GlobalCIS Credit Information Services — The leading supplier of global credit reports

Freshly Investigated Credit Report (Fullcheck) - Executive Summary

INTEGRAL TRADING SA

Date : 15 Jun, 2022

Company Details

Global Identifier	:	P3764115
Country	:	Paraguay
Business Entity Name	:	INTEGRAL TRADING SA
Operating Address	:	Avenida General Jose Gervasio Artigas 15, Asuncion 1202
Tel	:	[+595] 21-281243
Email	:	administracion@combustiblesintegral.com.py
Website	:	http://www.combustiblesintegral.com.py
Primary Business Activity	:	Importer
Primary Industry	:	Petrochemicals

Key Facts

Registered Legal Address	:	Avenida General Jose Gervasio Artigas 15, Asuncion 1202
Trading Name / DBA	:	INTEGRAL COMBUSTIBLES INTEGRAL FUELS
License Number	:	Not Available (1)
Date of Registration	:	2002
Issuing Authority	:	DIRECCIÓN GENERAL DE LOS REGISTROS PÚBLICOS (DGRP)
Legal Form - Category	:	Joint Stock Company
Legal Form - Full Name	:	Sociedad Anónima
Legal Form - Abbreviation	:	SA (2)
License Status	:	License exists - Normal.
Operational Status of Business	:	Normal
Employees	:	80
Capital	:	n/a (3)

Note:

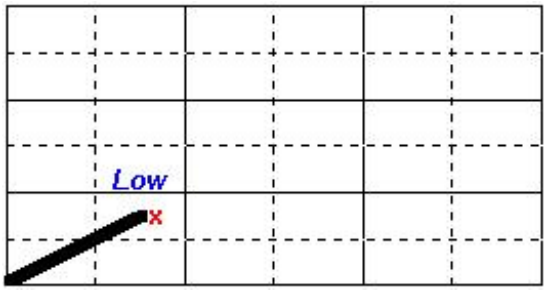
(1) Although DIRECCIÓN GENERAL DE LOS REGISTROS PÚBLICOS (DGRP) is the official Issuing Authority for Business Licenses in Paraguay, public access to statutory records is exceptionally bureaucratic and can take up to several weeks before obtaining just a license number.
Therefore, the accepted practice by local banks and business community requiring official authentication of the legal status of companies is to obtain the corresponding Tax Number issued by the MINISTERIO DE HACIENDA.
Hence the official Tax Number for this business entity is provided below.

(2) The abbreviation appearing at the end of the SBE's name above is an abbreviation of the Legal Form "SOCIEDAD ANÓNIMA" which is automatically generated by GlobalCIS® software.

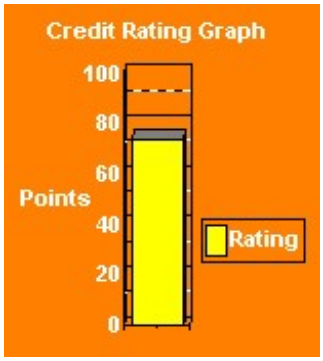
(3) Not applicable.
According to the corporate statutory laws for this type of Legal Form - Category (Joint Stock Company) in Paraguay, there is no requirement for Authorized Capital.

Credit Rating & Risk Analysis

Risk Index: Low



Credit Rating: Good



Points Allocated: 74

CREDIT RATING

The GlobalCIS® Credit Rating ("GCR") is a score based on statistical analysis of both financial and a wide range of non-financial data. The GCR algorithm predicts the probability of the Subject Business Entity (SBE) becoming insolvent in the 12 months following the date on which the algorithms generate the corresponding GCR score.
An integral part of the GCR and Risk Assessment provides an estimated credit amount that can generally be considered for a specific period, based on the facts available at the time of review.

