso 18 Torre II Avenida Apoquindo 4800, Valparaiso, V Region De Valparaiso 2370554
Teléfono	:	[+56] 2-33848530
Email	:	comunicaciones@saam.com ir@saam.com
Website		
Website	:	http://www.saam.com
Estatus	:	**Registrada pero no operativa**
País de Registración	:	Chile
Tipo de Propiedad	:	Propiedad de SBE
CUIT Detalles		
Autoridad Registral	:	SERVICIO DE IMPUESTOS INTERNOS (SII)
Número de CUIT	:	92048000-4

SIC Nomenclador de Productos & Actividad

Descripción de Productos/Servicios	Código	Actividad Principal
Marine Cargo Handling	4491	Servicios
Transportation Svcs, NEC	4789	Servicios

Código armonizado de producto y actividad

Descripción de Productos/Servicios	Código	Actividad Principal
Freight transportation arrangement, nvocc, customs brokerage	9852	Servicios

NAICS PRODUCT CLASSIFICATION & ACTIVITY

Descripción de Productos/Servicios	Código	Actividad Principal
All Other Support Activities for Transportation	488999	Servicios
Food Service Contractors	722310	Servicios

NACE PRODUCT CLASSIFICATION & ACTIVITY

Descripción de Productos/Servicios	Código	Actividad Principal

Air transport	5100	Servicios
Cargo handling	5224	Servicios

Descripción de Actividad Principal

Rubro

El negocio principal de SUDAMERICANA AGENCIASAEREAS Y MARITIMAS SA es Specialized professional services , incluye:

- Marine transportation

Servicios clave:

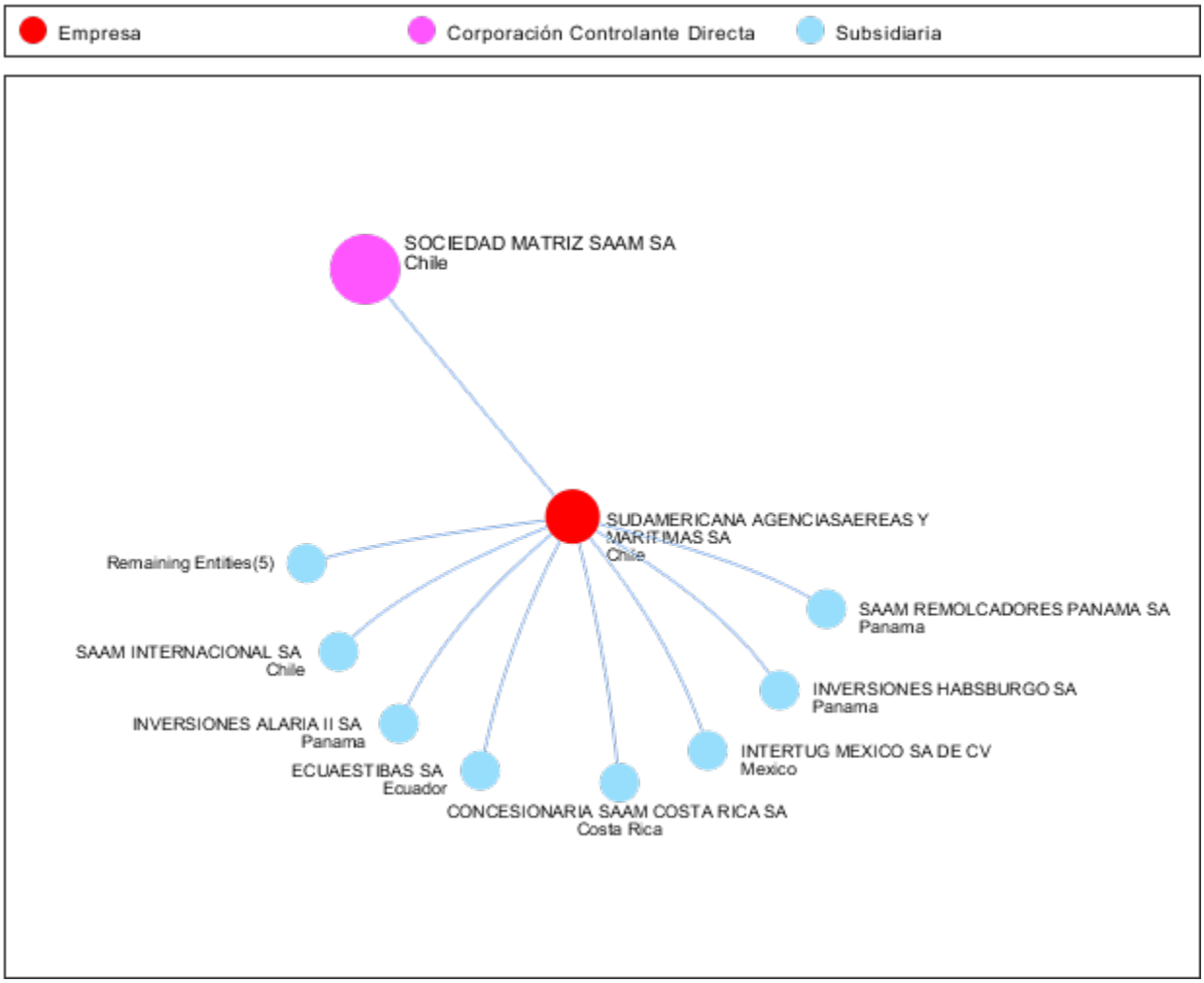
- Marine loading
- Maritime transportation
- Stevedoring

