PABLO MARTIN VACCAREZZA

PERSONAL INFORMATION:

Email: pablovac@gmail.com
Linkedin: https://www.linkedin.com/in/pablovaccarezza/

EDUCATION:

- **Master:** MBA (Thesis on going).
- **Lawyer** (Belgrano University, 2010. Finished).
- **Programming Technician (**Belgrano University, 2002).
- **High School**, San Román Institute, 1992.
- **English:**
  - **First Certificate of English**, Leeds Institute, 1993.
  - **English Course:** Bell's School, Saffron Walden (UK, 1993).

TRAININGS - CERTIFICATIONS:

- **For a complete list please visit > Linkedin**

PROFESSIONAL EXPERIENCE:

Product Manager - Thomson Reuters

the answer company™
THOMSON REUTERS®

October 2016– Present

Role: Sr. Product Manager, Sr. Project Manager & Go To Market Owner
Market: IT - Legal

Main responsibilities:

Define Products Roadmap and product strategy.
Collects and analyze market and client feedback to implement CI/CD methodology.
Consolidates and analyze teams feedback (Sales, Marketing, Implementation, Customer Support, Strategy).

Project Manager - Thomson Reuters

the answer company™
THOMSON REUTERS®

October 2015– 2016

Role: Sr. IT Project Manager. Sr. Consultant
Market: Foreign Trade

Sensitivity: Confidential

Role Responsibilities:
Defines scope, documents, and executes projects of extreme high risk (critical clients), applying PM methodologies like PMI, Scrum, Kanban & Six Sigma.
Risk management: Identifies, assesses, and manages risks.

Project Manager at **Uxor IT**

January 2014 – September 2015

Project Manager at UXOR IT (IBM Partner Premier).
Experience market: Insurance / Bank / Finance y Retail.

January 2005 - 2013: IBM

Role: Project Manager
Other IBM roles: Tech Lead, Web Developer, QA.

Tech Skills:

Software and Apps: Bash Shell, DOS, PowerShell, Windows, Linux Debian/Suse/Ubuntu/Redhat, SAP, MS Office, MS Project, MS SQL, Photoshop, Lotus Notes, Lotus Domino, MS Teams, Slack.
Mobile: Android Studio, IBM Mobile First, Eclipse, HTML5, Apache Cordova, Angular, Ionic.
IDEs: Eclipse, Android Studio Code, Visual Studio
Cloud / Web Servers: Apache, IIS, Tomcat (Linux - Windows)
Databases: MS Access, MSSQL, MySQL, Mongo DB.
Programming skills: HTML, ASP, PHP, AJAX, Vanilla JavaScript, XML, Visual Basic 6.0, Perl, CGI, C, C++, MS SQL y MySQL.
Other: SEO/SEM. Online marketing campaigns specialist: Google AdWords, Facebook and Instagram advertising. Expert on Google Analytics metrics. Specialist implementing B2B and B2C e-commerce sites. Specialist in getaway payment platforms.
Social Networks/CMS/Ecommerce: Shopify, WordPress, Joomla, Vbulletin, Liferay. Specialist in Twitter tendencies, bots, market analysis and KPIs.
Project Management/Software dev. tools: MS Project, MS Office, JIRA, Trello, libreplan, Aha! Bugzilla, MS DevOps.

Other Activities:

Hobbies and Activities: Football once/twice a week. I enjoy reading history books, running and footing.

Languages (3):

1. Spanish (Native).
2. English (Advanced). First Certificate, 1993, Leeds Institute.
3. Portuguese (Intermediate).
4. French (basic).

Sensitivity: Confidential



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PERSONAL INFORMATION:

Email: pablovac@gmail.com
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Cellphone: +54 9 11 44001768
Residence: Belgrano, CABA, Argentina.

EDUCATION:

- **Master:** MBA (Thesis on going).
- **Lawyer** (Belgrano University, 2010. Finished).
- **Programming Technician (**Belgrano University, 2002).
- **High School**, San Román Institute, 1992.
- **English: Advanced / Professional.**
  - **First Certificate of English**, Leeds Institute, 1993.
  - **English Course:** Bell's School, Saffron Walden (UK, 1993).