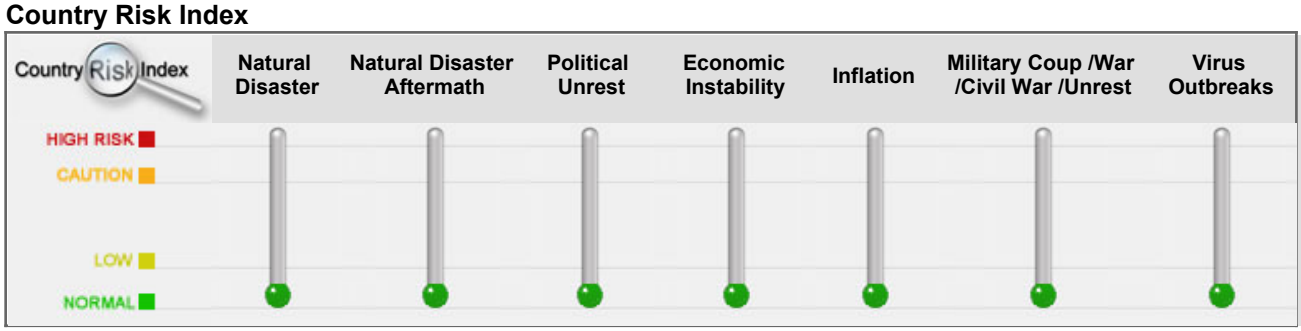
CREDIT ASSESSMENT FACTORS

GlobalCIS® Credit risk assessment is gauged on 12 key business factors.
Each factor is assigned a rating and the total is aggregated and weighed in consideration of any other influencing factors relevant to the final assessment.

These factors include, but not limited to:

Financial Status	Legal Form & Management	Industry sector & trends
Financial impact by related parties	Shareholders, Principals, Family involvement & support	Adverse information (Civil litigation, contractual defaults)
Consecutive years of Profitability and/or Liabilities	Scale of operations	Years in business & Corporate milestones
Assets (Real estate, Patents, Machinery, etc.)	Trade references & reputation	Third party points of references (Import agencies, Distribution rights, etc.)

Country Risk Index



Adverse Data

Results : Zero (0) records found.

Recommended Credit Limit - Trade Finance

Maximum Recommended Credit : USD $170,000 based on 30 days

Primary Products

Products / Materials / Services Description	Activity
Bituminous mixtures	Importing, Trading
Diesel	Importing, Trading
Fuel	Importing, Trading
Gasoline	Importing, Trading
Light oils	Importing, Trading

International Trade - Statistics (Currency: USD - US Dollar)

Year	Imports	Exports	Total
2019	29,559,020	n/a	29,559,020
2020	30,063,327	n/a	30,063,327
2021	55,194,013	n/a	55,194,013

Commercial Credit Inquiries

Date of Inquiry	Industry in which Inquirer Operates	Credit Type (* / **)	Credit Amount	Period
14 Jun, 2022	Financial Services - Trade Insurance, Factoring, Underwriting	MRC	USD 170,000	30 days

Note:

* **MRC:** Max. Recommended Credit amount

** **ISC :** Inquirer Specified Credit amount

Fullcheck Report Details

Country	:	Paraguay
Business Entity Name	:	INTEGRAL TRADING SA
Primary Business Activity	:	Importer
Primary Industry	:	Petrochemicals
Office Contact Details		
Operating Address	:	Avenida General Jose Gervasio Artigas 15, Asuncion 1202
Tel	:	[+595] 21-281243
Mobile	:	[+595] 7289989
Email	:	administracion@combustiblesintegral.com.py
Website Details		
Website	:	http://www.combustiblesintegral.com.py
Status	:	Normal - operational
Country of Registration	:	Paraguay
Tax / VAT Details		
Tax Issuing Authority	:	MINISTERIO DE HACIENDA
Local Name Used	:	Registro Unico de Contribuyentes (Tax Identification Number)
Acronym	:	RUC / TAX
RUC / TAX Number	:	80024346-3
Date of Issuance	:	2002

SIC PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Auto Repair/Services/Parking	7500	Service
Crude petroleum and natural gas	1311	Importing, Trading
Gasoline Svc Stations	5541	Service
Industrial gases	2813	Importing, Trading
Lubricating oils & greases	2992	Importing, Trading

HARMONIZED PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Automotive maintenance & repair service	9950	Service
Crude oil from petroleum and bituminous minerals	2709	Importing, Trading
Greases, lubricating, with or w/out additives	2710003700	Importing, Trading

DETAILED PRODUCT CLASSIFICATION & ACTIVITY

Products / Materials / Services Description	Ranking	Activity
Lubricants	Primary	Importing, Trading
Gas filling stations	Secondary	Service
Gas stations	Secondary	Service

Motor vehicle repairs	Secondary	Service

CORE BUSINESS DESCRIPTION

Core Business

The primary business focus of INTEGRAL TRADING SA is Importing - Finished products.