Controlantes Directos e Indirectos - Detalle

Corporación Controlante Directa	:	**SOCIEDAD MATRIZ SAAM SA**
Identificador global	:	P6053476
Tipo de Empresa - Categoría	:	Public Listed Company
País	:	Chile

Estructura Corporativa

Leyenda



Management

Organigrama

	Nombre	Nacionalidad	Descripción de Funciones	Departamento/División
1	Mr. Hernan Gomez Cisternas	Chile	General Manager	-
2	Mr. Rafael Ferrada	Chile	Manager	Finance
3	Mr. Carolina Lopez	Chile	Chief Officer	Communications

Detalles de Management - 1

DNI	:	MI06511815
Nombre	:	Mr. Hernan Gomez Cisternas
Nombre Legal	:	Hernán Gómez Cisternas

Detalles de Management - 2

DNI	:	MI06511807
Nombre	:	Mr. Rafael Ferrada

Detalles de Management - 3

DNI	:	MI06511819
Nombre	:	Mr. Carolina Lopez

Nombre Legal	:	Carolina López

ESTADOS CONTABLES - RESUMEN (Moneda: USD - Dólar de Estados Unidos)

Capital Social (Moneda: USD - US Dollar)

Capital Social	:	$ 382,044,105.00

Fecha	Capital Social - Historia
15 Nov, 1961	7,919,772,189
16 Jul, 1999	21,090,396,722
25 Oct, 2000	45,645,226,250
25 May, 2012	143,101,566
23 Aug, 2017	78,364,572
7 Sep, 2023	163,364,574
11 Jan, 2024	343,254,797
7 Nov, 2024	395,347,550
10 Sep, 2025	382,044,105

Estados Contables - Detalle

Estados Contables

Moneda : CLP
Denominación : 1
Ejercicio Económico : December

Aspectos financieros más destacados	2023 Annual	2024 Annual
Non Current Assets (*)	897,428,054,000.00	958,737,147,000.00
Non Current Liabilities (*)	439,765,073,000.00	415,697,287,000.00
Assets		
Current Assets (*)	242,881,876,000.00	345,191,287,000.00
Total Assets (*)	1,140,309,930,000.00	1,303,928,434,000.00
Liabilities		
Current Liabilities (*)	154,750,174,000.00	155,905,705,000.00
Shareholders Funds (*)	545,794,683,000.00	732,325,442,000.00
Total Liabilities (*)	594,515,247,000.00	571,602,992,000.00

