

Federico Lozano

BACHELOR OF ADMINISTRATION

Finance professional with 19+ years of experience in multinational environments, specializing in financial analysis, business support, supply chain efficiency, and global client solutions. Proven track record of driving performance, optimizing financial processes, and supporting strategic decision-making across international markets. Seeking to leverage expertise in a dynamic organization, exceeding targets while fostering professional growth and operational excellence.

CONTACT INFORMATION

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28/01/1980
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Aconcagua 130, Edificio 10, 2°D, Barrio Altos de Maschwitz, Maquinista Savio, Buenos Aires, Argentina.

@federico-javier-lozano

ACADEMIC TRAINING

- Bachelor of Administration
  (FCE, University of Buenos Aires)
- Bachelor
  (Mary Graham Model School)

LANGUAGES

- Spanish: Native
- English: Advanced
- French: Beginner

TOOLS

- Microsoft Office
- SAP
- Workday / Success Factors
- Power BI
- Online Business Platforms
- Wordpress
- Gestana

WORK EXPERIENCE

REINO CERÁMICOS - Dec 2024 to present
Head of Management Control

- Lead financial planning, reporting standardization, and process optimization for ceramics manufacturing operations
- Manage a 3-person team in cross-functional financial operations and inventory control
- Conduct comprehensive analysis of finished goods and raw material inventories
- Redesign procurement processes to enhance supply chain efficiency
- Develop and implement KPIs to monitor business performance and profitability
- Prepare monthly forecasts, annual budgets, and variance analysis reports
- Present strategic recommendations to senior management based on financial insights

BCD Meetings & Events - Nov 2023 to Aug 2024
Finance & Adm Manager

- Oversaw all financial operations including accounting, AP/AR, reporting and cash flow management
- Led actual vs. budget analysis and monthly forecasting processes
- Redefined administrative and financial processes to improve efficiency
- Established key performance indicators for business monitoring
- Managed billing, reconciliations, internal controls and audit processes

ACCENTURE - Dec 2005 to May 2023
Client Financial Senior Manager
Dec 2017 to May 2023

- Portfolio Leadership: Managed a $600M+ annual client portfolio for North American Resources & Products industries
- Global Team Management: Led multicultural teams of 40-60 professionals across Argentina, US, India, and Phillippines including direct supervision of 5 Managers
- Global Res. and Prd. industries Lead consolidating financial results and reporting them to Accenture's senior management.
- Profitability enhancement: Forecasting, planning and budgeting, with a clear focus on driving margin improvements, profitability and efficiencies.
- Financial analysis and renegotiations in complex and changing scenarios. Trips to the US to attend to commercial and financial meetings with Accenture executives.
- Mergers & Aquisitions processes and reporting.
- Compliance: US-GAAP accounting standards. Internal controls and audits.

  - Finance Sr. Specialist | 2012 to 2017
  - Finance Specialist | 2009 to 2012
  - Finance Sr. Analyst | 2007 to 2009
  - Finance Analyst | 2005 to 2007

13 uninterrupted years recognized with an annual monetary performance bonus (2010 to 2022) for exceptional financial leadership.



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OTHER KNOWLEDGE

- Master in Digital Marketing and Web Analítics
  (Neetwork Business School)
- First Certificate
  (University of Cambridge)
- IGCSE - Business Studies, First Language English & Literature
  (University of Cambridge)
- Diplome d'Etudes en Langue Francaise D.E.L.F. A1 & A2
  (Ministere de l'education Francaise)

WORK EXPERIENCE

IKIGAIAR - Feb 2021 a Aug 2022
CEO

- Independent entrepreneurship.
- Founded and managed e-commerce business specializing in website design
- Developed digital marketing strategies and social media campaigns
- Handled all aspects of business administration and operations

CAT Technologies - Jan 2005 to Dec 2005
Supervisor

- Led 40-member sales team for Publicam SA account
- Managed all sales channels and performance metrics

VIRTUAL DEPOT SRL - Mar 2003 to Jan 2005
Entrepreneurial Managing Partner

- Independent entrepreneurship.
- Pioneered digital transformation of storage services for TV production
- Led and implemented document digitization system and inventory management solutions
- Developed web presence and online business capabilities
- Responsible for strategy, general administration, management control and dealing with clients.

TELEPERFORMANCE SA - Sep 1999 to Mar 2003
Supervisor - Team lead

- Managed 14-member customer service and sales team
- Implemented performance tracking and goal achievement systems

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