Key products include:
- Diesel
- Bituminous mixtures
- Fuel
- Gasoline
- Light oils
- Lubricants

An integral part of the core business includes:
- Distribution

Supplementary Business

In addition to the core business, INTEGRAL TRADING SA also is engaged in the following areas of business:

1. Service
    - Specialized professional services, including:
        - Gas filling stations
        - Motor vehicle repairs
2. Trading
    - Trading - Finished products

Chain Stores Operations Overview

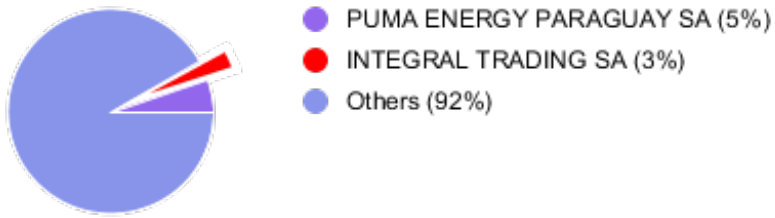
The SBE is engaged in managing / operating a number of chain stores, specializing in Gas stations.
Total Number of chain stores: 14

Type of ownership:

- Outlets directly owned & operated by the SBE: 14

Estimated number of employees: 70
Estimated local market share : 3%

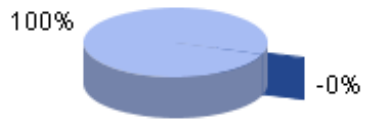
Market Players



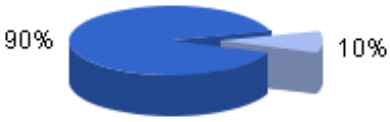
Market Players	Market Share
PUMA ENERGY PARAGUAY SA	5%
INTEGRAL TRADING SA	3%
Others	92%

DOMESTIC SALES & PURCHASES

Annual Sales Analysis	Percentage
Domestic Sales	100%



Annual Purchases Analysis	Percentage
Local Purchases	10%
Imports	90%



COMPANY MANAGEMENT

Management Listings

	Name	Nationality	Job Description	Dept. / Division
1	Mr. Hector Raul Baez Pirovano	Paraguayan	Manager	Commercial
2	Mr. Miguel Bazan	Paraguayan	General Manager	-
3	Ms. Patricia Martinez	Paraguayan	Chief	-
4	Ms. Laura Mora Paraschiw	Paraguayan	Accountant	-
5	Mr. Juan Bautista Villalba Aceval	Paraguayan	Manager	Plant

Management Details - 1

Personal Unique Identifier	:	MI05481806
Name	:	Mr. Hector Raul Baez Pirovano

Management Details - 2

Personal Unique Identifier	:	MI05481800
Name	:	Mr. Miguel Bazan
Email	:	miguelbazan@combustiblesintegral.com.py

Management Details - 3

Personal Unique Identifier	:	MI05481813
Name	:	Ms. Patricia Martinez

Management Details - 4

Personal Unique Identifier	:	MI05481816
Name	:	Ms. Laura Mora Paraschiw

Management Details - 5

Personal Unique Identifier	:	MI05481804

Name	: Mr. Juan Bautista Villalba Aceval

FINANCIAL STATEMENT - DETAILED

Based on the corporate laws of Paraguay, legal entities which are a Joint Stock Company are not required to make public disclosure of their annual financials. Therefore no financials are available for this entity.

REPUTATION

Reference checking for the purpose of establishing INTEGRAL TRADING SA's reputation within the respective industry failed to reveal any adverse information.