Assets		
Cash	113,215,136,000.00	190,622,960,000.00
Term deposits	1,337,500,000.00	9,921,000.00
Sales debtors	14,126,018,000.00	14,721,077,000.00
Sundry debtors	80,253,543,000.00	93,902,174,000.00
Notes & accts receivable/interco.relations	4,469,833,000.00	5,141,166,000.00
Inventory	18,360,550,000.00	20,729,355,000.00
Taxes recoverable	10,217,899,000.00	-
Other current assets	901,397,000.00	20,064,634,000.00
Current assets	242,881,876,000.00	345,191,287,000.00
Other fixed assets	2,927,993,000.00	-
Higher value/technical reappr.fix.assets	108,387,928,000.00	117,787,463,000.00
Net fixed asset	719,966,032,000.00	770,907,004,000.00
Fixed assets	831,281,953,000.00	888,694,467,000.00
Investments in other partnerships	13,158,276,000.00	13,953,176,000.00
Long term debtors	2,322,049,000.00	3,488,294,000.00
Intangibles	25,665,494,000.00	24,413,097,000.00
Other	25,000,282,000.00	28,188,113,000.00
Other assets	66,146,101,000.00	70,042,680,000.00
Total assets	1,140,309,930,000.00	1,303,928,434,000.00
Liabilities		

Oblig.with banks & financ.inst.short term	67,880,783,000.00	58,509,285,000.00
Accounts payable	33,377,350,000.00	-
Notes payable	113,228,000.00	60,519,000.00
Notes & accts payable related companies	175,606,153,000.00	116,610,808,000.00
Provisions	100,014,399,000.00	122,151,799,000.00
Withholdings	3,609,127,000.00	6,096,577,000.00
Other current liabilities	4,801,555,000.00	5,413,007,000.00
Current liabilities	154,750,174,000.00	155,905,705,000.00
Oblig.with banks & financial intitutions	164,031,293,000.00	176,874,161,000.00
Long term liabilities	439,765,073,000.00	415,697,287,000.00
Paid capital	285,542,998,000.00	392,232,658,000.00
Other reserves	(36,908,633,000.00)	(16,256,878,000.00)
Accumulated profits	268,372,221,000.00	311,018,707,000.00
Current profit (losses)	9,836,641,000.00	23,510,268,000.00
Provisory dividends	18,951,456,000.00	21,820,687,000.00
Net worth	545,794,683,000.00	732,325,442,000.00
Total liabilities	1,140,309,930,000.00	1,303,928,434,000.00

Notas: (*)

Aspectos financieros más destacados

Estado de Resultados

Moneda : CLP
Denominación : 1
Ejercicio Económico : December

Aspectos financieros más destacados	2023 Annual	2024 Annual
Turnover(*)	410,388,723,000.00	460,802,039,000.00
Profit (Loss) Before Tax(*)	37,810,915,000.00	53,709,409,000.00
Profit After Tax attributable to Shareholders(*)	9,836,641,000.00	23,510,268,000.00

Operating income	410,388,723,000.00	460,802,039,000.00
Operating cost	(286,953,919,000.00)	(325,718,949,000.00)
Operating margin	123,434,804,000.00	135,083,090,000.00
Administration & sales expenses	(68,519,457,000.00)	(73,780,988,000.00)
Operating result	54,915,347,000.00	61,302,102,000.00
Financial incomes	4,877,629,000.00	5,564,801,000.00
Other non operating incomes	13,277,696,000.00	10,228,758,000.00
Financial expenses	(25,593,842,000.00)	(22,119,315,000.00)
Other non operating expenses	(7,609,243,000.00)	(1,361,189,000.00)
Exchange difference	(2,056,672,000.00)	94,252,000.00
Non operating result	(17,104,432,000.00)	(7,592,693,000.00)
Result before income tax	37,810,915,000.00	53,709,409,000.00
Income tax	(27,974,274,000.00)	(30,199,141,000.00)
Net profit(loss)	9,836,641,000.00	23,510,268,000.00
Current profit(loss)	9,836,641,000.00	23,510,268,000.00

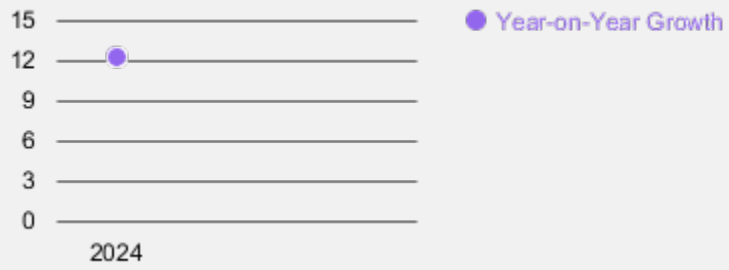
Notas: (*)