TRAININGS - CERTIFICATIONS:

- **PM Fundamentals** (IBM Course. January 2010). IBM.
- **IBM Architect Thinking** (IBM Course for IT Architects. June 2011). IBM.
- **Leadership in a Global Team Environment** (2012). IBM.
- **Leadership for natural leaders** (2012). IBM.
- **PMP Certification** (IBM 2013, not finished).
- **AWS for Developers: SNS, SQS, and SWF**
  Issuing authority LinkedIn
- **Agile Project Leadership**
  Issuing authority LinkedIn
- **Learning Docker**
  Issuing authority LinkedIn
- **Learning Kubernetes**
  Issuing authority LinkedIn
- **Learning NGINX**
  Issuing authority LinkedIn
- **Learning Redis**
  Issuing authority LinkedIn
- **Programming Foundations: Algorithms**
  Issuing authority LinkedIn
  LinkedIn
- **RESTful API Developer**
  Issuing authority LinkedIn Learning · Course Certificate
  Credential Identifier Credential ID
  AZr7lF7IKgn1WrwMbEGGuOgyXpQK
- **API Testing and Validation**
  Issuing authority LinkedIn
- **Data Science on Google Cloud Platform: Exploratory Data Analytics**
  Issuing authority LinkedIn
- **Designing RESTful APIs**
  Issuing authority LinkedIn

- **HTTP Essential Training**

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- **Learning REST APIs**
  Issuing authority LinkedIn
- **Learning React.js**
  Issuing authority LinkedIn
- **Microservices Foundations**
  Issuing authority LinkedIn
- **WordPress: Building Progressive Themes with WP Rig**
  Issuing authority LinkedIn
- **Udemy**
  API and Webservice Introduction
  Issuing authority Udemy
  Credential Identifier Credential ID UC-1JPT5GT1
- **Udemy**
  Machine Learning: Data Science en Python
  Issuing authority Udemy
  Credential Identifier Credential ID UC-R3C9ODJ7
- **Udemy**
  Maestro de Python 3
  Issuing authority Udemy
  Credential Identifier Credential ID UC-NI93TO3P

- **For a complete list please visit > Linkedin**

PROFESSIONAL EXPERIENCE:

Product Manager - Thomson Reuters

the answer company™
THOMSON REUTERS®

October 2016– Present

Role responsabilities: Sr. Product Manager, Pre-sales Support, Sr. Project Manager & Go To Market Owner.
Market: IT – Content/News - Legal - Accountant

Description of main responsibilities:

- ✓ Define Products Roadmap and product strategy.
- ✓ Collects and analyze market and client feedback to implement CI/CD methodology.
- ✓ Consolidates and analyze teams feedback (Sales, Marketing, Implementation, Customer Support, Strategy).
- ✓ Analyze markets and make competitive assessments to generate ideas to secure the market share % and consolidate product leadership.
- ✓ Estimate financial projections to support the Business Cases.
- ✓ Define and prioritize local requirements and align them to the global strategy.
- ✓ Consolidate product value proposition & define products competitive advantages by market segment.
- ✓ Represents the Region in Product Council decisions to meet the Global Roadmap strategies.
- ✓ Product Owner role for agile software development process.

Sensitivity: Confidential

- ✓ Write Business Requirements, using defined templates.
- ✓ Reviews SoW documents with Business Analyst team before they start developing the Functional Requirements.
- ✓ Validates Functional Requirements against Business Requirements, provide feedback and approves them.
- ✓ Participates in meetings for sprints planning, dailies, and Demos with the Software Factory Team.
- ✓ Executes UAT and Demos.
- ✓ Responsible for creating and execute the New Products Go to Market plan.
- ✓ Innovation in Products: research and investigate for product features.