NEGA-SCAN - ADVERSE DATA MONITORING

DISHONORED CHECKS	**No Record Found**
DEBT	**No Record Found**
CIVIL LITIGATION	**No Record Found**
PERFORMANCE DEFAULTS	**No Record Found**
ADVERSE LOCAL MEDIA COVERAGE / ADVERSE FILING HISTORY	**No Record Found**

PAYMENT TERMS

Selling

Type	Terms
Local	Cash on delivery (COD) Credit - Unsecured 30~60 days

Purchasing

Type	Terms
Local	Credit - Unsecured 30~60 days Cash on delivery (COD)
Imports	Letter of Credit (At-sight) Telegraphic Transfer (T/T) - Executed at time of transaction

BANK DETAILS

Bank Name	**: BANCO CONTINENTAL SAECA**
Global Identifier	: P1200718
SWIFT Code	: BCNAPYPA
Bank Name	**: BANCO REGIONAL SA**
Global Identifier	: P1087051
SWIFT Code	: RGSAPYPE

RELATED PARTIES (Subsidiaries, Joint-ventures & Affiliates)

The following provides a summary of the number of businesses that are related to INTEGRAL TRADING SA:

TYPE	DOMESTIC
	TOTAL
Subsidiaries	-
Joint-Ventures	-
Minority shareholdings	-
Affiliates	2
Liaison / Representative Offices	-

Domestic

Business Entity Name	**: AUTOMOTRO SA**
Global Identifier	: P4963730
Country	: Paraguay
Relationship	: Affiliate

Business Entity Name	**: CONCRET-MIX SA**
Global Identifier	: P3775173
Country	: Paraguay
Relationship	: Affiliate

SHAREHOLDERS

Not applicable - According to the corporate statutory laws for this type of Legal Form - Category (Joint Stock Company) in Paraguay, there is no requirement for Shareholders.

COMPANY DIRECTORS

1

Personal Unique Identifier	:	MI05481790
Name	:	Mr. Jose Daniel Bogarin Canale
Identification Number(s)		
National ID No	:	573.053

2

Personal Unique Identifier	:	MI05481786
Name	:	Mr. Ruben Dario Bogarin Canale
Identification Number(s)		
National ID No	:	623.802

Based on corporate statutory laws /regulations in Paraguay, there is no requirement for public disclosure of Directors. In this case, the Director information was supplied by the Subject Business Entity.
However in the absence of data normally obtained from local Statutory Authorities, it is not possible to verify the accuracy of data supplied and hence is provided as reference ONLY.

INTERNATIONAL TRADE - Statistics (Currency: USD - US Dollar)