Aspectos financieros más destacados

Ratios Financieros

Aspectos financieros más destacados	2023 Annual	2024 Annual
Growth %		
Year-on-Year Growth	-	12.28
Profitability		
Profit Margin (%)	2.40	5.10
Return on Equity (%)	1.80	3.21
Return on Assets (%)	0.86	1.80
Leverage		
Total Debt Equity (Times)	1.09	0.78
Current Debt Equity (Times)	0.28	0.21
Long Term Debt to Equity	0.81	0.57
Total Asset To Total Equity	2.09	1.78
Asset Management		
Total Assets Turnover (Times)	0.36	0.35
Fixed Assets Turnover (Times)	0.46	0.48
Liquidity		
Current Ratio	1.57	2.21

Growth %



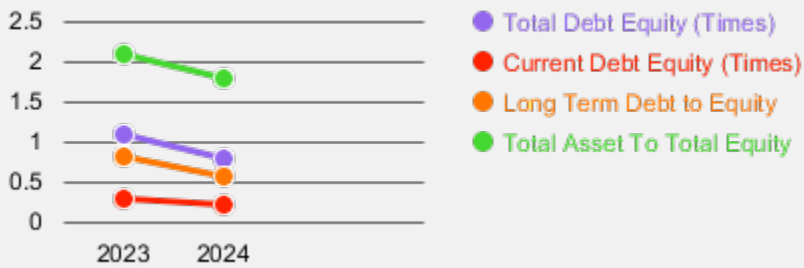
Year	Year-on-Year Growth
2024	12.28

Profitability



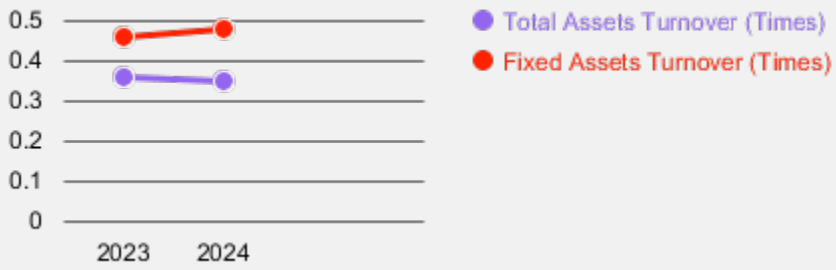
Year	Profit Margin (%)	Return on Equity (%)	Return on Assets (%)
2024	5.10	3.21	1.80
2023	2.40	1.80	0.86

Leverage



Year	Total Debt Equity (Times)	Current Debt Equity (Times)	Long Term Debt to Equity	Total Asset To Total Equity
2024	0.78	0.21	0.57	1.78
2023	1.09	0.28	0.81	2.09

Asset Management



Year	Total Assets Turnover (Times)	Fixed Assets Turnover (Times)
2024	0.35	0.48
2023	0.36	0.46

Liquidity



Year	Current Ratio
2024	2.21
2023	1.57

Reputación

Reference checking for the purpose of establishing SUDAMERICANA AGENCIASAEREAS Y MARITIMAS SA's reputation within the respective industry failed to reveal any adverse information.

Nega-Scan - Monitor de Información Negativa

CHEQUES RECHAZADOS	**No se encontraron registros**
DEUDA	**No se encontraron registros**
JUICIOS CIVILES	**No se encontraron registros**
RECLAMOS	**No se encontraron registros**

PRENSA NEGATIVA	No se encontraron registros

Vinculaciones (subsidiarias, joint-ventures y afiliadas)

A continuación se detall un resumen de la cantidad de entidades vinculadas a SUDAMERICANA AGENCIASAEREAS Y MARITIMAS SA::