Technology utilized in products/projects:
Infra SaaS: AWS**,** Azure Cloud, Google Cloud.
BI: Power BI, Google Datastudio.
Data mining: Python, Power BI, DataStudio.
IA/Machine Learning: Python, CGP (Vertex AI), TensorFlow, Google Colaboratory, Anaconda.
Programming: Angular, React, Node.js, HTML, CSS**,** Python, .NET, MySQL, MS SQL, Mongo DB, APIs REST, PHP, Javascript, Perl**.**
IDEs: Visual Studio Code, Eclipse, Notepad++, EditPlus, Vim. Nano, notepad.
SO: Linux SO (Ubuntu & Debian), Windows.
Others: MS Project, Office suite, Jira, Trello, TFS, Aha!, Microsoft DevOps and Salesforce.

Project Manager - Thomson Reuters

the answer company™
THOMSON REUTERS®

October 2015– 2016

Role: Sr. IT Project Manager. Sr. Consultant
Market: Foreign Trade

Some of the Implemented Projects and Clients:
YPF: Implement Import, Export and Temporal Imports modules.
Alpargatas: Implement Import Module. SAP Integrated.
Total Austral: Implement Import Module. SAP Integrated.
VASA: Implement Import Module (Argentina y Uruguay). SAP Integrated.
Tetrapak: Implement Import, Export and Temporal Imports modules. SAP Integrated.
Walmart: Implement Import, Export and Temporal Imports modules. SAP Integrated.
Volkswagen: Migration project. Implementing Import, Export and Temporal Imports modules. SAP and old legacy system integration projects.

Software: Suite OSGT 2.0 (One Source Global Trade). Thomson Reuters.

General Project scope and description:
Implement a Global Trade Management solution, manage scope, requirements gaps, software development, team leadership, risk analysis, budget control, and applying PMI & Agile methodology adapting the focus to the client's needs.

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Role Responsibilities:
Defines scope, documents, and executes projects of extreme high risk (big clients), applying market methodologies like PMI, Scrum, Kanban & Six Sigma.
Risk management: Identifies, assesses, and manages risks.
Drafts feasibility studies, risk assessments and statements of work.
Assist in developing business cases for large projects with significant impact to company goals.
Responsible for producing all typical project documentation - detailed project plans, work plans, schedules, project estimates, conversion schedules, budget control, resource plans and status reports.
Control and apply project methodology.
Defines project scope and objectives with client.
Agrees scope and constraints to enable costs, timescales and resource requirements for the successful completion of each project to be estimated.
Responsible for ensure projects deliverables are demonstrably fit for purpose.
Gains commitments to ensure corrective actions are taken if costs, timescales or resources deviate from agreed tolerances.
Manages the change control procedure gaining agreement for revisions to the project from project stakeholders and ensure project stakeholders understand full impact of significant changes.
Ensures all parties are aware of project scope and milestones. Highlights divergence from that scope, and adjusts it where necessary to reflect changing circumstances, acts a communication liaison.
Responsible for own team budget and contributes to forecasting budgets and recommending expenditure.
Advise team on functional matters, or on the interpretation of policies and practices.
Leads and manages the day-to-day activities of team members including supporting career development.
Leads the talent acquisition strategy.

Project Manager at Uxor IT

January 2014 – September 2015

Project Manager at UXOR IT (IBM Partner Premier).
Experience market: Insurance / Bank / Finance y Retail.
Primary Responsibilities:

- Project management and Tech Lead for CMSs: Liferay, WordPress, Joomla and vBulletin.
- Project Management for: Custom software development services under JAVA and .NET.
- Project Management for: Middleware Services orientated to business companies. Specialist in app integration: processes, portals, productivity and mobile access.
- Project Management for: Security services orientated in profiles and accesses. Data and Information; Applications and Processes; Specialist for regulations and compliance.
- Business Process Management (BPM): process analysis, process consulting, process implementation for IBM BPM and Bonita BPM.
- Pre-sales Support: support to commercial department, technical proposal documentation, Client consulting and Demo presentations.

