DANIEL BASTOS GUIMARÃES GONÇALVES

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SUMMARY

25+ years working in Information Technology field
Proactive professional with exceptional leadership capabilities to motivate customers and teams to achieve results
Extensive experience in project management, people management, software development and sales/pre-sales
Deep understanding of cloud computing technologies, business drivers, and emerging computing trends
Excellent interpersonal, communication and presentation skills, being speaker in important events in Brazil and the US

PROFESSIONAL EXPERIENCE

03/2020 - Present

Chief Technology Officer, Antikytera e-Technologies, Dublin, Ireland

- Definition of company's technical vision
- Leading the company's technological development in technologies such as Augmented Reality and Virtual Reality.
- Development of strategic plans and implementation/deployment of all technical services
- Supervising quality assurance processes, integration, and system tests
- Establishing software development process
- Mentoring team members
- Maintaining network security with IT team
- Studying current and new industry trends, technologies, and software development
- Sharing technological visions, opportunities, and risks company-wide

03/2019 - 03/2020

Solutions Architect Manager, Red Hat, São Paulo, Brazil

- Acting as a key member of the sales team, providing leadership and guidance to a team of technical pre-sales experts (Solutions Architects) responsible for positioning Red Hat products and services to end customers and partners.
- Responsible for the Middleware Solution Architecture pre-sales team focused on Middleware, Application Services, Cloud Managed Services, OpenShift and Cloud-Native Development for Brazil.

04/2016 - 02/2019

Solutions Architect, Red Hat, São Paulo, Brazil

- Support sales opportunities by conducting customized demonstrations, presentations and Proofs of Concepts (POCs), responding to Requests for Proposals, conducting discovery sessions with customers and engaging with Field reps in opportunity and account planning.

- Working on middleware sales and pre-sales for strategic accounts such as financial, telco and datacenters. Contributing with other Red Hat pre-sales segments like government, oil and gas and others.
- Key technical areas include integration, messaging, application modernization, business process, business rules, data grid and cloud computing.
- Red Hat JBoss Middleware portfolio is composed specially by JBoss Enterprise Application Plaform (EAP), JBoss Fuse, JBoss A-MQ, JBoss BPM, JBoss BRMS, JBoss Data Grid, JBoss Data Virtualization, JBoss Mobile and Openshift/Kubernetes (PaaS).

09/2014 - 03/2016

Software Development Coordinator, VR Bank, São Paulo, Brazil

- Coordinator of a development team, responsible for several business-critical applications, including: authorizer and transaction processor, ordering system, web sites and portals, integration software, SOA, and back office.

01/2014 - 08/2014

Project Manager, FDTE, São Paulo, Brazil

- Responsible for managing projects for CIP (Câmara Interbancária de Pagamento)
- Use of agile software development methodologies (SCRUM)

03/2011 - 01/2014

Software Development Coordinator, VR Bank, São Paulo, Brazil

- Leader and coordinator of a Java development team, responsible for business-critical applications, including: authorizer and transaction processor (600 million transactions per year), coupons generator, integration software (with systems such as: PeopleSoft CRM, PeopleSoft ERP, Kenan) and back office.

06/2010 - 02/2011

Project Manager, BRQ IT Services, São Paulo, Brazil / New York, EUA

- Responsible for managing offshore projects.
- Use of agile software development methodologies and PMBOK.
- Management of remote teams in BRQ offices in Brazil and the United States.
- Prospecting of new clients and projects. Requirements gathering and management.

03/2005 - 06/2010

Software Development Consultant, Summa Technologies, São Paulo, Brazil

- Main customers: VR Bank, Smartnet, Cetip, Serpro, Neoris, Perdigão
- Responsible for managing a six people team.

SKILLS

Requirements Analysis, OOA, OOD, OOP, Design Patterns
Agile Methodologies (XP/Scrum/Kanban), Unified Process (RUP), TOGAF, UML
Java, JEE, JavaScript, Spring, IOC, Hibernate, Mule ESB, WebServices, SOA, MQ, NodeJS
HTML 5, CSS, JavaScript, Spring MVC, Angular JS, Bootstrap
Oracle, DB2, SQL Server, MySQL, PostgreSQL
PMBOK, ITIL, Cobit
NoSQL, Big Data, Microservices, Docker, Kubernetes, Openshift, Serverless Architecture, Devops
AWS, Google Cloud, Azure

EDUCATION

Graduate in IT Project Management - Vanzolini (USP) - 2007/2008
Degree in Electrical/Computer Engineering - Faculdade de Engenharia Industrial (FEI) - 1997/2002

CERTIFICATIONS AND ADDITIONAL ACTIVITIES

2017 - Red Hat Certified Architect (RHCA - Developer Concentration)
2010 – Cobit v4.1 Foundation
2009 – ITIL v2 Foundation
2004/2005 – Responsible for organizing the SouJava (Brazilian's biggest Java User Group) group
2003/2004 – Lectures given in events such as: JustJava and JavaOne (San Francisco - EUA)
2003 – Sun Certified Developer for Java 2 Platform
2002 – Sun Certified Web Component Developer for J2EE Platform
2002 – Sun Certified Programmer for Java 2 Platform