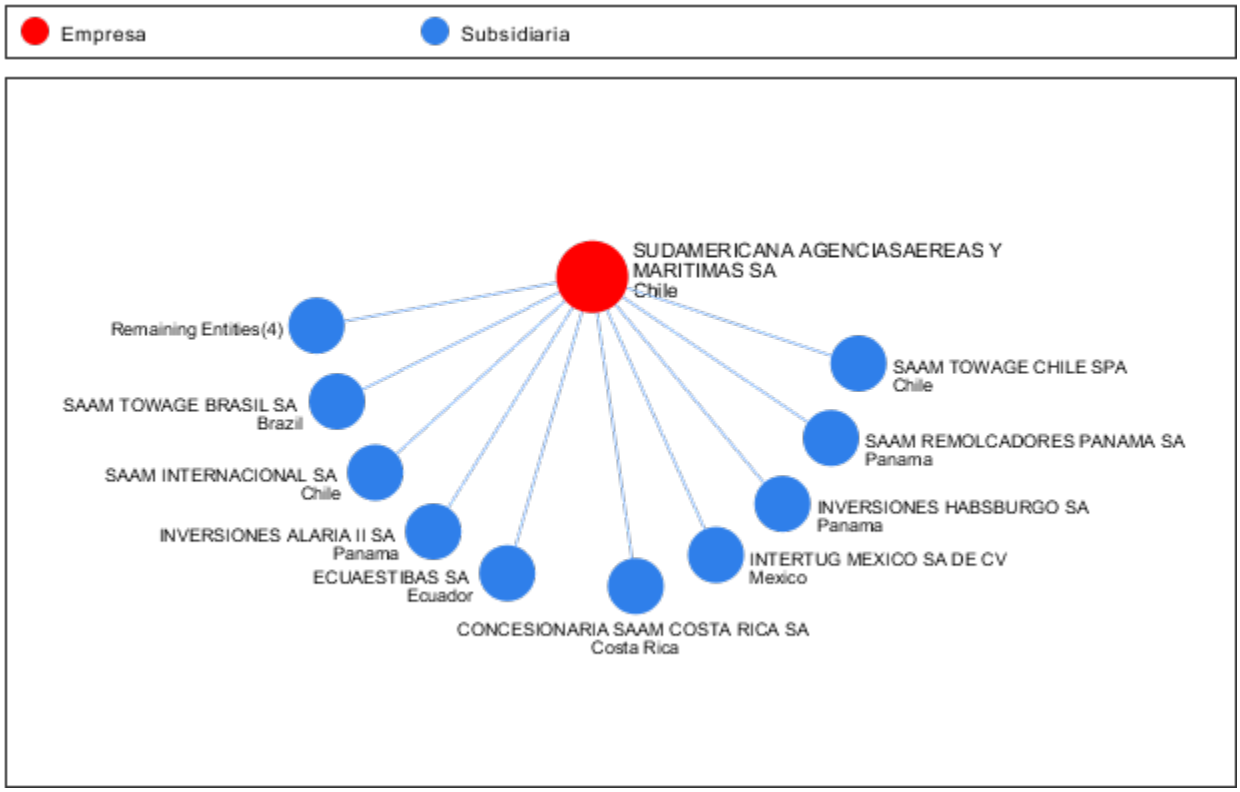
Tipo	Doméstica	Internacional						
	Total	África	Asia / Pacífico	Europa	Medio Oriente	Norteamérica	Sudamérica	Total
Subsidiaries	2	-	-	-	-	-	10	10
Joint-Ventures	-	-	-	-	-	-	-	-
Minority shareholdings	-	-	-	-	-	-	1	1
Affiliates	-	-	-	-	-	-	-	-
Liaison / Representative Offices	-	-	-	-	-	-	-	-

International Related Parties - Summary:

Región	Sudamérica	África	Asia / Pacífico	Europa	Medio Oriente	Norteamérica
						
Percentage	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%
No. of related parties	11	0	0	0	0	0

Mapa de Vinculaciones

Leyenda



Doméstica

Nombre Legal	**: SAAM INTERNACIONAL SA**
Identificador global	: P6053567
País	: Chile
Relación	: Subsidiary

Nombre Legal	**: SAAM TOWAGE CHILE SPA**
Identificador global	: P6053561
País	: Chile
Relación	: Subsidiary

Internacional

Nombre Legal	**: CONCESIONARIA SAAM COSTA RICA SA**
Identificador global	: P6053613
País	: Costa Rica
Relación	: Subsidiary