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- Development Support/System administrator: Support for technical solutions and bugs. System administrator for Linux, Widows, Apache Tomcat and SSH.

Technologies/IDEs: Eclipse Juno/Helios (Java y Mobile apps) / WESB / WAS / WODM. Visual Studio 2013, 2015.
Other technologies: .NET, PHP, Liferay, Worklight, Android Studio, Xcode.

January 2005 - 2013: IBM

Actual Role: Project Manager
Projects:
IBM Internal Clients (2008-2011): PM responsible for a global B2B ecommerce tool. Responsible for tool maintenance and support. Also responsible for the relationship with customers and clients regarding communication, status meetings, change management and project financial status (actuals vs forecast).

External Clients:
Walmart (2011-2012): PM responsible for the implementation and maintenance of .Net / Web ASP/PHP applications and webpages. Project follow up (deliverables and due dates), cost management, relationship with users and internal vendors. Responsible for gathering project requirements, project plan implementation and documentation. Project resources: +20

PepsiCo (2012-2013): PM responsible for people management, cost management, finance management for actuals and forecasts. Support to the IBM and PepsiCo PMO (staffing plan, metrics, and methodology). Project resources: +90

- **Methodology applied:** PMI, Scrum. IBM internal methodologies.
- **Technology:** SAP, HTML, PHP, ASP, .NET, MySQL, MS SQL, Linux, Windows, Lotus script, Domino, Bash, MS Project, Office.
- **Other tasks:**

General reporting to managers.
Financial Reports.
General Metrics Reports, KPIs.
Reports to PMO (staffing plan, resources phase in / out, compliance, quality processes.).
Milestones Reports, deliverables report.
Responsible for data security and privacy reports to IBM

Older IBM **Roles:**
Tech Lead: Senior Web Developer for Web Sales & Support at ibm.com, Latin America. Primary role: Web design and programming for internal and external IBM clients. Web Development for Internal and external tools (ASP, PHP, .NET, SQL, MySQL). Focal Point for technical issues and helpdesk for some of the tools developed.

Web Developer: IBM
Web developer for internal and external clients (ASP, PHP, .NET, SQL, MySQL).

QA: IBM
Testing. Responsible for testing web pages. Standards Look & Feel, Data privacy review. Best practices.

Tech Skills:

Sensitivity: Confidential

Software and Apps: Bash Shell, DOS, PowerShell, Windows, Linux Debian/Suse/Ubuntu/Redhat, SAP, MS Office, MS Project, MS SQL, Photoshop, Lotus Notes, Lotus Domino, MS Teams, Slack.
Mobile: Android Studio, IBM Mobile First, Eclipse, HTML5, Apache Cordova, Angular, Ionic.
IDEs: Eclipse, Android Studio Code, Visual Studio
Cloud / Web Servers: Apache, IIS, Tomcat (Linux - Windows)
Databases: MS Access, MSSQL, MySQL, Mongo DB.
Programming skills: HTML, ASP, PHP, AJAX, Vanilla JavaScript, XML, Visual Basic 6.0, Perl, CGI, C, C++, MS SQL y MySQL.
Other: SEO/SEM. Online marketing campaigns specialist: Google AdWords, Facebook and Instagram advertising. Expert on Google Analytics metrics. Specialist implementing B2B and B2C e-commerce sites. Specialist in getaway payment platforms.
Social Networks/CMS/Ecommerce: Shopify, WordPress, Joomla, Vbulletin, Liferay. Specialist in Twitter tendencies, bots, market analysis and KPIs.
Project Management/Software dev. tools: MS Project, MS Office, JIRA, Trello, libreplan, Aha! Bugzilla, MS DevOps.

Other Activities:

Hobbies and Activities: Football once/twice a week. I enjoy reading history books, running, riding bicycle and footing.

Languages (4):

1. **Spanish (Native).**
2. **English (Advanced/Professional).**
3. Portuguese (Intermediate).
4. French (basic).

Sensitivity: Confidential