Contactar

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Aptitudes principales

Planeamiento y analisis costos logistico

Business Strategy

Spanish

Languages

Portugués (Professional Working)

Inglés (Full Professional)

Matías Ortelli

@ earth
Cerrillos

Extracto

My professional goal is being part of an added value target team, developing an integrated Supply Chain contribution based on passion, specific operations and analytic planning.
Being on the daily business operation giving /receiving feedback is the efficient way to have higher chances hitting goals. Based on process, head of team will define KIPs and RIPs for the whole opperation and for every link of the chain. The main point is to know the trade off resulting from this indicators and the mix of consequences resulting on the process.
Achieving general targets with a balanced team assures reaching personal target while energy and resources will perform for the team.
I am keen on working on the daily operation and details, although this requires a great effort , the reward will pay back cause the team controls operation and result.
skills develop through career:
Supply chain planning national and international.
Maritime and land transport.
Port and stores function and operation costs.
Operation logistics planning and real time management.
Supply contracts,economical and civil consequences.
Road inland transport . transport law in Argentina.
Multimodal transport. Bill of lading /conocimiento de embarque.
Letter of commitment. letter of intent. Irrevocable purchase order.

Experiencia

High Luck Group Limited

Procurement & Sales Representatitive Manager
septiembre de 2018 - Present (3 años 2 meses)
Provincia de Salta, Argentina

Oil & Gas integral purchase managment.

Sales Representative and New Channel development.

PB Salta

Team member

abril de 2015 - Present (6 años 7 meses)

Salta

Hemoprot

Raw Material Logistic Manager

julio de 2015 - enero de 2016 (7 meses)

São Paulo y alrededores, Brasil

Head of logistic transport department. In charge of 16 own trucks and 30 points of collection to supply 3 facilities along Lins-SP,Mundo Novo-MS y Nossa Senhora do Livramento-MT in Brazil.

The function's main target achieved was to built a working group capable to deliver raw material status data at real time in order to contribute with our internal customer to act in advance and reach their target of quality.

I personally implement confirmation daily schedule of opps. with suppliers and on going communication protocol with our drivers to anticipate raw material status to let production adjust their planning and mange daily deviations to hit target.

This position required from myself hi technical understanding production process and raw material physical principle and a strong active presence during operation process to assure the information timing and preciseness.

Cartago Group

Business Development Specialist

marzo de 2014 - junio de 2015 (1 año 4 meses)

Salta

The position target was to be fully involved in the daily export process of Chia,Quinoa and other specialties from Peru, Bolivia and Argentina to Europe and Asia.

I personally execute all duties related the "consignee" parties involved in International multi modal transport contracts.

Directly supervise export process supported by Bill of lading, import permits , origin certification, packing list ,commercial invoice and commercial label products according international low fulfilling origin and destination formal dispositions.

This position required form myself to have skills on documentation, technical knowledge about our's qualities parameters products working on real time with people representing our suppliers, transport agency , customs, public health

agencies and customers generating consensus and written e mail support to make process visible and reliable.
On the first stages of business, i participate controlling irrevocable purchase orders, letters of intent and letter of commitment to be envolved with actors, conditions, dead lines for each spot operation or SUPPLY CONTRACT.

Soil Plus
NOA Sales Representative
abril de 2013 - junio de 2015 (2 años 3 meses)
Salta

I was acting as formal Sales representative on behalf of main headquarters performing on commercial quotes, product presentations at public agencies, field sampling and legal documentation presentation supporting product and company.

Farm Frites Argentina
Senior Analyst
julio de 2011 - marzo de 2013 (1 año 9 meses)
Munro

Raw Material logistic coordination.
Transport planning and on going plan following.
Operations manager status report.
Main goal was to introduce a new mode of raw material transport that allowed the company to lower suppliers risk and reduce dependence gaining options for the whole process of supply.

LA Montaña
Production Supervisor
septiembre de 2010 - julio de 2011 (11 meses)
Salta

Production planning and execution.
Maintenance planning and execution.
Raw material and final product quality control.
We could introduce some improvements on the operation to make process more stable reducing labor force.
My mail challenge was to lead and supervise people in a anew geographical location.

Farm Frites
Supply chain raw material planner
febrero de 2008 - septiembre de 2010 (2 años 8 meses)

Greater Buenos Aires, Argentina

I was asked to introduce a raw material planning function based on a final product planning.
This require to make changes through the supply chain starting at raw material generation goals, transport ways of approach, and production feedback supply function to hit the system target.
My main challenge was to understand the new idea given by direction and start working with each part of the chain communicating new requirement from the whole system while been able to understand their needs and objective principles to seal an agreement. We need permanent feedback to understand and project the consequences in other members of the environment. Making adjustments to balance new conditions based on agreement was a major challenge to respect the operation main balance and everyone involved.

Terminal Zárate S.A.
Commercial Account Executive
agosto de 2005 - julio de 2008 (3 años)
Zárate Partido, Greater Buenos Aires, Argentina

International logistic's service account executive.
Commercial quotes for export or import container operations.
Our main target was to developing a commercial relationship with customers based on updated information about operations status, costs,documentation looking always to give a solution to let the operation flow.
From the side of commercial intelligence, we keep reports of exporters,importers, volumes and goods related to geography circuits and flow direction.

Educación

Pontificia Universidad Católica Argentina
Business Management Degree, Business Administration and Management, General · (1997 - 2002)

Universidad de Buenos Aires
Capital Markets Specialitation, Banking, Corporate, Finance, and Securities Law 85% of advance · (2003 - 2005)