Nombre Legal	**: ECUAESTIBAS SA**
Identificador global	: P2236904
País	: Ecuador
Relación	: Subsidiary
Domicilio Comercial	: Piso 23 Oficina 2302 La Previsora Bldg at 9 de Octubre y Malecon Simon Bolivar, Guayaquil

Nombre Legal	**: INTERTUG MEXICO SA DE CV**
Identificador global	: P3791558
País	: México
Relación	: Subsidiary
Domicilio Comercial	: Suite 3, 229 Ave Homero Col Chapultepec Morales, Miguel Hidalgo, Mexico
Actividad Principal	: Servicios
Industria	: Servicios profesionales

Nombre Legal	**: INVERSIONES ALARIA II SA**
Identificador global	: P6053579
País	: Panamá
Relación	: Subsidiary
Domicilio Comercial	: Capital Plaza Panama, Panama

Nombre Legal	**: INVERSIONES HABSBURGO SA**
Identificador global	: P6053575
País	: Panamá
Relación	: Subsidiary

Nombre Legal	**: SAAM PARTICIPACOES SA**
Identificador global	: P6053599
País	: Brazil
Relación	: Minority shareholding
Domicilio Comercial	: Sala 501 Praca Quinze de Novembro Sup R Mercado 12, Centro, Rio de Janeiro, Rio de Janeiro 20011

Nombre Legal	**: SAAM REMOLCADORES PANAMA SA**
Identificador global	: P6053582
País	: Panamá
Relación	: Subsidiary
Domicilio Comercial	: Nivel 3 Edificio 3845 Blvd, Panama

Nombre Legal	**: SAAM TOWAGE BRASIL SA**
Identificador global	: P6053586
País	: Brazil
Relación	: Subsidiary
Domicilio Comercial	: 20Fl Praca XV de Novembro, Rio De Janeiro, R J 20010

Nombre Legal	**: SAAM TOWAGE COLOMBIA SAS**
Identificador global	: P6053610
País	: Colombia
Relación	: Subsidiary
Domicilio Comercial	: 23-05 Avenida Miramar, Cartagena De Indias, Bolivar

Nombre Legal	**: SAAM TOWAGE EL SALVADOR SA**
Identificador global	: P6053595
País	: El Salvador
Relación	: Subsidiary
Domicilio Comercial	: San Salvador

Nombre Legal	**: SAAM TOWAGE MEXICO SA DE CV**
Identificador global	: P6053730
País	: México
Relación	: Subsidiary
Domicilio Comercial	: Paseo de las Palmas Ave P4 Col Lomas de Chapultepec, Miguel Hidalgo, Mexico

ACCIONISTAS

Cantidad de accionistas	:	2
Cantidad de Acciones	:	131,809,016

Moneda : USD - US Dollar

No.	Accionistas	País	Acciones		
			Número	Monto (USD)	Porcentaje (%)
1	SOCIEDAD MATRIZ SAAM SA	Chile	131,807,698	382,040,285.00	99.999
2	GLOBAL COMMODITY INVESTMENT INC	Liberia	1,318	3,820.00	0.001
Total			131,809,016	382,044,105.00	100.000

Directores

1

DNI	:	MI06511809
Nombre	:	Mr. Jose Tomas C. Palacios
Nombre Legal	:	José Tomás C. Palacios