Year	Imports	Exports	Total
2018	30,173,817	n/a	30,173,817

INTERNATIONAL TRADE - Activity & Markets

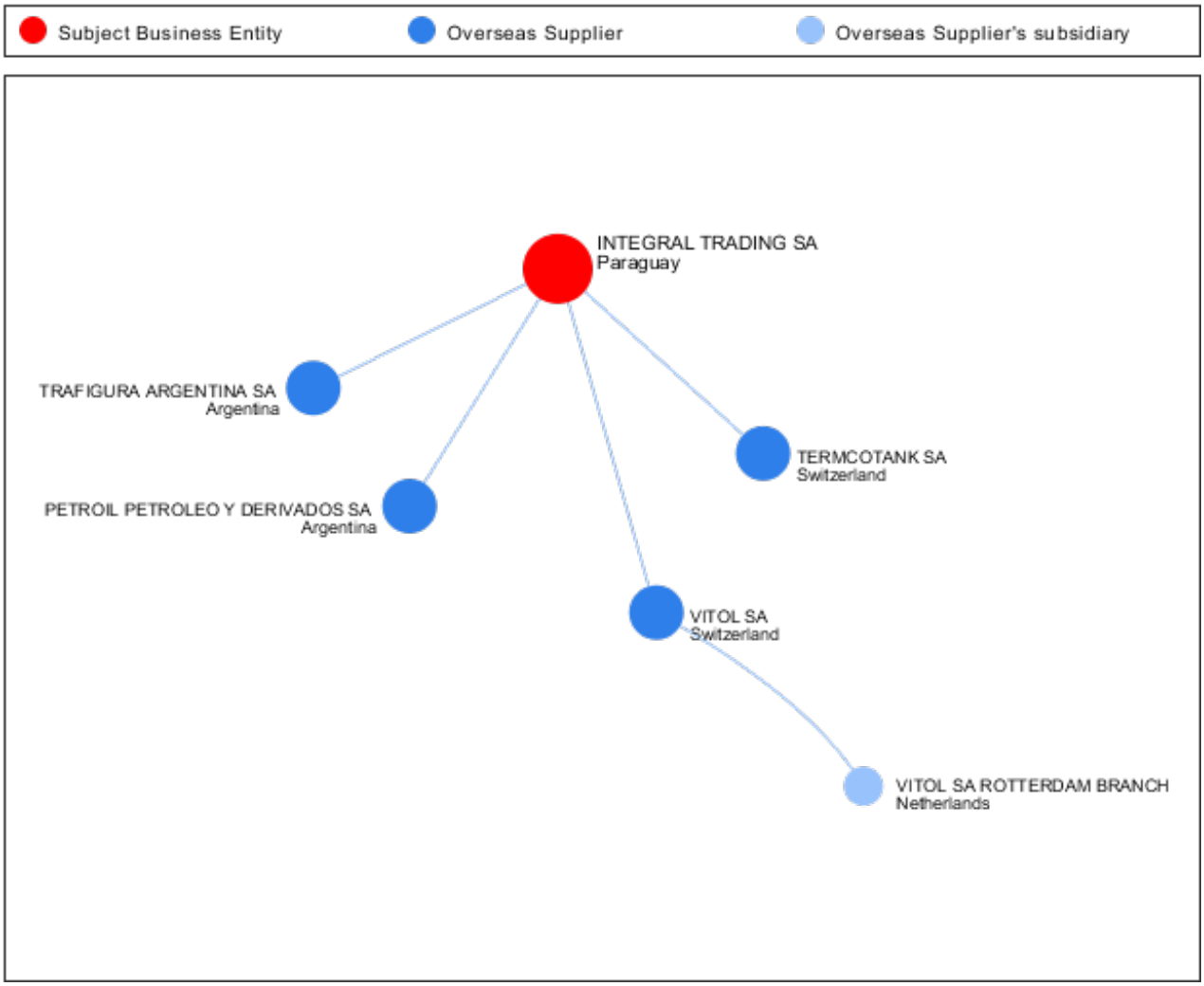
Country / Region	Estimated level of importance	Trading Activity
Europe	Medium	Importing
North America	Medium	Importing
South America	Medium	Importing
Argentina	Medium	Importing
Belgium	Medium	Importing
Brazil	Medium	Importing
France	Medium	Importing
Netherlands	Medium	Importing
Spain	Medium	Importing
Sweden	Medium	Importing
Switzerland	Medium	Importing
USA	Medium	Importing

OVERSEAS SUPPLIERS

Business Entity Name	Global Identifier	Country
PETROIL PETROLEO Y DERIVADOS SA	P4963729	Argentina
TERMCOTANK SA	P0919767	Switzerland
TRAFIGURA ARGENTINA SA	P3104781	Argentina
VITOL SA	P0760868	Switzerland

MAPPING OF OVERSEAS SUPPLIERS

Legend



DOMESTIC SUPPLIERS

Business Entity Name	Global Identifier
PETROLEOS PARAGUAYOS SA	P3583022

COMPETITORS

The following is a representative list of local competitors:

Business Entity Name	Global Identifier
BARCOS Y RODADOS SA	P3727628
FUELPAR SA	P3796228
PETROSUR SA	P4963816
PUMA ENERGY PARAGUAY SA	P3772352

OFFICE & FACILITIES

The following information relates to the Business Entity's office as listed above:

Name	**: INTEGRAL TRADING SA - ASUNCION**
Primary Use	: Office & Administration facilities

Type of Location	: Commercial
Address	: Avenida General Jose Gervasio Artigas 15, Asuncion 1202
Country	: Paraguay
Status	: Operational

WAREHOUSING FACILITIES

Name	**: INTEGRAL TRADING SA - SAN ANTONIO, CENTRAL**
Address	: Avenida San Antonio S/N Barrio San Francisco, San Antonio, Central
Country	: Paraguay
Status	: Operational

CORPORATE MILESTONES - Deal making & business development

Date	Details
2007 - Feb	Changed Tax number from ITRA026290I to the current one.

*** End of Report on INTEGRAL TRADING SA ***

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