2

DNI	:	MI06511805
Nombre	:	Mr. Macario R. Valdes

3

DNI	:	MI06511807
Nombre	:	Mr. Rafael Ferrada

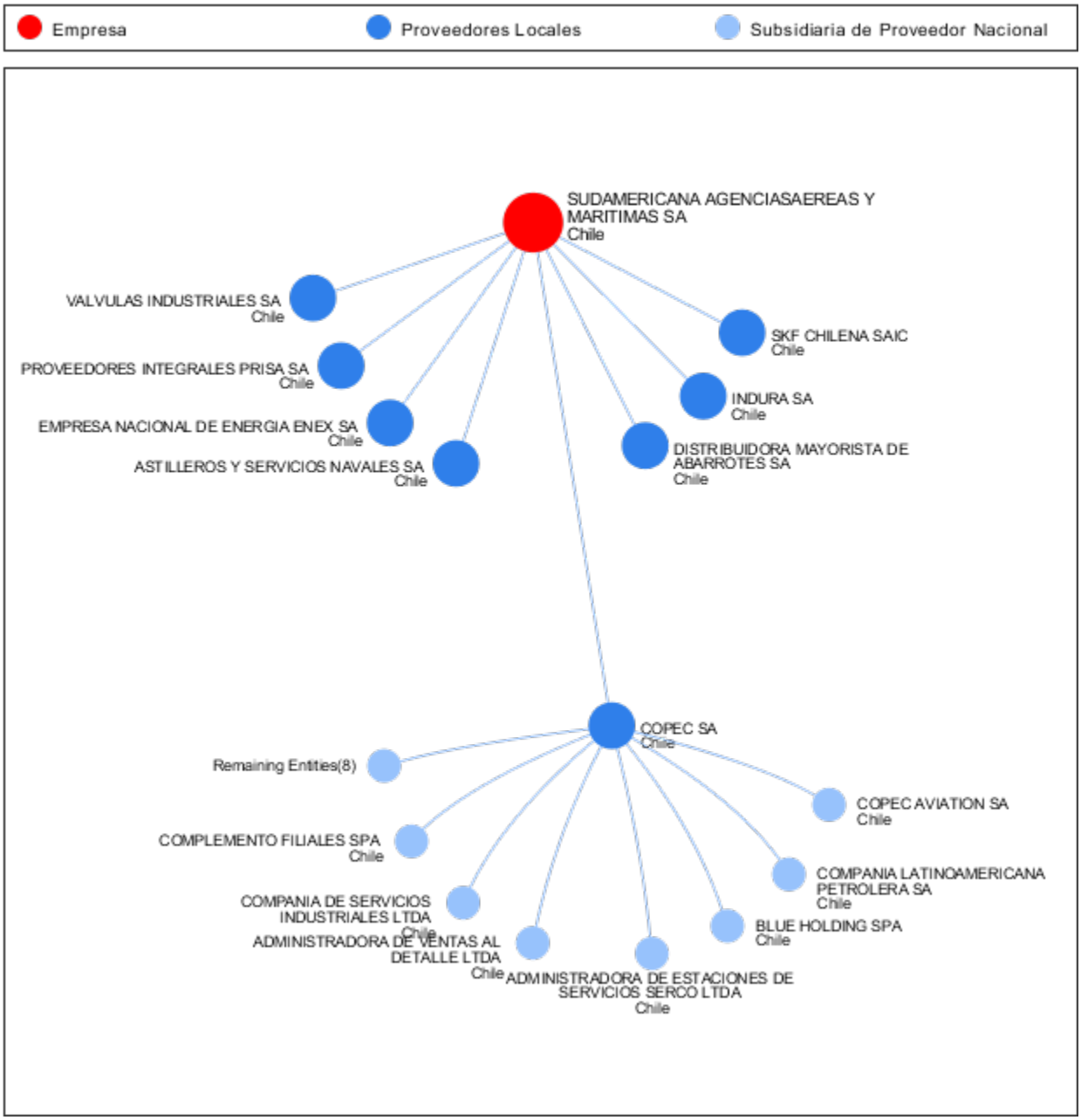
Proveedores Locales

Nombre Legal	Identificador global
ASTILLEROS Y SERVICIOS NAVALES SA	P1076831

COPEC SA	P0998629
DISTRIBUIDORA MAYORISTA DE ABARROTES SA	P2895797
EMPRESA NACIONAL DE ENERGIA ENEX SA	P2029228
INDURA SA	P2028841
PROVEEDORES INTEGRALES PRISA SA	P1243173
SKF CHILENA SAIC	P1264501
VALVULAS INDUSTRIALES SA	P0925159

Mapa de Proveedores Nacionales

Leyenda



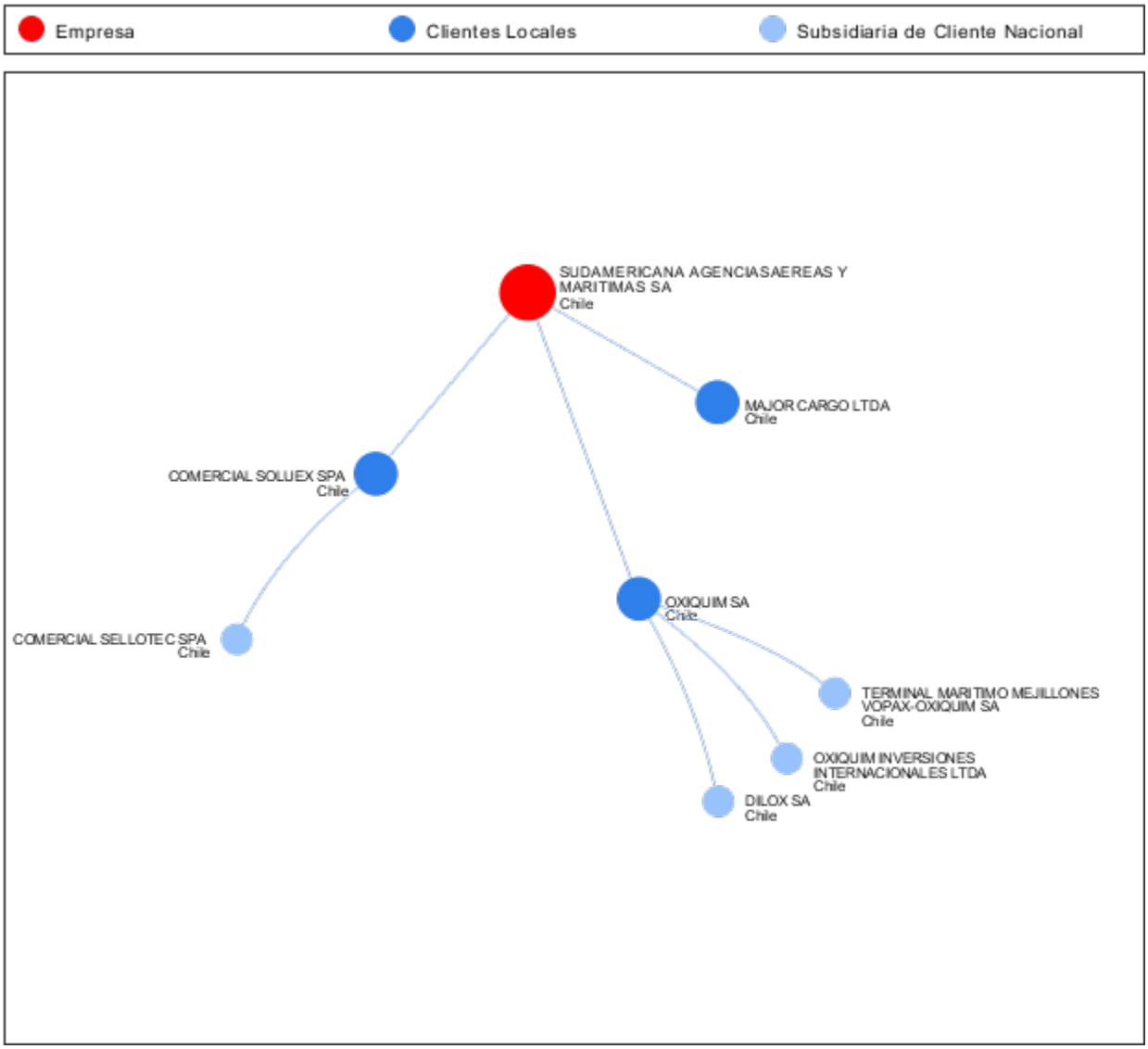
Clientes Locales

Nombre Legal	Identificador global
COMERCIAL SOLUEX SPA	P3247375
MAJOR CARGO LTDA	P1143370

OXIQUIM SA	P0925156

Mapa de Clientes Nacionales

Leyenda



COMPETIDORES

A continuación de indica una lista de competidores locales:

Competidores	Identificador global
NAVIERA ULTRANAV LTDA	P1395872

Oficina e Instalaciones

Nombre	: **SUDAMERICANA AGENCIASAEREAS Y MARITIMAS SA - VALPARAISO, V REGION DE VALPARAISO**
Uso Principal	: Office & Administration facilities
Dirección	: Piso 18 Torre II Avenida Apoquindo 4800, Valparaiso, V Region De Valparaiso 2370554
País	: Chile
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*** Final del reporte relacionado a SUDAMERICANA AGENCIASAEREAS Y MARITIMAS SA ***

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